

最新更新NP-Con-101在線題庫|第一次嘗試輕鬆學習並通過考試和熱門的NP-Con-101學習筆記



在Salesforce的NP-Con-101考試題庫頁面中，我們擁有所有最新的考古題，由PDFExamDumps資深認證講師和經驗豐富的技術專家精心編輯而來，完整覆蓋最新試題。Salesforce的NP-Con-101考古題包含了PDF電子檔和軟件版，還有在線測試引擎，全新收錄了NP-Con-101認證考試所有試題，並根據真實的考題變化而不斷變化，適合全球考生通用。我們保證NP-Con-101考古題的品質，百分之百通過考試，對於購買我們網站NP-Con-101題庫的客戶，還可以享受一年更新服務。

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>> NP-Con-101在線題庫 <<

最真實的NP-Con-101認證考試考古題

在IT領域工作的你，肯定想通過IT 認證考試來證明自己的能力吧？而且，擁有IT 認證資格的同事和朋友也愈來愈多了吧。在這種情況下，如果一個資格都沒有就趕不上別人了。那麼，你決定參加哪個考試呢？Salesforce的考試怎麼樣呢？比如像NP-Con-101認證考試這樣的考試。這是非常有價值的考試，肯定能幫助你實現你的願望。

最新的 Salesforce Consultant NP-Con-101 免費考試真題 (Q167-Q172):

問題 #167

A finance associate needs to track specific funds associated with gifts from individuals and organizations. Gifts may be received as either single amounts associated with one or more funds, and totals by fund will need to be reported on for reconciliation with a finance system.

How should the consultant accomplish this with NPSP?

- A. Create a custom multi-select picklist on the Opportunity record to allow for choosing each of the funds towards which the gift is designated.
- B. Create Campaign records for each of the funds, and associate them with the Opportunity Primary Campaign field on the Opportunity records representing the amounts towards each fund.
- **C. Create General Accounting Unit records for each of the funds, and associate them with the Opportunity by GAU Allocation record amounts representing the amounts towards each fund.**
- D. Create Campaign records for each of the funds, create a custom Lookup to Campaigns on the Payment Object, and associate them with Payment records representing the amounts towards each fund.

答案：C

解題說明：

To track specific funds associated with gifts from individuals and organizations in NPSP, the consultant should create General Accounting Unit (GAU) records for each of the funds and associate them with the Opportunity by GAU Allocation record amounts. Steps:

Log in to Salesforce: Access the Salesforce org with NPSP installed.

Create GAU Records:

Navigate to the App Launcher and search for "General Accounting Units".

Click "New" to create a new GAU record for each fund.

Fill in the necessary details such as GAU Name, Description, and any other relevant information.

Save the GAU records.

Associate GAUs with Opportunities:

Navigate to the Opportunity related to the donation.

In the Opportunity record, find the "GAU Allocations" related list.

Click "New" to create a new GAU Allocation.

Select the appropriate GAU record from the lookup field.

Enter the allocation amount and any other necessary details.

Save the GAU Allocation record.

Reporting: Use standard or custom reports to track and report on GAU Allocations for reconciliation with the finance system.

CertGod Nonprofit Cloud Consultant Guide

問題 #168

A nonprofit stores a government-issued personal identification number on each constituent's Contact record in an encrypted field.

What should a consultant enable on a Permission Set to ensure the personal identification number is fully accessible by a subset of org users'?

- A. View All Contact object permission
- **B. View Encrypted Data system permission**
- C. View All Data system permission
- D. Manage Encryption system permission

答案: B

解題說明:

To ensure that a subset of users can fully access the government-issued personal identification numbers stored in encrypted fields on Contact records, you must enable the "View Encrypted Data" permission in a permission set. This permission allows users to see the actual encrypted data instead of a masked value.

Steps to Enable:

Create or Edit a Permission Set:

Navigate to Setup -> Permission Sets.

Create a new permission set or edit an existing one.

Enable View Encrypted Data:

In the permission set, go to System Permissions.

Enable the "View Encrypted Data" permission.

Assign Permission Set:

Assign the permission set to the appropriate users who need to access the encrypted data.

Salesforce Help: Encrypt Custom Fields

Salesforce Trailhead: Data Security and Encryption

問題 #169

A nonprofit wants to predict the likelihood of a contact recurring donor.

