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SAP C-BCBTM-2509 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.
Topic 2	<ul style="list-style-type: none"> Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 3	<ul style="list-style-type: none"> Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
Topic 4	<ul style="list-style-type: none"> Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.

SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q18-Q23):

NEW QUESTION # 18

What roles do SAP Business Transformation Management solutions play in transformation scenarios?

(Note: There are 2 correct answers to this question.)

- A. They analyze as-is processes and IT landscapes only.
- B. They support change management.**
- C. They are limited to the operate phase of transformations.
- D. They provide a data-driven approach for Enterprise Observability.**

Answer: B,D

Explanation:

SAP Business Transformation Management (BTM) Solutions are designed to guide organizations through the complete transformation lifecycle, from strategy and planning to implementation and adoption. They combine process analysis, enterprise architecture management, and user adoption capabilities through solutions such as SAP Signavio, SAP LeanIX, and WalkMe. "SAP's Business Transformation Management Solutions deliver an integrated, data-driven foundation that provides visibility, transparency, and governance across all phases of business transformation while supporting organizational change management."

Reference:

Supporting Change Management (Answer B):

A core objective of SAP BTM solutions is to enable and sustain change across people, processes, and technology. Through SAP Signavio's collaborative design tools and WalkMe's adoption capabilities, organizations can manage stakeholder engagement, communication, and behavior alignment effectively.

"BTM Solutions provide tools to manage the human side of transformation, ensuring that employees adapt successfully to new processes and technologies." Providing a Data-Driven Approach for Enterprise Observability (Answer C):

BTM Solutions deliver data-based visibility into business and IT landscapes through SAP LeanIX and SAP Signavio integration. This allows organizations to observe and measure transformation progress, dependencies, and business value using live data.

"SAP BTM Solutions integrate business process intelligence with enterprise architecture management, providing a data-driven approach to enterprise observability for informed transformation decisions." Why Other Options Are Incorrect:

A: Incorrect - BTM Solutions are not limited to the operate phase; they span discover, design, deliver, and run phases of transformation.

D: Incorrect - They analyze both as-is and to-be states to enable continuous improvement and future-state optimization.

Therefore, the verified and correct answers according to SAP BTM documentation are:

B: They support change management.

C: They provide a data-driven approach for Enterprise Observability.

NEW QUESTION # 19

How does the integration between SAP Signavio and SAP LeanIX enhance IT and business alignment?

- A. The integration allows linking of business applications to business processes.
- B. The tools only provide visualization without actionable insights.
- C. Integration solely enhances reporting capabilities.
- D. Business processes are directly controlled by SAP LeanIX applications.

Answer: A

Explanation:

The integration between SAP Signavio and SAP LeanIX provides a unified view of business and IT, allowing companies to connect business processes (Signavio) with IT applications and systems (LeanIX). This integration bridges operational and architectural perspectives, ensuring full alignment between business goals and IT capabilities.

"Through the SAP Signavio and SAP LeanIX integration, organizations can link business processes to supporting IT applications, creating a shared view that strengthens IT-business alignment." Reference:

This integration supports transformation governance by combining process intelligence (what the business does) with enterprise architecture insights (how IT supports it).

"SAP enables enterprises to visualize dependencies between processes and applications, ensuring coordinated decision-making and improved transformation outcomes." Incorrect Options:

A: Reporting is a secondary feature; integration focuses on alignment, not reporting alone.

B: Both tools provide actionable insights via analytics and process intelligence.

C: LeanIX does not "control" processes; it maps IT dependencies and applications.

Verified Correct answer: D: The integration allows linking of business applications to business processes.

NEW QUESTION # 20

What benefit does the combined WalkMe-SAP solution offer to enterprises?

- A. Increased hiring efficiency
- B. Enhanced physical supply chain management
- C. Lower software maintenance costs
- D. Streamlined user adoption and seamless process integration

Answer: D

Explanation:

The partnership between SAP and WalkMe integrates WalkMe's Digital Adoption Platform (DAP) directly into SAP applications (such as SAP S/4HANA, SAP SuccessFactors, and SAP Ariba) to improve user engagement and digital process execution.

