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## IASPStrategy Planning Professional Exam Sample Questions (Q122-Q127):

### NEW QUESTION # 122

During which of the following quality process steps are the roles and responsibilities of project team members finalized and the team established?

- A. Quality (Continuous) Improvement
- B. Quality Control
- C. Quality Assurance
- D. Quality Planning

**Answer: D**

Explanation:

Quality planning is the phase where teams define quality standards, finalize roles and responsibilities, and assemble the project team. This step establishes accountability frameworks and prepares the team to meet quality objectives. The IASP SPP curriculum emphasizes quality planning as foundational for ensuring that subsequent control and improvement activities are effective and aligned with strategy. Quality control, assurance, and continuous improvement follow, focusing on monitoring, compliance, and enhancements.

#IASP SPP Study Guide - Quality Management###Deming, Total Quality Management#

### NEW QUESTION # 123

Which of the following is the LEAST effective growth strategy?

- A. Acquisition of a key competitor
- B. Vertical integration
- C. Divestiture of noncore businesses/programs
- D. International expansion

**Answer: C**

Explanation:

Divestiture of noncore businesses or programs is generally a strategy for portfolio optimization or refocusing rather than direct growth. It involves shedding assets to concentrate on core competencies, which may improve efficiency but does not itself drive growth. In contrast, international expansion, vertical integration, and acquisition are classic growth strategies designed to increase market share, capabilities, or geographic reach. The IASP SPP curriculum distinguishes between growth-oriented and restructuring strategies to clarify strategic intent and resource allocation. #IASP SPP Study Guide - Growth Strategies###Ansoff, Corporate Strategy#

#### NEW QUESTION # 124

Which of the following is MOST characteristic of strategic thinking?

- A. Strategic thinking should follow a uniform repetitive process within the organization
- B. Strategic thinking should dovetail into the annual budgeting process
- C. Top management should do the strategic thinking within the organization
- D. Strategic thinking should be integrated into day-to-day decision-making

**Answer: D**

Explanation:

Strategic thinking is most effective when integrated into daily decision-making at all organizational levels, allowing continuous adaptation and alignment with strategic goals. The IASP SPP curriculum stresses that strategy is not a one-time event but an ongoing mindset embedded in everyday choices, fostering innovation and responsiveness. Uniform or annual processes limit agility, and restricting strategic thinking to top management narrows perspective and engagement. #IASP SPP Study Guide - Strategic Thinking###Senge, The Fifth Discipline#

#### NEW QUESTION # 125

An organization's high-level strategy, including the mission, vision, core values, customer value proposition, and strategic themes or goals, should be developed by

- A. the governing board.
- B. the strategic management office.
- C. line employees and their supervisors.
- D. senior leadership acting as a team.

**Answer: D**

Explanation:

High-level strategy formulation is the responsibility of senior leadership acting collectively. This team possesses the authority, perspective, and accountability to integrate mission, vision, values, and strategic themes cohesively. The IASP SPP curriculum emphasizes collaborative leadership engagement to ensure comprehensive, balanced strategies that guide organizational direction. Line employees contribute operational insights, and boards provide oversight, but the senior leadership team leads strategy development. #IASP SPP Study Guide - Strategy Development###Mintzberg, The Rise and Fall of Strategic Planning#

#### NEW QUESTION # 126

Innovation and creativity come from

- A. eliminating all but one of your company's traditional products/services.
- B. encouraging our own cross-functional teams to develop original ideas and strategies.
- C. asking a single research consultant how people use our products or services.
- D. absorbing the strategic best practices of other organizations to identify a metric for judging strategic needs.

## Answer: B

### Explanation:

Innovation and creativity are best fostered by encouraging internal cross-functional teams to develop original ideas and strategies. This approach leverages diverse perspectives and expertise, promotes ownership, and aligns innovation with organizational context. The IASP SPP curriculum underscores that internal collaboration is more sustainable and relevant than relying solely on external consultants or benchmarking. While best practices are informative, original ideas tailored to organizational capabilities and market needs drive true innovation. Product elimination may reduce complexity but does not inherently foster creativity. #IASP SPP Study Guide - Innovation Management###Pralhad & Ramaswamy, Co-creation of Value#

## NEW QUESTION # 127

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