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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q51-Q56):

NEW QUESTION # 51
Which Nonprofit Cloud feature can a consultant use to create rollups to display donor giving history?

- A. Declarative Lookup Rollup Summaries
- B. Donor Giving Summary and Data Processing Engine
- C. Business Rules Engine

Answer: B

Explanation:
The new Nonprofit Cloud (NPC) has introduced a high-performance framework for calculating donor metrics, moving away from the real-time Apex triggers used in the older NPSP model. To display a donor's total giving, last gift date, or largest gift, the system uses a combination of the Data Processing Engine (DPE) and the Donor Giving Summary object.
The Data Processing Engine (DPE):
DPE is a powerful tool built on the Salesforce Industries core that can process massive volumes of data in batches. A consultant uses DPE to:
* Extract: Pull data from Gift Transactions (the records of actual money received).
* Transform: Aggregate the data-summing the amounts, finding the "max" amount, or identifying the
"min" date.
* Write Back: Save these calculated values into fields on the Donor Giving Summary record.
The Donor Giving Summary Object:
This object serves as the "storage container" for these rolled-up values. It is linked to the donor's Account (Person Account). By storing the results here, the system ensures that when a fundraiser opens a donor's page, the summary is already calculated and displays instantly without needing to run a live query across thousands of transaction records.
The Workflow:
* Clone Templates: Salesforce provides pre-built DPE templates for common fundraising rollups.
* Schedule Jobs: The consultant schedules these DPE jobs to run periodically (e.g., nightly).
* Display: The Donor Giving Summary component is added to the Lightning record page via the App Builder to show the fields (e.g., TotalGiftAmount, LastGiftDate) to the users.
While Declarative Lookup Rollup Summaries (DLRS) is a popular community tool, it is not a native
"Nonprofit Cloud feature." The Business Rules Engine (Option A) is used for complex decision logic (like eligibility checks), not for aggregating historical financial totals.

NEW QUESTION # 52
What is an element of a logic model or theory of change?

- A. Budget
- B. Outputs
- C. Progress

Answer: B

Explanation:
In the Salesforce Nonprofit Cloud (NPC) environment, particularly when configuring Outcome Management, understanding the components of a Logic Model or Theory of Change is fundamental. These frameworks help a nonprofit map out how their internal activities lead to the social impact they desire to achieve.
A standard Logic Model consists of five core elements:
* Inputs: The resources invested, such as staff time, funding, or equipment.
* Activities: The actual programs or services provided (e.g., "Hosting a job training workshop").
* Outputs: These are the direct, measurable products of the activities. For example, if the activity is a workshop, the output might be "20 participants attended" or "100 hours of training delivered."
* Outcomes: These are the specific changes in behavior, knowledge, or status (e.g., "15 participants gained new technical skills").
* Impact: The long-term, systemic change (e.g., "Reduced unemployment in the local community").
When a consultant sets up Outcome Management, they translate these conceptual elements into Salesforce records. Outputs are often tracked as Indicator Results derived from Benefit Disbursements. While a
"Budget" (Option B) is a necessary operational resource (Input), it is not considered a structural element of the "logic" chain itself in the same way an Output is. "Progress" (Option C) is a state of being or a reportable metric, but it is not a defined structural component of the Theory of Change methodology. By focusing on Outputs, consultants can help organizations verify that their activities are happening as planned, providing the necessary data foundation to eventually measure higher-level Outcomes and Impact.

NEW QUESTION # 53
A nonprofit organization wants to give specific users the ability to upload gift acknowledgement templates in Nonprofit Cloud for Fundraising. What should be assigned to the users?

- A. The FundraisingAccess and DocGen User permission sets

- B. The OmniStudio User permission set
- C. The FundraisingAccess and DocGen Designer permission sets

Answer: C

Explanation:
In the modern Nonprofit Cloud (NPC) for Fundraising, the generation of gift acknowledgments and tax receipts is powered by Document Generation (DocGen) technology. This system allows organizations to move beyond simple mail merges into a robust, server-side document creation process.
To manage these templates effectively, a consultant must understand the distinction between "Designers" and "Users" within the permission set framework.
* FundraisingAccess: This is the foundational permission set group (or permission set) that grants the user rights to interact with fundraising-specific objects like Gift Transactions, Gift Commitments, and Gift Designations. Without this, the user cannot access the data that needs to be merged into the templates.
* DocGen Designer: This specific permission set is required for administrative or "super user" tasks. A user with the DocGen Designer permission set is granted the ability to upload, manage, and customize the .docx or .pptx files that serve as the templates. This includes mapping Salesforce fields to the document tokens and organizing the library of available templates for the rest of the team.
* DocGen User (Contrast): In contrast, the DocGen User permission set is intended for staff who only need to trigger the creation of a document (e.g., clicking a "Generate Receipt" button). They cannot upload new templates or change the underlying logic of existing ones.
Step-by-Step Assignment Logic:
* Navigate to Setup > Users > Permission Sets.
* Locate the DocGen Designer permission set and assign it to the staff responsible for template creation.
* Ensure the user also has the SalesforceCRM Content User license enabled on their User record, as templates are stored and managed within Salesforce Files/Content.
* Verify that the FundraisingAccess group is assigned to provide the necessary object-level permissions.
By correctly separating these roles, a consultant ensures that only authorized personnel can modify the official legal and branding language used in the organization's donor communications.

NEW QUESTION # 54
A nonprofit plans to use the Program Management Module (PMM) to manage Its service delivery. Case managers must be able to create and edit service delivery records.
How can the consultant change the configuration to meet this requirement?

- A. License Type
- B. Role Hierarchy
- C. Sharing Rules
- D. Permission Sets

Answer: D

Explanation:
Explanation
https://trailhead.salesforce.com/en/content/learn/modules/program-management-with-nonprofit-cloud/manage-no

NEW QUESTION # 55
A nonprofit using Volunteers for Salesforce on their website wants their volunteers to be able to update their contact information.
What does the consultant need to configure to make this possible?

- A. In Setup, check Grant Guest Users Update Access
- B. Create a criteria-based sharing rule
- C. Change Organization-Wide Sharing setting for Contacts to Public
- D. Create and assign a new profile

Answer: A

Explanation:
To allow volunteers to update their contact information on the nonprofit's website using Volunteers for Salesforce (V4S), follow

these steps:
Access Setup:
Navigate to Setup in Salesforce.
Enable Guest User Permissions:
Go to Sites and Domains > Sites.
Click on the site label for your volunteer portal.
Click on Public Access Settings.
Under Field Permissions, make sure the necessary fields (like Contact fields) have the correct read and write permissions for the guest user profile.
Grant Guest Users Update Access:
Ensure that "Grant Guest Users Update Access" is checked. This setting allows guest users, typically those who access your site without logging in, to update certain fields like their contact information.
Test the Configuration:
As a volunteer, navigate to the relevant page on the nonprofit's website.
Test updating the contact information to ensure that the changes are correctly reflected in Salesforce.
This configuration allows volunteers to update their contact details directly from the website, ensuring that the information in Salesforce is always up-to-date.
Reference:
Salesforce Help Documentation: Sites and Public Access Settings.

NEW QUESTION # 56

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