"The combined SAP-WalkMe solution helps organizations streamline user adoption and simplify process integration, ensuring users can easily navigate SAP systems and execute digital workflows correctly." Reference:

This integration provides contextual, real-time assistance to users within SAP interfaces, enabling faster onboarding, fewer errors,

and improved productivity - all critical for successful transformation under the SAP Business Transformation Management (BTM) framework.

"WalkMe for SAP reduces complexity by guiding users in real time, supporting end-to-end process integration, and driving adoption across the SAP ecosystem." Incorrect Options:

A: Lower maintenance costs are a secondary effect, not the core benefit.

B: WalkMe is not a hiring solution.

D: It does not manage supply chains directly.

Verified Correct answer: C: Streamlined user adoption and seamless process integration.

NEW QUESTION # 21

How does the SAP Signavio Process Collaboration Hub help organizations?

- A. By automatically generating legal compliance reports and enabling collaboration.
- B. By replacing existing process modeling tools with AI-driven automation.
- **C. By providing transparency into processes and enabling collaboration.**
- D. By creating marketing strategies based on customer feedback.

Answer: C

Explanation:

The SAP Signavio Process Collaboration Hub is designed to make business processes transparent and accessible across the organization while fostering collaboration among stakeholders.

"The SAP Signavio Process Collaboration Hub provides a central entry point for all users to access, share, and collaborate on process-related information, offering transparency across business processes." Reference:

It allows employees, analysts, and management to view, discuss, and contribute to process improvement initiatives, supporting collaborative transformation and process governance.

"It enables everyone in the organization to access process information, provide feedback, and collaborate for continuous improvement." Options A, C, and D are incorrect:

A: Compliance reporting is not a function of Collaboration Hub.

C: Marketing strategy and customer feedback analysis are outside its purpose.

D: It does not replace modeling tools; it integrates with Process Manager and Process Intelligence.

Thus, the correct and SAP-verified answer is B: By providing transparency into processes and enabling collaboration.

NEW QUESTION # 22

What are the core solutions provided by SAP LeanIX?

(Note: There are 2 correct answers to this question.)

- A. SAP Commerce Cloud
- **B. Enterprise Architecture Management**
- **C. Technology Risk and Compliance**
- D. SAP Signavio Journey Modeler

Answer: B,C

Explanation:

SAP LeanIX is an integral part of SAP's Business Transformation Management (BTM) portfolio. It provides visibility and control over an organization's IT landscape, supporting enterprise architecture, technology risk management, and transformation planning.

"SAP LeanIX delivers comprehensive Enterprise Architecture Management (EAM) and Technology Risk and Compliance capabilities that enable organizations to align IT with business goals and manage technology landscapes efficiently." Reference:

Enterprise Architecture Management (Answer B):

This solution allows organizations to document, visualize, and analyze their application and technology landscape to support informed decision-making during transformation.

"With Enterprise Architecture Management, customers gain transparency into their application portfolios, dependencies, and business capabilities to optimize transformation efforts." Technology Risk and Compliance (Answer D):

This module helps identify and mitigate technology-related risks, ensuring compliance with internal and external standards while maintaining operational resilience.

"Technology Risk and Compliance enables continuous monitoring of technology standards, risks, and compliance requirements to maintain stability during business transformation." Incorrect Options:

A (SAP Signavio Journey Modeler) belongs to the SAP Signavio suite, not LeanIX.

C (SAP Commerce Cloud) is part of SAP Customer Experience (CX) solutions, unrelated to LeanIX's transformation and architecture management focus.

Therefore, the correct and verified answers from SAP BTM documentation are:

B: Enterprise Architecture Management

D: Technology Risk and Compliance

NEW QUESTION # 23

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