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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.
Topic 2	<ul style="list-style-type: none">Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.
Topic 3	<ul style="list-style-type: none">Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.

Topic 4	<ul style="list-style-type: none"> • User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.
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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q107-Q112):

NEW QUESTION # 107

Which two statements about the Order Summary object are accurate?

- A. it does not exist without the original Order object
- B. It can be deleted using the Delete button
- C. It has a single shipping address to which all Order Items will be shipped
- D. It is read-only for financial order data

Answer: A,D

Explanation:

Explanation

Two statements about the Order Summary object that are accurate are:

It does not exist without the original Order object. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary has a master-detail relationship to the Order object, which means that it cannot exist without its parent Order record.

It is read-only for financial order data. An Order Summary contains financial order data, such as total amount, tax amount, discount amount, etc., that are populated from the external system when the order is created. These fields are read-only and cannot be edited in Order Management.

Verified References:

https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 108

Which practice should an admin consider when working with the Ensure Funds Async action?

- A. The invoice object should be cloned to a custom object before calling the action
- B. The invoice ID should be assigned somewhere in the flow before calling the action
- C. The invoice object should be logged and cloned to a custom object before calling the action
- D. The Invoice ID should be logged before passing it to the Ensure Funds Async action

Answer: B

Explanation:

The Ensure Funds Async action requires the invoice ID as an input parameter. The action checks if there are enough funds available for the invoice and updates the invoice status accordingly. The invoice ID should be assigned somewhere in the flow before calling the action, otherwise the action will fail. Reference: Salesforce Payments and Order Management

NEW QUESTION # 109

What object must an admin populate to create digital wallet type payment methods, such as ApplePay or Electronic Gift Certificate?

- A. CardPaymentMethod
- B. PaymentGatewayProvider
- C. GtwyProvPaymentMethodType
- D. AlternativePaymentMethod

Answer: A

NEW QUESTION # 110

An administrator needs to ensure that the Orders coming from B2C Commerce honor some business rules which need to be the same in both B2C and Order Management. This validation must happen before the Order Summary object is created. What can the administrator suggest to the developer to implement this requirement?

- A. Use an AppExchange solution
- B. Handle this in the Commerce System originating the Orders.
- C. Write an Apex class with the validation rules and expose it as an Invocable Action
- D. Use a SalesforceLabs solution

Answer: B

Explanation:

The administrator can suggest to the developer to handle this requirement in the Commerce System originating the Orders. This way, the validation rules can be applied before the orders are sent to Order Management via the B2C Commerce Integration. The B2C Commerce Integration imports order data into Order Management and creates Order Summary records based on the order data. The validation must happen before the Order Summary object is created, so it cannot be done in Order Management using Apex or other tools. References: B2C Commerce Integration, Order Management Lifecycle

NEW QUESTION # 111

Which two objects are found within Order Management?

- A. Fulfillment Order
- B. Payment Summary
- C. Cart
- D. Packing Manifest
- E. Receipt

Answer: A,B

Explanation:

Explanation

Two objects that are found within Order Management are:

Fulfillment Order. A Fulfillment Order is a record that represents a group of products in an order that are fulfilled together from the same location. A Fulfillment Order has a lookup relationship to the Order Summary object, and it contains information such as the fulfillment location, delivery method, status, etc.

Payment Summary. A Payment Summary is a record that represents a payment made for an order or part of an order. A Payment Summary has a lookup relationship to both Order Summary and Invoice objects, and it contains information such as the payment amount, method, status, etc.

Verified References:

https://help.salesforce.com/s/articleView?id=sf.order_management_fulfillment_order.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.order_management_payment_summary.htm&type=5

NEW QUESTION # 112

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