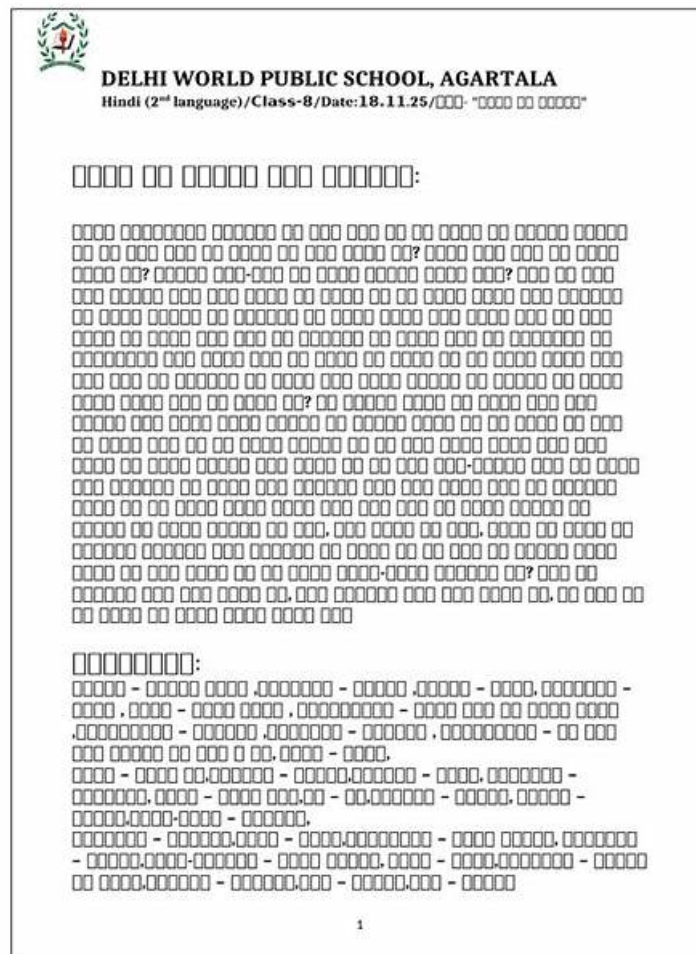


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APICS CPIM-8.0 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Demand: This section evaluates the abilities of Demand Analysts in managing demand through forecasting techniques. It explores sources of demand data for accurate forecasting and evaluating forecast performance to improve future predictions. One important skill evaluated is "forecasting demand accurately."

Topic 2	<ul style="list-style-type: none"> • Supply Chains and Strategy: This section of the exam measures the skills of Supply Chain Managers and covers various aspects related to supply chains, including their interaction with the environment and strategic objectives. It delves into developing organizational strategies, functional strategies, performance monitoring using KPIs, risk management, capital equipment management, and sustainability strategies. A key skill assessed here is "analyzing market trends."
Topic 3	<ul style="list-style-type: none"> • Quality, Technology, and Continuous Improvement: This section assesses skills of Quality Assurance Specialists, focusing on quality assurance methodologies enhanced by technology to drive continuous improvement efforts. A key skill measured here is "enhancing quality metrics."
Topic 4	<ul style="list-style-type: none"> • Inventory: The inventory module evaluates the skills of Inventory Controllers, covering inventory planning principles such as determining optimal stock levels based on costs versus benefits analysis metrics like ABC classification systems used globally today along with itemized inventory control mechanisms ensuring efficient stock turnover rates while minimizing holding costs. Distribution: This section measures the abilities of Logistics Coordinators, focusing on distribution network design principles that optimize replenishment orders efficiently while considering reverse logistics practices aimed at reducing waste through proper disposal methods according to environmental regulations.
Topic 5	<ul style="list-style-type: none"> • Detailed Schedules: This section assesses the skills of Production Planners by focusing on detailed scheduling processes for production or service delivery environments. It includes methods like PAC (Programmable Automation Controller) scheduling techniques to manage detailed production timelines efficiently across different materials required for manufacturing or service delivery processes.

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APICS Certified in Planning and Inventory Management (CPIM 8.0) Sample Questions (Q478-Q483):

NEW QUESTION # 478

Which of the following product design approaches are likely to reduce time to market for a global supply chain?

- A. Design for manufacture
- B. Quality function deployment (QFD)
- C. Design for logistics
- **D. Concurrent engineering**

Answer: D

Explanation:

Concurrent engineering is a product design approach that involves the simultaneous and collaborative involvement of different functional areas, such as engineering, marketing, manufacturing, and suppliers, in the product development process. Concurrent engineering aims to reduce time to market, improve quality, lower costs, and enhance customer satisfaction by integrating and coordinating the inputs and feedback of all the stakeholders from the early stages of design. Concurrent engineering can also facilitate the standardization and modularization of product components, which can improve the flexibility and responsiveness of a global supply chain. Reference:

Managing Supply Chain Operations, Chapter 3: Product Design and Development, Section 3.2: Concurrent Engineering CPIM Exam Content Manual, Module 1: Supply Chains and Strategy, Section 1.3: Product and Process Design, Subsection 1.3.1: Product and Process Design Concepts

NEW QUESTION # 479

A low-cost provider strategy works best when which of the following conditions are met?

