

# 熱門的NP-Con-101考古題推薦，覆蓋大量的Salesforce認證NP-Con-101考試知識點



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PDFExamDumps剛剛發布了最新的NP-Con-101認證考試所有更新的問題及答案，來確保您考試成功通過。我們提供最新的PDF和軟件版本的問題和答案，可以保證考生的NP-Con-101考試100%通過。在我們的網站上，您將獲得我們提供的Salesforce NP-Con-101免費的PDF版本的DEMO試用，您會發現這絕對是最值得信賴的學習資料。對於擁有高命中率的Salesforce NP-Con-101考古題，還在等什么，趕快下載最新的題庫資料來準備考試吧！

>> NP-Con-101考古題推薦 <<

## NP-Con-101考試資訊，NP-Con-101 PDF

很多考生都是因為Salesforce NP-Con-101考試失敗了，對任何考試都提不起任何興趣，專業從事最新Salesforce NP-Con-101認證考題編定的NP-Con-101考題幫助很多考生擺脫NP-Con-101考試不能順利過關的挫敗心理。NP-Con-101擬真試題已經被很多考生使用，並且得到了眾多的好評。因為該考題具備了覆蓋率很高，能夠消除考生對考試的疑慮；貼心服務，讓考生安心輕鬆通過考試，責任心強，把考生通過考試當作自己的事情來對待！

## 最新的Salesforce Consultant NP-Con-101免費考試真題 (Q154-Q159):

### 問題 #154

A nonprofit wants to use Volunteers for Salesforce for volunteer management. Which action should a consultant take before installing the package?

- A. Apply for license donation for Volunteers for Salesforce.
- B. Ensure the Program Management Module Is already Installed.

- C. Compare usage of roll-up summary fields to limits.
- D. Check that the nonprofit has the most recent NPSP release.

答案: C,D

解題說明:

Before installing the Volunteers for Salesforce package, a consultant should:

Check that the nonprofit has the most recent NPSP release:

Ensure that the organization is running the latest version of the Nonprofit Success Pack (NPSP). This is crucial because newer releases might contain important updates and fixes that can impact the installation and functionality of Volunteers for Salesforce.

Compare usage of roll-up summary fields to limits:

Volunteers for Salesforce might add additional roll-up summary fields, which can potentially exceed Salesforce limits. It's important to review the current usage of roll-up summary fields and compare them to Salesforce limits to avoid any issues during or after the installation.

問題 #155

A nonprofit organization is migrating from a standard Salesforce org to an NPSP org. It has a large volume of contacts. The nonprofit organization is considering using an Individual ("Bucket") account model. What are two considerations in this situation?

- A. The Individual account model is a legacy account model and is no longer recommended.
- B. There is a risk of account data skew with the Individual account model and the large volume of contacts.
- C. The Account name is identical to the Contact name.
- D. Once the Individual model is enabled, it cannot be changed.

答案: A,B

解題說明:

When considering the Individual ("Bucket") account model for a nonprofit organization migrating to an NPSP org:

Legacy Account Model: The Individual account model is considered a legacy option and is not recommended for new implementations due to limitations in scalability and flexibility.

Account Data Skew: With a large volume of contacts, using the Individual account model can lead to data skew issues, where too many contacts are associated with a single account, causing performance and reporting challenges.

It is advisable to consider other account models like the Household Account Model, which is more suitable for managing large volumes of contacts.

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Managing Account Models in NPSP

問題 #156

A development associate using NPSP wants to add the Check/Reference Number on a report but does not see that field in the Report Builder. What should the consultant advise?

- A. Check if the report type includes Opportunities.
- B. Check a custom field, "Check/Reference Number" on Payments
- C. Check a custom field, "Check/Reference Number" on Opportunity
- D. Check if the report type includes Payments

答案: B

解題說明:

If the Check/Reference Number field is not visible in the report builder, the consultant should check if there is a custom field named "Check/Reference Number" on the Payments object. Here's how to proceed:

Verify Custom Fields on Payments Object:

Navigate to Setup.

In the Object Manager, select "Payment".

Click on "Fields & Relationships".

Look for a custom field named "Check/Reference Number".

Ensure Field is Included in Report Type:

Go to the Report Builder.

Verify that the report type being used includes the Payments object.

If the report type does not include Payments, create or use a report type that does.

Add Field to Report Layout:

In the Report Builder, ensure the "Check/Reference Number" field is added to the report layout.

Drag and drop the field into the columns of your report.

By ensuring that the custom field is present on the Payments object and included in the report type, the development associate can successfully add the Check/Reference Number to their report.

Salesforce Documentation: Custom Fields

Salesforce Trailhead: Create Reports with the Report Builder

### 問題 #157

A membership organization needs to send out automated renewal emails on a 30/60/90 period. Each referenced email template needs to differ based on the members' web site visits. Which automation method should a consultant recommend?

