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IASPStrategy Planning Professional Exam Sample Questions (Q59-Q64):

NEW QUESTION #59

As an essential skill for strategic planning professionals, effective communication is BEST demonstrated by

- A. sending recurring newsletters.
- B. interacting to get honest feedback.
- C. broadcasting streaming messages.
- D. sending single direction messages to recipients.

Answer: B

Explanation:

Effective communication in strategic planning goes beyond one-way messaging; it involves interactive dialogue aimed at obtaining honest feedback. This two-way communication enables leaders to understand employee perspectives, address concerns, and incorporate valuable input into the strategic process. The IASP SPP curriculum highlights that honest feedback is essential for refining strategy and fostering engagement, which promotes ownership and alignment. Methods such as newsletters or broadcast messages lack the interactive component and therefore are less effective at eliciting meaningful feedback necessary for successful strategy development and implementation.#IASP SPP Study Guide - Communication Skills# #Kotter, Leading Change#

NEW QUESTION #60

Who must have the skills necessary to implement the strategic planning initiative?

- A. Stakeholders
- B. Customers
- C. Board of directors
- D. Change agents

Answer: D

Explanation:

Change agents are individuals equipped with the skills to drive and facilitate the adoption of new strategies.

They manage resistance, communicate vision, and align organizational processes with strategic goals. The IASP SPP curriculum underscores the importance of skilled change agents who serve as catalysts bridging strategic planning and execution, actively guiding teams through transitions. While customers, board members, and stakeholders play important roles, the tactical and operational responsibility for implementation rests with change agents who possess expertise in managing organizational change.#IASP SPP Study Guide - Change Management##Kotter, Leading Change#

NEW QUESTION #61

Which of the following is the BEST approach to getting buy-in and continuous engagement from stakeholders?

- A. Find ways to bypass the support of stakeholders
- B. Ask stakeholders who are against the change what is needed to get their support
- C. Invite key stakeholders to attend an initial planning session to discuss the change
- D. Tell stakeholders who are against the change that they do not have a choice

Answer: B

Explanation:

The best approach to secure buy-in and sustained engagement is toask stakeholders who oppose the change what would be needed to gain their support. This inclusive and collaborative approach uncovers concerns, facilitates dialogue, and fosters ownership. The IASP SPP curriculum emphasizes that engaging dissenting voices and addressing their needs strengthens commitment and reduces resistance. Authoritarian or exclusionary approaches risk alienation and failure of change initiatives.#IASP SPP Study Guide - Stakeholder Engagement##Kotter, Leading Change#

NEW QUESTION #62

All of the following are core stakeholders in organization design/redesign EXCEPT:

- A. Senior Management Team
- B. Directors
- C. Vendors
- D. Strategic Management Team

Answer: C

Explanation:

Core stakeholders in organization design or redesign typically include internal decision-makers such as senior management, strategic management teams, and directors. Vendors, being external parties, are not core stakeholders in these processes as they do not have governance authority or direct influence over internal structure. The IASP SPP curriculum stresses the importance of involving those with decision rights and operational responsibilities in redesign efforts to ensure alignment and effective execution. #IASP SPP Study Guide - Stakeholder Analysis##Freeman, Strategic Management#

NEW QUESTION #63

Which of the following best describes the role of leadership in fostering a culture of innovation within an organization?

- A. Limiting employee involvement to top management only
- B. Mandating strict adherence to existing processes
- C. Focusing solely on short-term financial targets
- D. Encouraging risk-taking and learning from failure

Answer: D

Explanation:

Leadership plays a critical role infostering a culture of innovation by encouraging calculated risk-taking and embracing lessons learned from failure. The IASP SPP curriculum highlights that leaders must create safe environments for experimentation, support creative thinking, and reward innovation efforts. This approach drives continuous improvement and strategic growth. In contrast, rigid adherence to processes, exclusion of broader employee involvement, or short-term financial focus stifle innovation.#IASP SPP Study Guide - Innovation and Change Leadership##Tushman & O'Reilly, The Ambidextrous Organization#

NEW QUESTION #64

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