- A. Buyers are more price sensitive.
- B. There are few industry newcomers.
- C. Price competition among rivals is similar.
- D. There are many ways to achieve product differentiation.

Answer: A

Explanation:

A low-cost provider strategy is a business strategy where a company aims to become the most cost-efficient player in its industry, often by producing goods or providing services at a lower cost than its competitors. The overall goal is to increase market share or achieve higher profitability. The low-cost leader in an industry often sets the price that other companies have to match or beat to stay competitive¹².

A low-cost provider strategy works best when buyers are more price sensitive, meaning they are more likely to switch to cheaper alternatives if the price of a product or service increases. This condition creates a strong demand for low-priced products or services, and gives the low-cost leader a competitive advantage over rivals who have higher costs and prices. Buyers are more price sensitive when³⁴:

*The product or service is standardized or undifferentiated, and there are few switching costs.

*The product or service represents a significant portion of the buyer's budget or income.

*The product or service has low quality, performance, or image attributes that limit the buyer's satisfaction or loyalty.

*The product or service is not crucial to the buyer's well-being or enjoyment.

The other options are not correct because:

*A. Price competition among rivals is similar. This condition does not favor a low-cost provider strategy, because it implies that the industry is already highly competitive and there is little room for differentiation. A low-cost leader would have to lower its prices even further to gain an edge over rivals, which could erode its profitability and sustainability.

*C. There are many ways to achieve product differentiation. This condition does not favor a low-cost provider strategy, because it implies that the industry is diverse and dynamic, and there are many opportunities for innovation and value creation. A low-cost leader would have to invest more in research and development, marketing, and customer service to keep up with the changing customer preferences and expectations, which could increase its costs and reduce its efficiency.

*D. There are few industry newcomers. This condition does not favor a low-cost provider strategy, because it implies that the industry is mature and stable, and there are few threats from new entrants. A low-cost leader would have to rely on its existing customer base and market share, which could limit its growth potential and expose it to the risk of obsolescence.

References = 1 Low-cost leadership strategy: Explained with examples² 2 Low-Cost Producer: Definition, Strategies, Examples - Investopedia⁴ 3 Low Cost Strategy - Definition, Factors & Example - MBA Skool⁵ 4 Generating Advantage - Strategic Management - Open Educational Resources¹

NEW QUESTION # 480

According to quality function deployment (QFD), customer needs are gathered through:

- A. technical specifications.
- B. surveys.
- C. employee suggestions.
- D. historical data.

Answer: B

Explanation:

According to quality function deployment (QFD), customer needs are gathered through surveys. QFD is a methodology for translating customer requirements into product or service specifications by listening to the voice of the customer (VOC). Surveys are one of the methods for collecting VOC data, which can include customer preferences, expectations, problems, and feedback.

Surveys can be conducted through various channels, such as interviews, questionnaires, focus groups, or online platforms. Surveys help to identify and prioritize the customer needs and wants, and to measure the customer satisfaction and loyalty¹². References:

1 What is Quality Function Deployment (QFD)? | ASQ³ 2 CPIM Exam References - Association for Supply Chain Management¹

NEW QUESTION # 481

Which of the following tools shows process changes and random variation over time?

- A. Pareto analysis
- **B. Control chart**
- C. Histogram
- D. Check sheet

Answer: B

Explanation:

A control chart is a tool that shows process changes and random variation over time. It is a type of statistical process control (SPC) that monitors the performance of a process and detects whether it is in or out of control.

A control chart consists of a center line, an upper control limit, and a lower control limit. The center line represents the average or target value of the process. The control limits represent the acceptable range of variation within the process. If the data points fall within the control limits, the process is considered stable and in control. If the data points fall outside the control limits, or show a non-random pattern, the process is considered unstable and out of control, indicating the presence of special causes of variation that need to be investigated and eliminated. References:

* Managing Supply Chain Operations, Chapter 9: Quality Management, Section 9.2: Statistical Process Control

* CPIM Exam Content Manual, Module 8: Quality, Technology and Continuous Improvement, Section 8.1: Quality Management, Subsection 8.1.2: Statistical Process Control

NEW QUESTION # 482

In the context of mobile device security, which of the following BEST describes why a walled garden should be implemented?

- **A. To prevent the installation of untrusted software**
- B. To restrict a user's ability to change device settings
- C. To track user actions and activity
- D. To limit web access to only approved sites

Answer: A

NEW QUESTION # 483

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