

# Certificate Salesforce ADM-201 Exam & ADM-201 Reliable Braindumps Ebook



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The ADM-201 exam covers various topics related to Salesforce administration, including user management, security and access, data management, workflow automation, and reporting. ADM-201 exam tests the understanding of the Salesforce interface and the ability to configure and customize it based on business requirements. ADM-201 exam also evaluates the knowledge of the Salesforce data model and the ability to manage and maintain data quality.

Salesforce ADM-201 Certification Exam is an ideal choice for individuals who want to advance their careers in Salesforce administration. It helps professionals gain a competitive edge in the job market and demonstrates their commitment to excellence in Salesforce administration. Salesforce Certified Administrator certification also provides a pathway to higher-level Salesforce certifications, such as the Salesforce Certified Advanced Administrator.

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## ADM-201 Reliable Braindumps Ebook, ADM-201 Printable PDF

The ADM-201 exam questions are the perfect form of a complete set of teaching material, teaching outline will outline all the knowledge points covered, comprehensive and no dead angle for the ADM-201 candidates presents the proposition scope and trend of each year, truly enemy and know yourself, and fight. Only know the outline of the ADM-201 Exam, can better comprehensive review, in the encounter with the new and novel examination questions will not be confused, interrupt the thinking of users.

Salesforce ADM-201 (Salesforce Certified Administrator) Certification Exam is a globally recognized certification that demonstrates an individual's expertise in managing and configuring Salesforce. Salesforce Certified Administrator certification is ideal for individuals who want to pursue a career in Salesforce administration, and it validates their skills in configuring and managing Salesforce, implementing security and access, customizing and maintaining Salesforce, and managing data. The ADM-201 Certification Exam is designed for individuals who have hands-on experience with Salesforce and can demonstrate their expertise in the platform.

## Salesforce Certified Administrator Sample Questions (Q53-Q58):

### NEW QUESTION # 53

All of the following are true about Opportunity Pipeline and Forecast reporting EXCEPT:

- A. Pipeline reports may be overridden
- B. Opportunity stages may be used to determine the forecast category of an opportunity
- C. Pipeline reports may include omitted opportunities from the forecast

- D. Forecasts may be overridden

**Answer: C**

**NEW QUESTION # 54**

The VP of Marketing wants Sales Reps to get updates when materials are updated in the Marketing library. What feature should an Administrator recommend?

- **A. Email alert**
- B. Validation rule
- C. Subscribe
- D. Approval process

**Answer: A**

**NEW QUESTION # 55**

A \_\_\_\_\_ defines a collection of settings and permissions that determines what users can see in the user interface, and what they can do.

- A. Company Profile
- **B. Profile**
- C. Chatter feed
- D. Role

**Answer: B**

**NEW QUESTION # 56**

CORRECT TEXT

Standard Fields are?

**Answer:**

Explanation:

Created

by SF and comes in Org. Field properties not editable.

**NEW QUESTION # 57**

In order to Enable Territory Management you should have:

- A. Enable Forecasting
- **B. Customizable Forecasting**
- C. All of the above
- D. Standard Profile

**Answer: B**

Explanation:

Section: Volume B

**NEW QUESTION # 58**

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