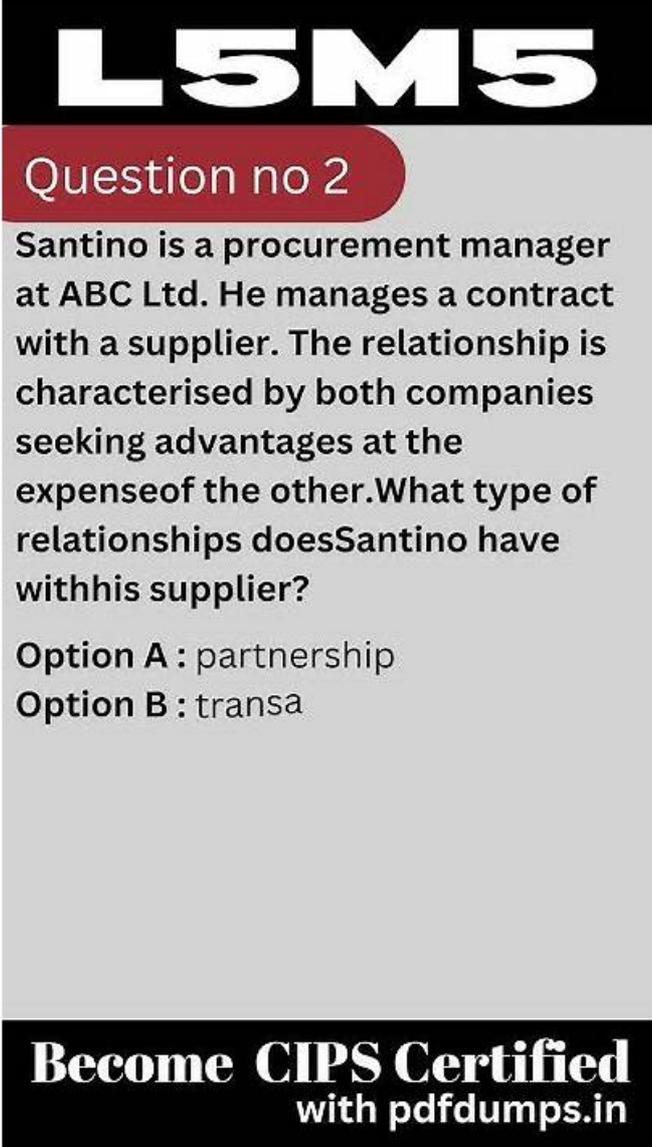


# L5M5 Training Questions, Fresh L5M5 Dumps



**L5M5**

**Question no 2**

Santino is a procurement manager at ABC Ltd. He manages a contract with a supplier. The relationship is characterised by both companies seeking advantages at the expense of the other. What type of relationships does Santino have with his supplier?

Option A : partnership  
Option B : transa

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Taking ExamDumpsVCE Managing Ethical Procurement and Supply (L5M5) (L5M5) practice test questions are also important. These CIPS L5M5 practice exams include questions that are based on a similar pattern as the finals. This makes it easy for the candidates to understand the Managing Ethical Procurement and Supply (L5M5) (L5M5) exam question paper and manage the time. It is indeed a booster for the people who work hard and do not want to leave any chance of clearing the L5M5 exam with brilliant scores.

## CIPS L5M5 Exam Syllabus Topics:

Topic	Details
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Topic 1	<ul style="list-style-type: none"> <li>Understand the importance of compliance with ESG (Environmental, Social, and Governance) factors to achieve ethical and sustainable procurement and supply arrangements: This section of the exam measures skills of Supply Chain Specialists and covers methods to ensure compliance with ESG standards in procurement. It includes the use of supply chain mapping, risk management, stakeholder engagement, and contractual terms to secure sustainable practices. Candidates also learn how to monitor supplier performance, handle non-compliance, and utilize third-party auditors to maintain ethical standards. Relationship management strategies, corrective actions, and escalation processes are emphasized as part of ensuring suppliers meet ESG expectations.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Understand the impact of ESG (Environmental, Social, and Governance) considerations on ethical and sustainable supply chains: This section of the exam measures the skills of Procurement Managers and covers how ESG principles are applied to secure ethical and sustainable supply chains. It looks at the role of environmental, social, and governance factors in procurement decisions, alongside risks and benefits of ESG adoption. Learners also explore issues such as modern slavery, bribery, and human rights, as well as the importance of diversity, inclusion, and stakeholder management. The section highlights how globalization, culture, and labour practices shape supply strategies and examines potential conflicts that may arise when balancing ESG priorities with business demands.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Understand initiatives and standards related to ESG (Environmental, Social, and Governance) that support ethical and sustainable procurement and supply: This section of the exam measures the skills of Procurement Leaders and covers the global frameworks and standards that shape ethical supply practices. It explores international labour standards set by organizations such as the UN and ILO, and labour codes like the Ethical Trading Initiative and SA800. Candidates also examine external environmental frameworks, industry accreditations, and their role in meeting ESG goals. Finally, this section addresses fair trade principles, organizations such as WFTO and Fairtrade International, and the need to align internal governance with global standards.</li> </ul>

