

Salesforce Nonprofit-Cloud-Consultant Labs, Real Nonprofit-Cloud-Consultant Torrent



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Salesforce Nonprofit-Cloud-Consultant Certification is a valuable credential for professionals who want to work with nonprofit organizations. Salesforce Certified Nonprofit Cloud Consultant Exam certification exam is designed to validate the knowledge and skills of individuals who are interested in implementing and customizing the Nonprofit Cloud to meet the unique needs of nonprofit organizations. Salesforce Certified Nonprofit Cloud Consultant Exam certification is highly regarded in the nonprofit sector and demonstrates a professional's expertise in using Salesforce Nonprofit Cloud to help nonprofits achieve their missions.

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The Nonprofit-Cloud-Consultant Exam covers a range of topics, including nonprofit industry best practices, fundraising and donor management, program management, and volunteer management. Successful candidates will be able to demonstrate their ability to design, implement, and manage Salesforce solutions that are tailored to the specific needs of nonprofit organizations. Salesforce Certified Nonprofit Cloud Consultant Exam certification exam consists of 60 multiple-choice questions, which must be completed within 105 minutes. Candidates must score at least 68% to pass the exam and earn their certification.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q73-Q78):

NEW QUESTION # 73

A nonprofit organization uses Nonprofit Cloud for Fundraising. The organization wants to track the relationships between board members and major donors.

Which object should the organization use for this use case?

- A. Contact Contact Relationship
- B. Account Account Relationship
- C. Account Contact Relationship

Answer: A

NEW QUESTION # 74

A nonprofit fundraiser notices that some of the NPSP calculated donation summary fields on the Contact and Account records are displaying incorrect values when compared to the donations recorded for each donor.

What are three items the consultant should review to troubleshoot the issue?

Choose 3 answers

- A. Campaign Hierarchy
- B. Customizable Rollups
- C. Opportunity Stages
- D. Salesforce Optimizer report
- E. NPSP Health Check

Answer: B,C,E

Explanation:

To troubleshoot incorrect values in the NPSP calculated donation summary fields on Contact and Account records, the consultant should review the following:

* Customizable Rollups:

* Verify the settings and configuration of Customizable Rollups in NPSP. Incorrect configurations or mappings can lead to inaccurate summary values.

* Ensure that the rollups are set up correctly to calculate totals based on the desired criteria.

* Opportunity Stages:

* Check the Opportunity stages to ensure they are correctly defined and assigned. Only certain stages (e.g., "Closed Won") should be included in donation summaries.

* Misconfigured or incorrect stages can result in inaccurate summary calculations.

* NPSP Health Check:

* Run the NPSP Health Check to identify any potential configuration issues or data integrity problems.

* The Health Check provides insights and recommendations to address common issues within NPSP.

Salesforce Nonprofit Success Pack Documentation on Customizable Rollups
Salesforce Opportunity Stages Configuration Guide

NPSP Health Check Documentation

NEW QUESTION # 75

A nonprofit organization is using a free trial of Nonprofit Cloud and engages with a consultant to do some custom configuration work. The consultant starts to gather requirements and look at the overall design. Which two things should the consultant know about the trial experiences available on the Salesforce.org website?

- A. It is a Developer Edition org
- B. The trial choices include Lightning Enterprise or Lightning Enterprise + NPSP
- C. Five licenses are included at no cost for qualified customers
- D. The free trial period is for 30 days

Answer: B,D

Explanation:

Understanding the trial experiences available on the Salesforce.org website is crucial for setting expectations and planning custom configuration work. Here's detailed information about the trial options:

Available Trial Experiences:

Lightning Enterprise: This option provides a standard Salesforce Lightning Enterprise edition, suitable for exploring core CRM capabilities.

Lightning Enterprise + NPSP: This trial includes the Nonprofit Success Pack (NPSP) on top of the Lightning Enterprise edition, tailored specifically for nonprofit needs.

Free Trial Period:

The free trial period for Salesforce.org trials is 30 days. This provides enough time to explore features, gather requirements, and

conduct initial custom configuration work.

Why Not Other Options:

Option A: While free licenses may be available for qualified customers, this is separate from the trial experience and not universally applicable.

Option D: The trial orgs provided by Salesforce.org are typically not Developer Edition orgs but are configured to showcase the Enterprise capabilities with or without NPSP.

By knowing that the trial choices include Lightning Enterprise or Lightning Enterprise + NPSP and that the free trial period is for 30 days, the consultant can effectively plan and execute the initial phases of the project.

Reference:

Salesforce.org Trial Experiences Information

Salesforce Nonprofit Success Pack (NPSP) Documentation

NEW QUESTION # 76

A developer needs to create a custom Apex class in the TDTM framework. Which sets of steps should the developer take?

- A. Create the Apex class, test class, and Trigger Handler record
- B. Create the Lightning component, test class, and Trigger Handler record
- C. Create the Visualforce page, test class, and a Trigger Handler record
- D. Create the Apex trigger, test class, and Trigger Handler record

Answer: A

NEW QUESTION # 77

A large nonprofit organization is a social enterprise that functions in many ways like a for-profit corporation. The organization does not accept individual donations, but mostly engages with corporations, sponsors, and vendors by selling its own products to further its mission. The organization needs to manage Leads and track its Opportunity pipeline. Which account model should the consultant recommend?

- A. Salesforce Account Model without NPSP
- B. Household Account Model without NPSP
- C. Administrative Account Model in HEDA
- D. Individual "Bucket" Account Model in NPSP
- E. Household Account Model in NPSP

Answer: A

Explanation:

For a large nonprofit organization functioning like a for-profit corporation and needing to manage Leads and track its Opportunity pipeline:

Salesforce Account Model without NPSP: This model is suitable as it aligns with for-profit business processes, focusing on managing business accounts, leads, and opportunities. The Household Account Model in NPSP is more suited for organizations managing individual donors, which is not applicable here.

Using the standard Salesforce Account Model allows the organization to leverage Salesforce's CRM capabilities tailored for B2B interactions.

Reference:

Salesforce Account Model Documentation

Salesforce Trailhead: Managing Leads and Opportunities

NEW QUESTION # 78

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