

# Pass Guaranteed CIPS - L5M7 - Authoritative Achieving Competitive Advantage Through the Supply Chain (L5M7) Test Vce



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## CIPS L5M7 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>• <b>Understand the Dynamics of Supply Chains:</b> This section of the exam measures the skills of Supply Chain Analysts and covers the foundational understanding of how supply chains operate, interact, and add value to organizations. It examines the differences between supply chains, supply networks, and supply chain management while exploring the concept of supplier tiering and network sourcing. Candidates are expected to understand how effective supply chain management improves quality, reduces costs and lead times, and fosters innovation while mitigating risks. Additionally, this section emphasizes the connection between an organizational infrastructure, culture, and process management in achieving efficient supply chains. It also compares various improvement approaches, including collaborative and competitive models, outsourcing, offshoring, and global procurement.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>Understand Improvement Methodologies that Can Be Used in Supply Chains:</b> This section of the exam measures the skills of Procurement Managers and focuses on the tools and methodologies used to enhance supply chain performance and efficiency. It highlights the principles of total quality management (TQM), including quality assurance and inspection, and their role in ensuring product and process consistency. Candidates must understand how to use statistical methods such as KPIs, data analysis, and Six Sigma to drive continuous improvement. The section also explores lean thinking, agile processes, Just-in-Time (JIT) systems, and the 5S methodology as frameworks for optimizing operations. Furthermore, it covers the application of business process re-engineering (BPR) and benchmarking to evaluate and redesign supply processes for better performance and competitiveness.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Understand Measures Required to Achieve Competitive Advantage in Supply Chains:</b> This section of the exam measures the skills of Strategic Sourcing Specialists and focuses on achieving and maintaining competitive advantage through strategic supply chain practices. It assesses knowledge of how organizations can leverage cost leadership or differentiation strategies to outperform competitors. Candidates are expected to understand pricing mechanisms such as fixed and variable pricing, open book costing, and risk</li> <li>• reward arrangements that drive efficiency and transparency. The section also includes cost reduction techniques like supplier rationalization, value analysis, and negotiation strategies that enhance profitability. Finally, it examines collaborative approaches such as partnership sourcing, building supplier trust, and managing relationship life cycles to ensure long-term strategic advantages within the supply chain.</li> </ul>

## CIPS Achieving Competitive Advantage Through the Supply Chain (L5M7) Sample Questions (Q30-Q35):

### NEW QUESTION # 30

Which of the following is a disadvantage of Just-In-Time (JIT) Manufacturing?

- A. Inventories are wasteful and expensive
- B. It is expensive to implement
- **C. You cannot obtain economies of scale**
- D. There is less waste produced

**Answer: C**

Explanation:

JIT removes stockholding benefits, meaning firms lose economies of scale from bulk ordering. Each order is small and frequent.

Short cited term: "JIT limits bulk economies due to reduced inventory." (L5M7 Study Guide, p. 159) Reference: CIPS L5M7 Study Guide, p. 159.

### NEW QUESTION # 31

What are some disadvantages to a multi-sourcing strategy in a supply chain? Select TWO.

- A. Relationships are more transactional
- **B. Inconsistency in quality**
- **C. Possibility of having surplus stock**
- D. Less dependency on one supplier

**Answer: B,C**

Explanation:

Multi-sourcing can increase inventory/duplication and create quality inconsistency between sources. Reduced dependency (C) is an advantage, and (D) is a neutral characteristic rather than a disadvantage. Short extract: "multiple sources may lead to duplication/stock and variable quality." (L5M7 Study Guide, p.6) Reference: L5M7 Study Guide, p.6.

#### **NEW QUESTION # 32**

When implementing Business Process Re-engineering (BPR), which should be the first step?

- **A. Appoint a process owner**
- B. Establish customer requirements
- C. Analyse and document the existing process
- D. Identify and prioritise improvement opportunities

**Answer: A**

Explanation:

BPR begins by appointing a process owner - a responsible individual to lead and oversee change before analysis or redesign begins. Short cited extract: "Step one of BPR - appoint a process owner to take accountability." (L5M7 Study Guide, p.169) Reference: CIPS L5M7 Study Guide, p.169.

#### **NEW QUESTION # 33**

Which of the following could explain why an organisation chooses to outsource a function?

- A. Culture
- **B. Quality**
- C. Globalisation
- D. Control

**Answer: B**

Explanation:

Outsourcing can improve quality when a specialist provider performs the activity better than in-house teams. Short cited extract: "Outsourcing to specialist providers can enhance quality and performance." (L5M7 Study Guide, p. 94) Reference: CIPS L5M7 Study Guide, p. 94.

#### **NEW QUESTION # 34**

What is the primary motivation for offshoring?

- **A. Cut costs**
- B. Improve cultural competence
- C. Cheaper holidays
- D. Exploit other countries' resources

**Answer: A**

Explanation:

Offshoring typically seeks cost reduction (e.g., labour arbitrage) while maintaining service/output levels; other motives are secondary. Short cited term: "cost reduction/advantages" (L5M7 Study Guide, domain 1.4 discussion). Reference: CIPS L5M7 Study Guide, Domain 1.4 (Offshoring and sourcing location).

#### **NEW QUESTION # 35**

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