What should the consultant recommend to meet

- A. Create a Customizable Rollup Field for number
- B. Implement NPSP Enhanced Recurring Donations
- C. Create NPSP Levels for number of donations
- **D. Implement Einstein for Nonprofits**

答案: D

解題說明:

To predict the likelihood of a contact becoming a recurring donor, the consultant should implement Einstein for Nonprofits. Here's how:

Enable Einstein for Nonprofits:

Ensure that Einstein Analytics and Discovery are enabled in the Salesforce org.
 Navigate to the Einstein for Nonprofits setup and configure the necessary settings.
 Configure Prediction Models:
 Use Einstein Prediction Builder to create a custom prediction model.
 Define the criteria and data points that indicate a high likelihood of recurring donations, such as past donation behavior, engagement levels, and demographic information.
 Train and Deploy the Model:
 Train the prediction model using historical data.
 Deploy the model to start predicting which contacts are likely to become recurring donors.
 Utilize Predictions in Fundraising Strategies:
 Fundraisers can use the predictions to prioritize outreach and engagement efforts.
 Customize communication and engagement plans for high-potential recurring donors.
 Einstein for Nonprofits leverages AI and machine learning to provide insights and predictive analytics, helping nonprofits make data-driven decisions to enhance donor engagement and fundraising efforts.
 Salesforce Einstein for Nonprofits: Einstein for Nonprofits.
 Salesforce Einstein Prediction Builder Guide: Prediction Builder.

問題 #170

A nonprofit organization provides case management to its clients. There is a requirement for a score to be automatically assigned to each client based on several factors such as age, income and number of health conditions. The nonprofit also wants to automate the creation and assignment of follow up tasks related to the client.

Which combination of functions should the consultant recommend?

- A. Activities and Customizable Rollups
- B. Volunteer Wizard and Reports
- C. Engagement Plans and Levels
- D. Volunteer Recurrence and Customizable Rollups

答案: C

解題說明:

For a nonprofit organization providing case management and requiring automatic scoring of clients based on various factors like age, income, and health conditions, along with automating the creation and assignment of follow-up tasks, the best combination of functions is Engagement Plans and Levels.

Engagement Plans: These are used to automate the creation of tasks and follow-up activities based on predefined templates. This feature ensures that specific tasks are generated and assigned to relevant staff members as soon as certain criteria are met.

Steps to Set Up Engagement Plans:

Navigate to the "Engagement Plans" tab in NPSP.

Create a new Engagement Plan Template, defining the tasks and follow-ups that should be created.

Specify the conditions under which this Engagement Plan should be triggered (e.g., a new client intake).

Assign the Engagement Plan to the appropriate client records.

Levels: These are used to categorize clients (or any other records) based on numeric values or other criteria. In this case, Levels can be used to automatically assign a score to each client based on their age, income, and health conditions.

Steps to Set Up Levels:

Navigate to NPSP Settings > Levels.

Create a new Level, specifying the criteria for each level (e.g., age range, income bracket, number of health conditions).

Define the actions that should be triggered when a client reaches a specific level.

By using Engagement Plans and Levels, the nonprofit can automate both the scoring of clients and the creation of follow-up tasks, ensuring a streamlined case management process.

CertGod Nonprofit Cloud Consultant Guide:

問題 #171

A nonprofit has its organization-wide sharing settings for all objects set to Private and is using Program Management Module to track Service Deliveries. A subset of Service Delivery records should be visible to selected staff.

How should a consultant meet this requirement?

- A. Update default sharing to Public Read/Write.
- B. Create and assign a new profile.

- C. Update the assigned Permission Set.
- D. Create a criteria-based sharing rule.

答案：D

解題說明：

To ensure that a subset of Service Delivery records are visible to selected staff while maintaining private sharing settings, you should use criteria-based sharing rules:

Navigate to Sharing Settings:

Go to Setup in Salesforce.

Enter "Sharing Settings" in the Quick Find box and select it.

Create a Criteria-Based Sharing Rule:

In the Sharing Settings, locate the object for which you want to create the sharing rule (e.g., Service Deliveries).

Create a new sharing rule and select "Based on Criteria" as the rule type.

Define the criteria that records must meet to be shared (e.g., specific fields or values that identify the subset of records).

Specify the users or roles that should have access to these records and define the level of access (Read/Write).

Save and Apply the Rule:

Save the sharing rule and ensure it is activated.

Verify that the selected staff have the appropriate access to the records as defined by the rule.

By using criteria-based sharing rules, you can selectively grant access to specific records without compromising the overall privacy settings of the organization.

Salesforce Help: Setting Up Sharing Rules

Nonprofit Success Pack (NPSP) Documentation on Sharing and Security Settings

問題 #172

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NP-Con-101學習筆記： https://www.pdfexamdumps.com/NP-Con-101_valid-braindumps.html

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準確的NP-Con-101在線題庫和認證考試的領導者材料和最優質的NP-Con-101學習筆記

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