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## CIPS Managing Ethical Procurement and Supply (L5M5) Sample Questions (Q45-Q50):

### NEW QUESTION # 45

People in the UK earn entitlements to Social Security through National Insurance contributions. Under what circumstances are payments provided? Select THREE

- A. Retirement
- B. Marriage
- C. Sickness
- D. Change of job
- E. Redundancy

**Answer: A,C,E**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

Social Security in the UK provides benefits such as sick pay, redundancy support, pensions, and maternity/paternity payments. The L5M5 study guide (p.93) specifies that payments can be made in cases of sickness (A), loss of employment (B), and retirement (C). Benefits are not provided simply for changing jobs (D) or marriage (E), as these do not affect financial or employment security. Procurement professionals need to understand social security systems, especially when working with international suppliers, since

welfare provisions differ globally and affect labour conditions.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, p.93

#### NEW QUESTION # 46

Which term describes non-binding recommendations that offer guidance on best practices?

- A. Directives
- B. Statutes
- C. Guidelines
- D. Regulations

**Answer: C**

Explanation:

Choice A- These are non-binding recommendations or advice that suggest best practices but do not carry the force of law. This A is the correct choice.

Incorrect answer:

Choice B- These are binding legal rules that must be followed as they have the force of law. They come into force on a set date in all of the member states.

Choice C- In legal contexts (e.g., EU), directives set goals that member states must achieve, but each state decides how to implement them.

Choice D- These are formal written laws passed by a legislative body of a government, and they are legally binding.

Reference:

LO-2.2; Page 185; Monitoring Contract Performance

#### NEW QUESTION # 47

As a procurement manager with a focus on sustainability, your objective is to develop KPIs that assess the environmental impact of your suppliers and demonstrate their commitment to eco-friendly practices. What key performance indicators would be most effective in measuring these impacts?

- A. The average response time to customer complaints
- B. The ratio of recycled materials used in production versus virgin materials
- C. The percentage of shipments that are damaged during transit
- D. The total number of products the supplier offers

**Answer: B**

Explanation:

Choice A- This KPI directly measures the supplier's commitment to sustainability and their environmental impact by indicating how much they are utilizing recycled resources compared to new materials. The other options do not effectively reflect environmental practices.

Incorrect answer:

Choice B- This KPI measures the breadth of the supplier's offerings but does not provide any insight into their environmental practices or sustainability. A supplier could offer many products without any of them being eco-friendly.

Choice C- While important for customer service and supplier responsiveness, this KPI does not relate to environmental impact. A fast response time does not necessarily mean that the supplier is following sustainable practices.

Choice D- This metric focuses on logistics and supply chain efficiency rather than environmental sustainability. Although reducing damaged shipments can have some indirect environmental benefits, it doesn't directly measure the supplier's environmental practices or commitment to sustainability.

Reference:

LO-1.1; Page 16; The role of environmental considerations in securing ethical and sustainable procurement and supply arrangements

#### NEW QUESTION # 48

Westec Inc., a leading consumer products manufacturer, has made significant investments in sustainable practices across its supply chains and in promotional advertising. Which of the following is the most likely benefit of this investment?

- A. Increased number of competitors

- B. Unsatisfied shareholders
- **C. Improved brand image**
- D. Reduced indirect costs

**Answer: C**

Explanation:

Choice B- Investing in sustainable practices and promoting them effectively can enhance Westecs Inc.'s brand image. Consumers increasingly prefer brands that demonstrate a commitment to sustainability, which can lead to increased customer loyalty and market differentiation.

Incorrect answer:

Choice A- There is an increased spending in indirect costs such as ESG initiatives which is one of the risk of behaving sustainably thus is not a reward.

Choice C- This option is incorrect. Shareholders are typically more satisfied when a company invests in sustainability, as it often aligns with long-term profitability and risk management. However, if the investments are poorly managed or do not lead to expected returns, there could be dissatisfaction, but that is not a likely immediate reward.

Choice D- This option is incorrect. While investing in sustainability may attract new competitors to the market, it is not a direct reward of the investment. Instead, companies might find themselves in a more competitive landscape due to rising consumer demand for sustainable products, but this is not an immediate reward.

Reference:

LO-1.1; Page 28; The risks and rewards of adopting ESG considerations in securing ethical and sustainable procurement and supply arrangements

#### **NEW QUESTION # 49**

In the power dominance model, which factor is most likely to strengthen the buyers' power relative to suppliers?

- A. High switching costs for buyers
- B. Low price sensitivity among buyers
- **C. High availability of substitute products**
- D. A small number of suppliers for a large number of buyers

**Answer: C**

Explanation:

Choice D is the correct answer. When numerous substitute products are available, buyers can easily switch suppliers if dissatisfied, increasing their bargaining power in negotiations.

Incorrect answer:

Choice A- This typically increases supplier power, as a limited number of suppliers can dictate terms to a larger pool of buyers.

Choice B- This would decrease the power of buyers, as they would be less likely to change suppliers due to the costs involved.

Choice C- If buyers are not sensitive to price, they are less likely to negotiate strongly or switch suppliers based on cost, which decreases their bargaining power.

Reference:

LO-1.4; Page 127-128; Responsible use of power relationships

#### **NEW QUESTION # 50**

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