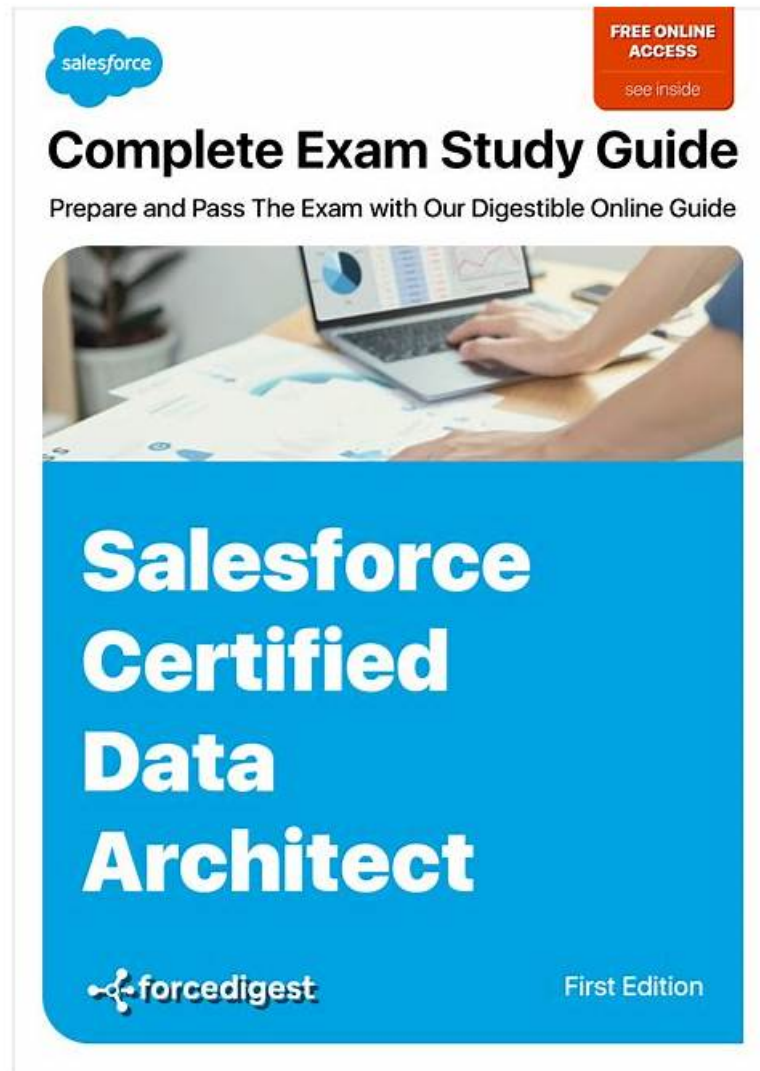# Salesforce Certified Data Architect latest study torrent & Salesforce Certified Data Architect reliable vce pdf & Salesforce Certified Data Architect valid training dumps

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Salesforce Certified Data Architect Sample Questions (Q169-Q174):

NEW QUESTION # 169
A large multinational B2C Salesforce customer is looking to implement their distributor management application is Salesforce. the application has the following capabilities:
1.Distributor create sales order in salesforce
2.Sales order are based on product prices applicable to their region
3. Sales order are closed once they are fulfilled
4. It is decided to maintain the order in opportunity object
How should the data architect model this requirement?

- A. Configure price Books for each region and share with distributors.
- B. Add custom fields in Opportunity and use triggers to update prices.
- C. Create lookup to Custom Price object and share with distributors.
- D. Manually update Opportunities with Prices application to distributors.

Answer: A

Explanation:
According to the Salesforce documentation, an opportunity is a standard object that represents a potential sale or deal with an account or contact. An opportunity can have products and prices associated with it using price books. A price book is a standard object that contains a list of products and their prices for different regions, currencies, segments, etc. A price book can be shared with different users or groups based on their visibility and access settings.
To model the requirement of implementing a distributor management application in Salesforce, where distributors create sales orders based on product prices applicable to their region, and sales orders are closed once they are fulfilled, a data architect should:
Configure price books for each region and share with distributors (option B). This means creating different price books for different regions with the appropriate products and prices, and sharing them with the distributors who belong to those regions. This way, distributors can create sales orders (opportunities) using the price books that are relevant to their region.
Creating a lookup to Custom Price object and sharing with distributors (option A) is not a good solution, as it can introduce unnecessary complexity and redundancy to the data model. It is better to use standard objects and features that are designed for managing products and prices in Salesforce. Manually updating opportunities with prices applicable to distributors (option C) is also not a good solution, as it can be time-consuming, error-prone, and inefficient. It is better to use automation tools or features that can update prices based on predefined criteria or logic. Adding custom fields in opportunity and using triggers to update prices (option D) is also not a good solution, as it can be complex, costly, and difficult to maintain. It is better to use standard fields and features that can handle prices more effectively.

