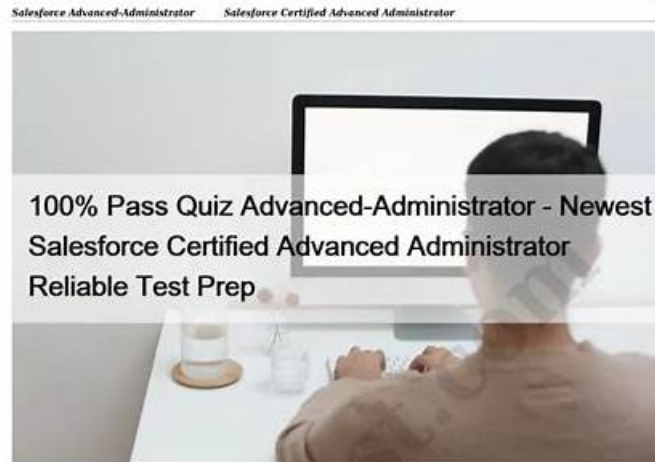


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Salesforce Certified Advanced Administrator Sample Questions (Q104-Q109):

NEW QUESTION # 104

The operations team at Ursa Major Solar (UMS) currently tracks installations using a spreadsheet. The information captured includes customer name, address, purchase and installation dates, configuration specs, and additional installer instructions. UMS's CEO would like to utilize Salesforce to track this information instead.

Which action should the administrator take to meet this requirement?

- A. Use Salesforce REST API to create the object and also import the data.
- B. Use Object Manager to create the object and also import the data.
- C. Use Lightning Object Creator to create the object and also import the data.
- D. Use Schema Builder to create the object and also import the data.

Answer: C

Explanation:

Lightning Object Creator is a tool that allows you to create custom objects and fields from a spreadsheet in a few clicks. Lightning Object Creator analyzes the spreadsheet data and suggests the best way to map it to Salesforce fields and relationships. You can also import the data from the spreadsheet into the new custom object and view it in a list view or a related list. In this case, you can use Lightning Object Creator to create a custom Project object from the spreadsheet that tracks installations and also import the data into the new object. References: https://help.salesforce.com/s/articleView?id=sf.object_creator_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.object_creator_create_object.htm&type=5

NEW QUESTION # 105

The distributors at Cloud Kicks are eligible for support based on a specific service contract-How should the administrator show this in Salesforce?

- A. Turn on Service Cloud.
- B. Use entitlement management.
- C. Add a service contract to the record.
- D. Build a new custom object.

Answer: B

Explanation:

Explanation

Entitlement management lets you create and maintain service contracts that specify the support terms for each account. You can use entitlement processes to automatically apply the correct service contract to a case based on criteria you define. References: https://trailhead.salesforce.com/en/content/learn/modules/entitlements/entitlements_overview

NEW QUESTION # 106

The sales manager at Cloud Kicks (CK) wants to make sure the accounts that CK serves are happy. One way they track this is by how many open cases an account has with CK. The sales manager asks CK's administrator to build a report to show Accounts with Open Cases.

What report type would this be?

- A. Joined Report
- B. Bucket Report

- C. Summary Report
- D. Matrix Report

Answer: A

Explanation:

Explanation

A joined report is a type of report that allows you to create multiple report blocks that provide different views of your data. Each report block can have its own fields, columns, sorting, and filtering. A joined report can only be created from summary or matrix reports. You can use a joined report to show data from different report types or data sources on a single report. In this case, you can use a joined report to show Accounts with Open Cases by creating two report blocks: one for accounts and one for cases with a filter for open status. You can then join the two blocks by a common field such as Account ID or Account Name. References:
https://help.salesforce.com/s/articleView?id=sf.reports_joined_format.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.reports_examples_joined.htm&type=5

NEW QUESTION # 107

A user at Cloud Kicks has informed the administrator that they are unable to log in to Salesforce via multi-factor authentication. Which two areas should the administrator review to understand potential root causes?

Choose 2 answers

- A. Debug Logs
- B. Setup Audit Trail
- C. Identity Verification History
- D. Login History

Answer: C,D

Explanation:

Identity Verification History is a tool that tracks the verification methods used by users when they log in to Salesforce via multi-factor authentication. It can help identify any issues or errors related to verification methods such as email, phone, or app. Login History is a tool that tracks the login attempts and status of users who access Salesforce. It can help identify any issues or errors related to login credentials, IP addresses, browser types, or locations.

NEW QUESTION # 108

There is one field on Custom Object and users have entered lots of values. Now System Admin wants to create a report and categories values present in that field. How to achieve this ?

- A. Bucket Field
- B. Use Cross Filter
- C. Conditional Highlighting
- D. Custom Summary Formula Field

Answer: A

NEW QUESTION # 109

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