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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q84-Q89):

NEW QUESTION # 84
Which two steps can an Administrator take to present different user experiences to different Buyers in a storefront?

- A. Link the Store to multiple communities
- B. Use page variations
- C. Create audiences to define different segments
- D. Associate the branding to specific buyer groups

Answer: B,C

Explanation:
To present different user experiences to different buyers in a storefront, an Administrator can:
A) Create audiences to define different segments: This allows for the customization of content and experiences based on specific characteristics of user segments.
B) Use page variations: Different page layouts and content can be presented to different audiences, enabling a highly personalized

shopping experience for each user group.

NEW QUESTION # 85
Which integrations are out-of-the-box features provided with B2B Commerce?

- A. Inventory, Pricing, Tax
- B. Pricing and Inventory only
- C. Pricing, Tax, Loyalty, Inventory
- D. Pricing and Tax only

Answer: A

Explanation:
The out-of-the-box integrations provided with Salesforce B2B Commerce include A. Inventory, Pricing, Tax. These integrations allow for real-time access to inventory levels, dynamic pricing models, and accurate tax calculations, providing a seamless and efficient commerce experience.

NEW QUESTION # 86
An Administrator is trying to figure out what steps remain before their store can be deployed. They have completed assigning a Catalog to the Store and assigning Buyer Groups to the Store.
Which two steps must the administrator complete as part of the Store setup wizard?

- A. Configure checkout flow
- B. Build the search index
- C. Load tax rates
- D. Load shipping costs
- E. Assign Price Books to a store

Answer: A,E

Explanation:
As part of the Store setup wizard, the remaining steps the Administrator must complete include:
B) Assign Price Books to a store: This ensures that the correct pricing is applied to products within the store.
E) Configure checkout flow: This involves setting up the steps and processes that customers will go through during checkout, including payment and shipping options.
Completing these steps ensures that the store is fully functional and ready for deployment, providing a seamless shopping experience for customers.

NEW QUESTION # 87
A boutique sells sporting goods in its B2B Commerce store. An administrator recently added the promotions subflow to the checkout flow template. The administrator has tested the checkout process with a cart in debug mode. The changes pass the test scenarios. However, when the Administrator repeats the same test scenarios in the B2B store, it fails.
Which two reasons could be the cause of the error?

- A. The Checkout page on the Experience Builder site is currently configured to run a different Checkout flow template.
- B. A new version of the checkout flow template has not been activated.
- C. The store site needs to be deactivated and reactivated to use the new version of the checkout flow.
- D. The Apply Promotions Status field needs to be set to Active to enable promotions on the B2B store on the General Settings store page.

Answer: A,B

Explanation:
If the checkout process fails in the B2B store after adding the promotions subflow to the checkout flow template, the two possible reasons could be A. A new version of the checkout flow template has not been activated, meaning the changes have not been applied; and B. The Checkout page on the Experience Builder site is currently configured to run a different Checkout flow template, which does not include the promotions subflow.

NEW QUESTION # 88

How can an Administrator configure the checkout time-to-live?

- A. Find a WebStore and update properties and update CheckoutTimeToLive and
- B. Update WebStore properties in Store Administration
- C. Update TTL properties in Order Settings under Setup
- D. Find a WebCart and update CheckoutTimeToLive and CheckoutValidAfterDate properties

Answer: C

Explanation:
To configure the checkout time-to-live in Salesforce B2B Commerce, an Administrator should D. Update TTL properties in Order Settings under Setup. This involves accessing the Order Settings in the Salesforce Setup menu and adjusting the Time To Live (TTL) properties, such as CheckoutTimeToLive, to define the duration for which a checkout session remains active before expiring.

NEW QUESTION # 89

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