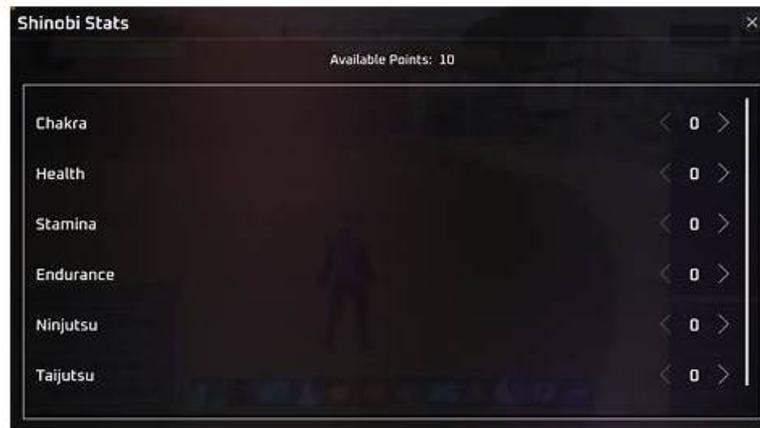


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Each format has a pool of SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions (C\_BCSBN\_2502) actual questions which have been compiled under the guidance of thousands of professionals worldwide. Questions in this product will appear in the SAP C\_BCSBN\_2502 final test. Hence, memorizing them will help you get prepared for the C\_BCSBN\_2502 examination in a short time. The product of Actual4test comes in PDF, desktop practice exam software, and C\_BCSBN\_2502 web-based practice test. To give you a complete understanding of these formats, we have discussed their features below.

## SAP C\_BCSBN\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.</li> </ul>

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## SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q11-Q16):

### NEW QUESTION # 11

What can be enhanced by establishing a consistent, end-to-end process across the entire design-to-operate cycle? Note: There are 3 correct answers to this question.

- A. Tactical planning
- B. Delivery routing efficiency
- C. Environmentally conscious operations
- D. Functional productivity
- E. Agile decision-making

**Answer: C,D,E**

Explanation:

Solution:

The three correct enhancements, based on content from learning.sap.com, are:

\* B. Functional productivity

A consistent end-to-end process streamlines workflows across design, planning, manufacturing, logistics, and operations-boosting overall productivity in every function.

\* C. Agile decision-making

This unified approach enables real-time scenario simulations and faster response times, making organizations more agile in adapting to changes.

\* E. Environmentally conscious operations

By integrating sustainability into every stage of the value chain-from design to delivery-organizations can align operations with eco-friendly practices.

Option A (Tactical planning) and D (Delivery routing efficiency) are not explicitly highlighted in that context on learning.sap.com.

### NEW QUESTION # 12

Which pillars are related to SAP Supply Chain processes from Design to Operate? Note: There are 2 correct Answers to this question.

- A. Sustainable Operation
- B. Make
- C. Deliver
- D. Synchronized Planning

**Answer: B,C**

Explanation:

Solution:

The correct answer choices from learning.sap.com for the pillars related to SAP Supply Chain processes from Design to Operate are:

\* A. Deliver

\* C. Make

### NEW QUESTION # 13

How do inventory optimization features in SAP IBP help companies to improve transparency in inventory management?

- A. Establishes connections between data sources
- B. Simplifies procurement procedures
- C. Integrates third-party systems
- D. Automates financial reporting

**Answer: A**

Explanation:

Solution:

The correct answer from learning.sap.com on how inventory optimization in SAP IBP improves transparency in inventory management is:

\* B. Establishes connections between data sources.

SAP IBP enhances transparency by integrating diverse data-real-time ERP figures, forecasting models, supply signals, and external inputs-into a unified planning platform. This centralized visibility ensures stakeholders across the supply chain can make informed, aligned decisions based on real-time inventory insights.

Options A, C, and D are not highlighted in the context of transparency via inventory optimization on learning.sap.com.

#### NEW QUESTION # 14

Which key points should be discussed when presenting SAP Business Suite to the COO?Note: There are 3 correct answers to this question.

- A. Integrated processes
- B. Real-time visibility
- C. Competitive AI capabilities
- D. Expense savings through local suppliers
- E. Automated financial processes

**Answer: A,B,E**

Explanation:

Solution:

The three key points to highlight when presenting SAP Business Suite to the COO, based on the official narrative on learning.sap.com, are:

\* Real-time visibility (A): COOs need agility and resilience, which come from having real-time operational insights to make better decisions.

\* Integrated processes (B): SAP Business Suite eliminates silos and connects functions such as procurement, finance, manufacturing and logistics, enabling seamless cross-functional collaboration.

\* Automated financial processes (D): Higher levels of automation, including in finance, boost productivity and speed-reducing waste in time and resources.

Options C and E are not emphasized in the COO narrative on learning.sap.com.

#### NEW QUESTION # 15

How can AI help deliver the insights and resilience needed to keep your logistics flowing across the globe in Transportation Management?Note: There are 3 correct answers to this question.

- A. Integration with SAP Manufacturing
- B. Smart scenario planning
- C. Enterprise cancellation risk
- D. Real-time incident reports
- E. Overall process evaluation

**Answer: B,D,E**

Explanation:

Solution:

Here are the three correct ways SAP Transportation Management (TM) uses AI to deliver insights and resilience:

\* A. Overall process evaluation

AI embedded in SAP TM provides comprehensive analysis of freight operations-evaluating performance, bottlenecks, and sustainability metrics-to continuously improve resilience

\* D. Smart scenario planning

The system uses constraint-based optimization and "what-if" simulations powered by AI to test alternative routes, capacity allocations, and contingency plans, enabling smarter, faster decision-making training.sap.com

\* E. Real-time incident reports

AI-driven event management monitors transportation in real time-tracking milestones, generating alerts for delays or disruptions, and supporting rapid, proactive responses.

Options B and C are not cited on learning.sap.com in the context of AI use in SAP TM.

## NEW QUESTION # 16

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