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## IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q117-Q122):

### NEW QUESTION # 117

What plan is used to maintain stakeholder interest and involvement throughout the change initiative?

- A. Stakeholder collaboration plan
- B. Stakeholder communication plan
- C. Business Analysis Plan
- D. None of the above

Answer: A

### NEW QUESTION # 118

Which of the following is an example of a requirements viewpoint?

- A. Use case
- B. Expert judgement
- C. Mind map
- D. Item tracking

Answer: A

### NEW QUESTION # 119

Which of the following tasks is part of the business analysis planning and monitoring knowledge area?

- **A. Plan stakeholder engagement**
- B. Trace requirements
- C. Analyze current state
- D. Assess solution limitations

**Answer: A**

Explanation:

The task of planning stakeholder engagement is a crucial part of the business analysis planning and monitoring knowledge area. It involves identifying stakeholders, understanding their needs and expectations, and determining the best ways to engage them in the business analysis process. Effective stakeholder engagement is essential for ensuring that the requirements and solutions developed align with stakeholder needs and contribute to project success. References: The Business Analysis Planning and Monitoring knowledge area includes tasks such as planning the business analysis approach, stakeholder engagement, governance, information management, and identifying business analysis performance improvements<sup>1</sup>.

#### **NEW QUESTION # 120**

In which requirements analysis and design definition task does a business analyst (BA) consider the opportunity costs?

- A. Define design options
- B. Define requirements architecture
- **C. Analyze potential value and recommend solution**
- D. Validate requirements

**Answer: C**

Explanation:

When a BA considers opportunity costs, they are performing a cost-benefit analysis to determine the best solution. This falls within the task of "Analyze Potential Value and Recommend Solution", where different design options or requirement implementations are evaluated for their expected value and opportunity costs (what must be forgone when choosing one option over another).

This involves:

Comparing expected benefits vs. associated costs

Evaluating risks and missed opportunities

Recommending the solution with optimal value delivery

BABOK Reference:

Found in the Requirements Analysis and Design Definition knowledge area, this task emphasizes assessing the relative value of each solution option.

#### **NEW QUESTION # 121**

Which of the following core competencies fall under the BABOK's underlying competency "analytical thinking and problem solving"?

- A. Decision making, ethics and adaptability
- B. Leadership and influencing, facilitation and teamwork
- C. Industry knowledge, conceptual thinking and business acumen
- **D. Learning, systems thinking and decision making**

**Answer: D**

Explanation:

The BABOK Guide includes "Analytical Thinking and Problem Solving" as one of the core underlying competencies, and under this category fall the capabilities of learning, systems thinking, and decision making. These skills enable BAs to analyze complex information, make sound judgments, and approach issues holistically.

BABOK Reference - Underlying Competencies (Chapter 9):

"Analytical Thinking and Problem Solving includes creativity, decision making, learning, problem solving, systems thinking."

#### **NEW QUESTION # 122**

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