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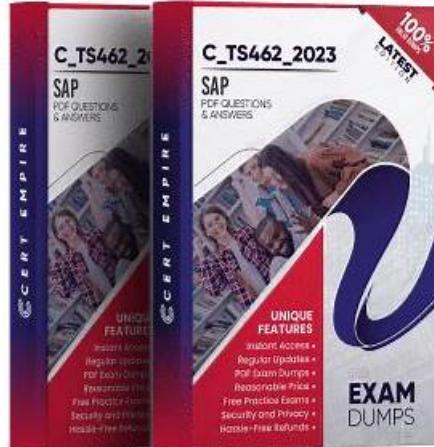
The Free4Dump is committed to making the SAP C-TS462-2023 certification exam preparation simple, smart, and successful. To achieve this objective Free4Dump is offering top-notch and real C-TS462-2023 exam questions in three different formats. The names of these SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) exam questions formats are PDF files, desktop practice test software, and web-based C-TS462-2023 practice test software.

According to our investigation, the test syllabus of the C-TS462-2023 exam is changing every year. Some new knowledge will be added into the annual real exam. Some old knowledge will be deleted. So you must have a clear understanding of the test syllabus of the C-TS462-2023 study materials. Now, you can directly refer to our study materials. Our experts have carefully researched each part of the test syllabus of the C-TS462-2023 Study Materials. Then they compile new questions and answers of the study materials according to the new knowledge parts.

>> C-TS462-2023 Test Prep <<

Reading The C-TS462-2023 Test Prep Means that You Have Passed Half of SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales

Our company has always been following the trend of the C-TS462-2023 certification. Our research and development team not only study what questions will come up in the C-TS462-2023 exam, but also design powerful study tools like exam simulation software. With the Software version of our C-TS462-2023 study materilas, you can have the experience of the real exam which is very helpful for some candidates who lack confidence or experice of our C-TS462-2023 training guide.

SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details

Topic 1	• Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.
Topic 2	• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.
Topic 3	• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
Topic 4	• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).
Topic 5	• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 6	• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.
Topic 7	• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q28-Q33):

NEW QUESTION # 28

What are some of the prerequisites for the creation of a credit memo based on a credit memo request? Note: There are 2 correct answers to this question.

- A. The Billing Block field in the credit memo request must be empty.
- B. The billing document of the original customer invoice must be cancelled.
- C. Copying control must exist between the sales document and the billing document.
- D. An appropriate reason for rejection must be assigned to the original sales order item.

Answer: A,D

NEW QUESTION # 29

Which of the following are characteristics of an invoice list process? Note: There are 2 correct answers to this question.

- A. You must set up a periodic billing plan for the invoice list creation.
- B. You must create an invoice list at specified time intervals or on specific dates.
- C. You use preliminary billing documents for the invoice list creation.
- D. You must send the payer a single invoice list instead of the individual invoices.

Answer: B,D

NEW QUESTION # 30

You save a sales order and receive a system message that a business partner of a specific partner function is missing.
Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Invoicing party (11)
- B. Ordering party (1)
- C. Sold-to party (SP)
- D. Ship-to party (SH)

Answer: C,D

NEW QUESTION # 31
Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A. Invoice cancellation
- B. Debit memo request
- C. Invoice correction request
- D. Returns order

Answer: A,C

Explanation:
Documents that can only be created with reference to a billing document include:
C . Invoice cancellation: This action reverses a previously issued invoice.
D . Invoice correction request: This document is used to correct quantities or prices in a billing document after it has been issued.

NEW QUESTION # 32
When you create a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Business partner category
- B. Business partner role
- C. Business partner grouping
- D. Account group

Answer: C

Explanation:
Number ranges for business partner numbers are defined at the business partner grouping level, which determines how business partners are categorized and numbered in the system.

NEW QUESTION # 33
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