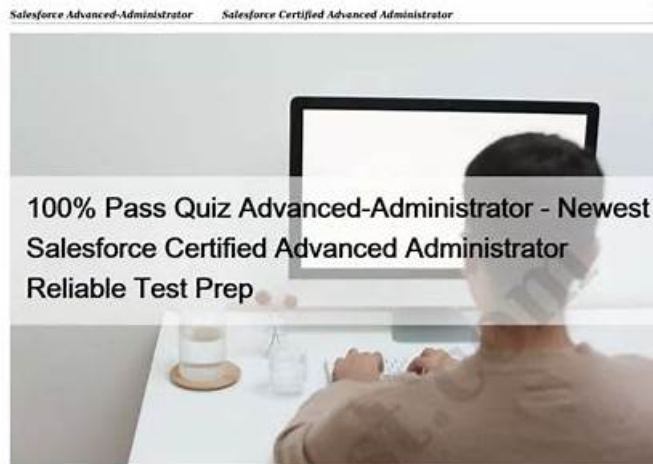


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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q107-Q112):

NEW QUESTION # 107

A client would like to set up a Priority Pricing Model.

On which object is the Priority field that determines the priority of pricing?

- A. Buyer Group Price Book
- B. Price Book
- C. Buyer Group
- D. Entitlement Policy

Answer: A

Explanation:

For setting up a Priority Pricing Model, the Priority field that determines the priority of pricing is found on the D. Buyer Group Price Book object. This field allows administrators to define the precedence of price books for different buyer groups, ensuring that the correct pricing is applied based on predefined priorities.

NEW QUESTION # 108

An Administrator has received a request to enable an existing Account for the storefront and checkout.

Which two steps should the Administrator take to provide access?

- A. Update the Account Status to "Approved."
- B. Update the Account Record Type to "B2B Buyer Account."
- C. Assign the Account to the appropriate Buyer Group.
- D. Add Shipping and Billing Addresses to the Contact Point Address object.

Answer: C,D

Explanation:

To enable an existing Account for the storefront and checkout, the Administrator should A. Assign the Account to the appropriate Buyer Group, ensuring the account is associated with the correct group for product access and pricing, and C. Add Shipping and Billing Addresses to the Contact Point Address object, which is necessary for processing orders and shipping products.

NEW QUESTION # 109

AB2B Commerce store already exists in English. Now an Administrator wants to add additional languages to the site.

Which three steps must an Administrator take to add the additional languages?

- A. Enable Translation Workbench.
- B. Add the Supported Language field to the Store page layout.
- C. Enable Currency Translation.
- D. Enable Currency Exchange Rates.
- E. Enable Data Translation.

Answer: A,B,E

Explanation:

To add additional languages to a B2B Commerce site, an Administrator must take the following three steps: B. Enable Translation Workbench, which is a tool for translating text and customizations into different languages; D. Enable Data Translation, which allows for the translation of data records; and E. Add the Supported Language field to the Store page layout, which specifies which languages are supported by the store.

NEW QUESTION # 110

Which requirement must be met before an Administrator can perform a search index?

- A. At least one product must be marked Active.
- B. All products must have at least one image assigned.
- C. All products must have a SKU assigned.
- **D. At least one product must have a ProductCode assigned.**

Answer: D

Explanation:

Before performing a search index in Salesforce B2B Commerce, it is crucial that at least one product has a ProductCode assigned (D). The ProductCode is a unique identifier for products in Salesforce B2B Commerce, and it is essential for indexing and searching products within the platform. While images (A) and SKUs (B) enhance product listings and navigation, they are not prerequisites for indexing. Ensuring products are marked as Active (C) is important for them to appear in search results, but the presence of a ProductCode is fundamental to the indexing process itself.

NEW QUESTION # 111

AB2B Administrator notices a change that needs to be made to a storefront before the Change Set can be finalized for deployment. From which two places can the Administrator directly access Experience Builder to make the change?

- A. Experience Cloud Configuration
- **B. Digital Experiences**
- C. Store tile
- D. All Communities
- **E. All Sites**

Answer: B,E

Explanation:

An Administrator can directly access Experience Builder to make changes to a storefront from A. All Sites and D. Digital Experiences. These areas within Salesforce provide entry points to the Experience Builder, where administrators can modify the design and layout of storefronts, including components and pages.

NEW QUESTION # 112

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