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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q38-Q43):

NEW QUESTION # 38

Which two Order Management objects have their tabs set to Tab Hidden by default?

- A. SalesLocation
- **B. Locations**
- C. Accounts
- D. Fulfillment Orders
- **E. OrderDeliveryMethod**

Answer: B,E

Explanation:

The OrderDeliveryMethod and Locations objects have their tabs set to Tab Hidden by default. These objects are used to store information about how an order is delivered and where it is fulfilled from, respectively. They are not meant to be accessed directly by users, but rather through related lists or lookup fields on other objects. Reference: Order Management Objects

NEW QUESTION # 39

What type of relationship exists between FulfillmentOrder and Order Delivery Method?

- **A. Lookup (Order Delivery Method)**
- B. Master-Detail (Order Delivery Method)
- C. One-to-One Lookup (Location) FulfillmentFrom LocationId
- D. Junction (Many to Many)

Answer: A

Explanation:

The type of relationship that exists between FulfillmentOrder and Order Delivery Method is Lookup (OrderDelivery Method). A Lookup field is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. In this case, a FulfillmentOrder has a Lookup field named Order Delivery Method that references an Order Delivery Method record. An Order Delivery Method is a record that represents a delivery option for fulfilling orders, such as standard shipping, express shipping, in-store pickup, etc. An Order Delivery Method can have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Order Delivery Method. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htm&type=5https://help.salesforce.com/s/articleView?id=sf.order_management_order_delivery_method.htm&type=5

NEW QUESTION # 40

A company's Salesforce org has high-scale orders enabled. During a flash sale, a customer service representative needs to service an order but it shows as a Pending Order Summary in Salesforce.

What should the customer service representative do?

- A. Manually create the Order Summary record
- B. Use the Create Order Summary action on the Order records actions menu
- **C. The customer servicerepresentative has to wait until the Order Summary is created**
- D. Import the Order from the associated Account page

Answer: C

Explanation:

The best thing for the customer service representative to do in this situation is to wait until the Order Summary is created. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary is created after an order is ingested into Order Management, and it triggers various flows and processes for order fulfillment and payment processing. A Pending Order Summary is a temporary record that indicates that an order has been received but not yet processed by Order Management. A customer service representative cannot

service an order until it has an Order Summary record. Verified Reference:https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 41

An admin is observing a flow and needs to watch all of the variables changing as the process executes, but nothing like this is being displayed. What did the developer forget to enable?

- A. Show the details of what's executed and render flow in Lightning Runtime
- B. Show the details of what's executed and render flow in Lightning Experience
- C. Show execution details
- D. Show execution details inline

Answer: A

NEW QUESTION # 42

Which three objects are found within Order Management?

Choose 3 answers

- A. Payment Summary
- B. Invoice
- C. Fulfillment Order
- D. Warehouse Checklist
- E. Shopping Bag

Answer: A,B,C

NEW QUESTION # 43

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