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Salesforce Certified Administrator Sample Questions (Q150-Q155):

NEW QUESTION # 150

The administrator at AW Consulting has created a custom picklist field. Business users have requested that it be a text field. The administrator attempts to change the field type but, is unable to because it is referenced by other functionalities. Which functionality is preventing the field type from being changed?

- A. Record types
- B. Visualforce
- C. Formula fields
- D. Javascript

Answer: D

NEW QUESTION # 151

The administrator at Ursa Major Solar has Created anew record type for customer warranty cases which two assignments should the administrator use to display the new record type to users?

Choose 2 answers

- A. Page layout Assignment.
- B. Role Assignment
- C. Profile Assignment
- D. App Manager Assignment.

Answer: A,C

Explanation:

Explanation

Profile assignment and page layout assignment are two assignments that should be used to display a new record type to users. Profile assignment determines which profiles can access a record type and which record type is the default for each profile. Page layout assignment determines which page layout is assigned to each record type and profile combination. References:
https://help.salesforce.com/s/articleView?id=sf.customize_recordtype_assign.htm&type=5

NEW QUESTION # 152

AW Computing would like to improve its Case Lightning record page by including:

- * A filtered component to display a message in bold font when a case is saved as a critical record type.
- * A quick way to update the account status from the case layout.

Which two components should an administrator use to satisfy these requests?

Choose 2 Answers

- A. Rich text
- B. Related Record
- C. Record details
- D. Related List

Answer: A,B

Explanation:

Explanation

A related record component is a type of component that allows users to view and edit fields from a parent record on a child record page without leaving the page. For example, a related record component can allow users to update the account status from the case layout by selecting an account record from a drop-down list. A rich text component is a type of component that allows users to display formatted text on a record page using rich text editor tools such as bold font, bullet points, images, and links. For example, a rich text component can display a message in bold font when a case is saved as a critical record type by using conditional visibility rules.

References:

https://help.salesforce.com/s/articleView?id=sf.lightning_page_components_related_record.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.lightning_page_components_rich_text.htm&type=5

NEW QUESTION # 153

The events manager at dream house realty has a hot lead from a successful open house that needs to become a contact with an associated opportunity.

How should this be accomplished from the campaign keeping the associated campaign member history?

- A. Convert the lead from the campaign member detail page.
- B. Clone the lead and convert the cloned record to a contact.
- C. Delete the lead and create a new contact and opportunity.
- D. Add a contact from a campaign member detail page.

Answer: A

Explanation:

Explanation

To create a contact and an opportunity from a lead that is associated with a campaign, and keep the campaign member history, the administrator should convert the lead from the campaign member detail page. This will automatically create a contact, an account, and an opportunity that are linked to the campaign. Deleting, cloning, or adding a contact will not preserve the campaign member history. References:

https://help.salesforce.com/s/articleView?id=sf_campaigns_leads.htm&type=5

NEW QUESTION # 154

User at Cloud Kicks want to see information more useful for their role on the Case page.

How should an administrator make the pages more dynamic and easier to use?

- A. Include more tab components with filters.
- B. Delete the extra component from the page.
- **C. Add Component visibility filters to the Components.**
- D. Remove fields from the record details component.

Answer: C

NEW QUESTION # 155

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