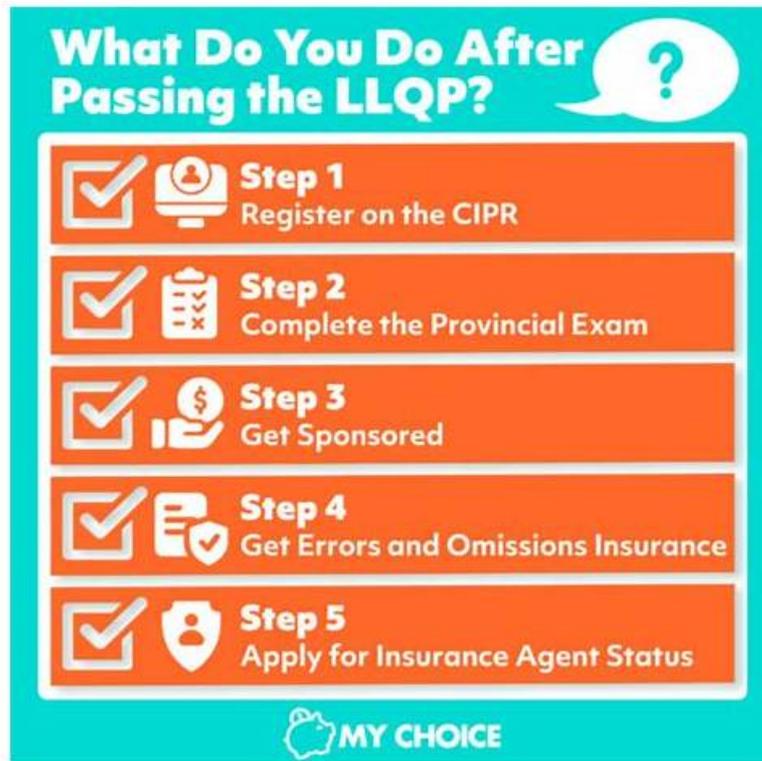


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IFSE Institute LLQP Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Segregated Funds and Annuities: Targeted at investment advisors and financial planners, this section evaluates their understanding of saving and investment strategies, which are essential for retirement and financial planning.
Topic 2	<ul style="list-style-type: none"> Accident and Sickness Insurance: Aimed at insurance professionals offering individual and group health insurance, this section emphasizes the importance of financial protection in the case of serious illness or injury.
Topic 3	<ul style="list-style-type: none"> Life Insurance: This section assesses the expertise of insurance professionals, including financial advisors and life insurance agents, in understanding the financial impact of death. It explains how life insurance helps address those financial needs and introduces various life insurance products, along with their features and benefits.
Topic 4	<ul style="list-style-type: none"> Ethics and Professional Practice: This part of the exam focuses on the legal and ethical responsibilities of life insurance professionals. It outlines the legal framework for life insurance in common law provinces and territories and stresses the importance of maintaining professionalism.

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IFSE Institute Life License Qualification Program (LLQP) Sample Questions (Q37-Q42):

NEW QUESTION # 37

Jordan, a group insurance agent, meets with Nancy, a commercial berry grower in Saskatoon, to renew her company's group insurance plan. When the plan was established four years ago, Nancy had 20 employees.

She now has over 50 employees, many of whom are unhappy with the plan. Jordan wants to rectify this situation to everyone's satisfaction but is not sure how to begin.

Which of the following options indicates the first step that Jordan should take?

- A. Cancel the company's group insurance plan.
- B. Switch the plan to another insurer.
- C. Ensure that the plan is a non-contributory plan.
- **D. Identify satisfaction levels with support and turnaround time with claims.**

Answer: D

Explanation:

When Jordan discovers that many of Nancy's employees are dissatisfied with the current group insurance plan, his first step should be to assess the employees' specific concerns. This includes understanding issues such as satisfaction with customer support and the claims turnaround time. Gathering feedback on these aspects will help Jordan identify the main areas of dissatisfaction and explore targeted solutions to improve the plan. The LLQP materials emphasize the importance of aligning group insurance plans with the needs and satisfaction of the participants, making this an essential step before considering any major changes such as switching insurers or altering the plan's structure.

NEW QUESTION # 38

The company Xtra is growing. Mr. Trenet, chair of the executive committee, invites his financial security advisor, Noah, to meet with them to underwrite an annuity contract. The treasurer of Xtra offers to invest

\$2,500,000 of the company's retained earnings. Before voting on a resolution to designate a policyholder, the treasurer asks Noah if Xtra can be designated as the policyholder instead of Mr. Trenet. What answer should Noah give?