- A. Process Builder
- B. Apex Trigger and Scheduler
- C. Pardot
- D. Time-Based Workflow

答案： C

解題說明：

Pardot is the recommended automation method for sending out automated renewal emails on a 30/60/90 day schedule, with different email templates based on members' website visits. Pardot is a powerful marketing automation tool that integrates seamlessly with Salesforce, providing advanced capabilities for email marketing, lead nurturing, and segmentation. Here's how to set this up:

Integrate Pardot with Salesforce:

Ensure that Pardot is connected to your Salesforce instance. This allows seamless data synchronization between the two systems.

Create Email Templates in Pardot:

Design and create the different email templates in Pardot that you want to use for the 30, 60, and 90-day renewal reminders.

Personalize the email content based on the members' interactions and website visits.

Set Up Automation Rules:

Use Pardot's automation rules to create rules that trigger emails based on the members' renewal dates and website activity.

Define the criteria for each rule (e.g., 30 days before renewal date, 60 days before renewal date, etc.).

Create Engagement Programs:

Use Engagement Studio in Pardot to create automated drip programs that send out the renewal emails at the specified intervals.

Add logic to the engagement program to select different email templates based on the members' website visits and interactions.

Track and Analyze:

Use Pardot's reporting and analytics features to track the performance of the email campaigns, monitor open rates, click-through rates, and engagement metrics.

By leveraging Pardot's advanced automation capabilities, the organization can efficiently manage and personalize its renewal email campaigns, improving member retention and engagement.

"Getting Started with Pardot" from Salesforce Help: Pardot Setup Guide

"Pardot Engagement Studio" from Salesforce Help: Engagement Studio

### 問題 #158

A fundraising associate needs to print mailing labels for the latest direct mail campaign to families who give to the nonprofit organization. The organization uses the Household Account model with Address Management.

Which object and address field should the associate use when building the report?

- A. Contact; Mailing Address
- B. Contact; Other Address
- C. Account; Billing Address
- D. Account; Shipping Address

答案： A

解題說明：

For generating mailing labels for a direct mail campaign in Salesforce Nonprofit Cloud, it's essential to use the correct object and address field, especially when the organization employs the Household Account model with Address Management. Here's a detailed explanation:

### Understanding Household Account Model:

The Household Account model in Salesforce Nonprofit Cloud groups related contacts under a single account, representing a household. This model helps nonprofits manage donor relationships effectively.

#### Scenario Explanation:

The fundraising associate needs to print mailing labels for families who give to the organization. The key is to pull the correct address for each family.

#### Steps to Build the Report:

Choose the Contact Object: In Salesforce, the Contact object holds individual donor details, including their addresses. When using the Household Account model, the address information is managed at the contact level.

#### Select the Mailing Address Field:

Navigate to Reports in Salesforce and create a new report based on the Contacts & Accounts report type.

Include the necessary fields such as Contact Name and Mailing Address.

Filter for Donors: Apply filters to ensure you are only including contacts who are donors. This can be based on donation history or related opportunities.

Format for Mailing Labels: Adjust the report format to ensure it can be used for mailing labels. This might involve creating a custom report format or exporting the data for use in an external mailing label tool.

#### Why Not Other Options:

Option A: Using the Account object and Billing Address is inappropriate because the Billing Address often pertains to the primary address for account records, which might not accurately reflect the household mailing address.

Option B: Contact's Other Address field is typically used for secondary addresses and not the primary mailing address.

Option C: Account's Shipping Address is also less relevant for mailing labels within the context of Household Account models where individual contact addresses are used.

By using the Contact object and the Mailing Address field, the fundraising associate can ensure that the mailing labels are accurate and reflect the correct addresses for each donor family.

Salesforce Nonprofit Cloud Documentation on Household Account Model

Salesforce Reports and Dashboards Guide

### 問題 #159

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只要您支付您想要的考古題，您就能馬上得到它，在通眾多使用過本題庫產品的客戶回饋中，證明Salesforce NP-Con-101考古題是值得信賴的，我們PDFExamDumps是一個優秀的IT認證資訊來源，在PDFExamDumps裏，你可以找到為你認證考試的學習技巧以及學習材料，我們PDFExamDumps Salesforce的NP-Con-101考試培訓資料是由經驗豐富和擁有長期學生經驗和他們的要求的IT專業人士研究出來的培訓資料，內容精確性和邏輯性特別強，遇到PDFExamDumps，你將遇到最好的培訓資料，放心使用我們的PDFExamDumps Salesforce的NP-Con-101考試培訓資料，有了它你就已經做好了充分的準備來迎接這個認證考試，這是一個為考生們提供最新Salesforce Salesforce Certified Nonprofit Success Pack Consultant - NP-Con-101 認證考試考古題，并能很好地帮助大家通過Salesforce Certified Nonprofit Success Pack Consultant 考試的網站。

金的女士看了羅克森壹眼，頗有些無力地說道，這眼神哪裏像看待第壹名的嘛崇拜目光，分明就是在看傻子嘛，只要您支付您想要的考古題，您就能馬上得到它，在通眾多使用過本題庫產品的客戶回饋中，證明Salesforce NP-Con-101考古題是值得信賴的。

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