NEW QUESTION # 170
Universal Containers is integrating a new Opportunity engagement system with Salesforce. According to their Master Data Management strategy, Salesforce is the system of record for Account, Contact, and Opportunity dat a. However, there does seem to be valuable Opportunity data in the new system that potentially conflicts with what is stored in Salesforce. What is the recommended course of action to appropriately integrate this new system?

- A. The MDM strategy defines Salesforce as the system of record, so Salesforce Opportunity values prevail in all conflicts.
- B. Stakeholders should be brought together to discuss the appropriate data strategy moving forward.
- C. The Opportunity engagement system should become the system of record for Opportunity records.
- D. A policy should be adopted so that the system whose record was most recently updated should prevail in conflicts.

Answer: B

NEW QUESTION # 171
Universal Containers is looking to use Salesforce to manage their sales organization. They will be migrating legacy account data from

two aging systems into Salesforce. Which two design considerations should an architect take to minimize data duplication? Choose 2 answers

- A. Use a workflow to check and prevent duplicates.
- B. Import the data concurrently.
- C. Use Salesforce matching and duplicate rules.
- D. Clean data before importing to Salesforce.

Answer: C,D

Explanation:
Cleaning data before importing to Salesforce and using Salesforce matching and duplicate rules are two design considerations that an architect should take to minimize data duplication when migrating legacy account data from two aging systems into Salesforce. Cleaning data before importing involves removing or correcting any inaccurate, incomplete, or inconsistent data from the source systems, as well as identifying and resolving any potential duplicates. This ensures that only high-quality and unique data is imported to Salesforce. Using Salesforce matching and duplicate rules allows the architect to define how Salesforce identifies duplicate records during import and how users can handle them. This prevents or reduces the creation of duplicate records in Salesforce and improves data quality. The other options are not effective or recommended for minimizing data duplication.

NEW QUESTION # 172
Developers at Universal Containers need to build a report for the business which displays Accounts opened in the past year grouped by industry. This report will also include information from contacts, opportunities, and orders. There are several million Accounts in the system. Which two options should be recommended to make this report perform well and satisfy the business need?

- A. Use unbounded date ranges to filter the report.
- B. Use an indexed data field with bounded data filters.
- C. Use Formula fields to surface information I related entities on the report.
- D. Use triggers to populate denormalized related fields on the Account.

Answer: B,C

Explanation:
Using an indexed data field with bounded data filters can improve the report performance by making the query more selective and reducing the number of records to scan. Using formula fields to surface information from related entities on the report can also enhance the report performance by avoiding joins and complex calculations

NEW QUESTION # 173
Universal Container (US) is replacing a home-grown CRM solution with Salesforce, UC has decided to migrate operational (Open and active) records to Salesforce, while keeping historical records in legacy system, UC would like historical records to be available in Salesforce on an as needed basis.
Which solution should a data architect recommend to meet business requirement?

- A. Bring all data Salesforce, and delete it after a year.
- B. Build a chair solution to go the legacy system and display records.
- C. Leverage mashup to display historical records in Salesforce.
- D. Leverage real-time integration to pull records into Salesforce.

Answer: C

Explanation:
According to the Using Mashups article on Salesforce Developers, one of the techniques for deploying large data volumes is to use mashups to display historical records in Salesforce. The article states that "Mashups are a way to display data from an external system within a Salesforce page without copying or synchronizing the data. Mashups use a combination of Visualforce, Apex callouts, and JavaScript code that runs in the browser.
Mashups are useful when you want to display large amounts of read-only data that is stored outside of Salesforce." Therefore, a data architect should recommend this solution to meet the business requirement of UC.

NEW QUESTION # 174

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