- A. Because Xtra is a legal person, Xtra can be the policyholder; Mr. Trenet must be the subrogated annuitant to approve decisions on behalf of Xtra
- B. Only an individual can be a policyholder; therefore, Noah can recommend that Mr. Trenet be the policyholder
- **C. If the capital is not registered, Xtra can be the policyholder**
- D. For Xtra to become the subscriber of the contract, the investment amount must come from a registered plan, such as a retirement fund

Answer: C

Explanation:

Comprehensive and Detailed In-Depth Explanation: Under the Civil Code of Quebec (Article 2415), a policyholder (or subscriber) is the entity that owns and pays for an insurance or annuity contract, which can be an individual or a legal person like a corporation. Xtra, as a company, can use its retained earnings (unregistered capital) to fund an annuity contract and be designated as the policyholder, making option D correct. Option A is false, as legal persons can own contracts (e.g., group insurance). Option B's requirement of a registered plan is incorrect—annuities can be funded with non-registered funds. Option C introduces a "subrogated annuitant," a misnomer here, as the annuitant is the person receiving payments, not a decision-maker, and no such requirement exists. The LLQP and Ethics manual confirm that corporations can be policyholders for business purposes, like key

person coverage or investments.

References: Civil Code of Quebec, Article 2415; LLQP Module on Annuities; Ethics and Professional Practice (Civil Law) Manual, Section on Contract Ownership.

NEW QUESTION # 39

(Jim is buying a life annuity with insurance settlement money due to a disabling accident. He declines a guarantee period to maximize monthly payments.

Which of the following must the agent be sure to note on the application?)

- **A. Jim as the annuitant.**
- B. Jim as the beneficiary.
- C. Marilyn as the beneficiary.
- D. Marilyn as the joint annuitant.

Answer: A

Explanation:

Since Jim is buying the annuity for himself and will receive the payments, he must be named as the annuitant on the application.

Exact Extract:

"The annuitant is the person on whose life the annuity is based and who is entitled to receive the periodic payments. In this case, it must be Jim" (Reference: Segfunds-E313-2020-12-7ED, Chapter 3.2.2 Lives Covered#45:2†Segfunds-E313-2020-12-7ED.pdf**)

NEW QUESTION # 40

Marcel is 16 years old and attends a boarding school in Ontario. He is a resident of New Brunswick and lives there with his parents in the summer months. After a recent family death, his father has been reviewing the family's life insurance coverage and suggests that Marcel apply for a policy on himself. He tells his son that he will pay the premium while he remains a student. Since Marcel won't be home for some time, his father asks him to meet with an agent in Ontario to apply for coverage. Which one of the following statements is correct regarding Marcel's application?

- A. Marcel must sign the application in New Brunswick, where he is a resident.
- B. At least one of his parents must witness his signature as policy owner.
- **C. Marcel can be both the owner and insured of the policy.**
- D. At least one of his parents must be the owner of the policy.

Answer: C

Explanation:

Comprehensive and Detailed in Depth Explanation with Exact Extract from Documents and Guides:

Under Canadian common law and insurance principles, a minor who has reached the age of 16 can enter into an insurance contract on their own life, provided they have the capacity to understand the contract. Marcel, at 16, is legally able to apply for and own a life insurance policy where he is also the insured. The IFSE Ethics and Professional Practice Course (Common Law) emphasizes that the policy owner must have an insurable interest in the insured, which Marcel inherently has in himself. There is no requirement for the application to be signed in his province of residence (New Brunswick), nor is there a need for a parent to witness his signature or act as the policy owner, as long as Marcel consents and understands the contract. His father paying the premiums does not affect ownership, as premium payments can be made by a third party without transferring ownership. Option A is correct because Marcel can legally be both the owner and the insured.

References:

IFSE Ethics and Professional Practice Course (Common Law), Module 2: Insurance Contracts, Section on "Capacity to Contract" and "Insurable Interest."

NEW QUESTION # 41

(Jim is buying a life annuity with insurance settlement money due to a disabling accident. He declines a guarantee period to maximize monthly payments.

Which of the following must the agent be sure to note on the application?)

- **A. Jim as the annuitant.**

- B. Jim as the beneficiary.
- C. Marilyn as the beneficiary.
- D. Marilyn as the joint annuitant.

Answer: A

Explanation:

Since Jim is buying the annuity for himself and will receive the payments, he must be named as the annuitant on the application.

Exact Extract:

"The annuitant is the person on whose life the annuity is based and who is entitled to receive the periodic payments. In this case, it must be Jim." (Reference: Segfunds-E313-2020-12-7ED, Chapter 3.2.2 Lives Covered#45:2 Segfunds-E313-2020-12-7ED. pdf***)

NEW QUESTION # 42

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