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SAP C-BCBTM-2509 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.
Topic 2	• Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.
Topic 3	• Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 4	• Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q19-Q24):

NEW QUESTION # 19
What is the primary purpose of WalkMe's Digital Adoption Platform (DAP)?

- A. To manage payroll systems efficiently
- B. To reduce digital friction and guide users through complex software
- C. To automate recruitment processes
- D. To implement advanced hardware solutions

Answer: B

Explanation:
The WalkMe Digital Adoption Platform (DAP) is designed to improve the user experience by reducing friction when interacting with digital systems. It provides on-screen guidance, automation, and analytics that help users complete tasks accurately and efficiently.
"The primary purpose of WalkMe's Digital Adoption Platform is to reduce digital friction and guide users through complex software environments using AI-powered, context-aware assistance." Reference:
The platform enhances employee productivity, adoption success, and process efficiency across SAP and third-party applications by simplifying navigation and ensuring process compliance.
"WalkMe DAP provides contextual guidance directly within applications, enabling users to execute digital workflows with minimal errors or training." Incorrect Options:
A: WalkMe is software-based, not a hardware solution.
B: Recruitment automation is part of SAP SuccessFactors, not WalkMe.
D: Payroll management is unrelated to WalkMe's purpose.
Verified Correct answer: C: To reduce digital friction and guide users through complex software.

NEW QUESTION # 20
Which use cases are central to SAP LeanIX solutions?
(Note: There are 2 correct answers to this question.)

- A. Blockchain Analytics
- B. Technology Risk and Compliance
- C. Application Portfolio Management
- D. Spend Management

Answer: B,C

Explanation:
SAP LeanIX is primarily focused on providing Enterprise Architecture Management (EAM) and Technology Risk and Compliance (TRC) capabilities, both essential for enabling data-driven transparency and governance in transformation projects.
"Core SAP LeanIX use cases include Application Portfolio Management (APM) and Technology Risk & Compliance (TRC), which help organizations streamline IT landscapes and mitigate risks." Reference:
Application Portfolio Management (Answer B):
SAP LeanIX enables organizations to document, analyze, and optimize their application landscape to ensure efficiency and alignment with business goals.
"The Application Portfolio Management use case helps enterprises assess application value, cost, and redundancy, improving decision-making and IT governance." Technology Risk and Compliance (Answer C):
This feature supports continuous evaluation of IT technology standards and compliance requirements, helping to manage risk

exposure and regulatory alignment during transformation.
"Technology Risk and Compliance offers visibility into technology obsolescence, compliance, and cybersecurity risks to support resilient IT operations." Incorrect Options:
A: Spend management belongs to SAP Ariba and SAP Concur, not LeanIX.
D: Blockchain analytics is not a LeanIX function; LeanIX focuses on architecture and compliance, not blockchain technologies.
Verified Correct Answers:
B: Application Portfolio Management
C: Technology Risk and Compliance

NEW QUESTION # 21
How does SAP Signavio Process Manager help with business transformations?

- A. By eliminating the need for human oversight in process execution.
- B. By generating automated financial reports for management.
- C. By replacing existing ERP systems with a new workflow engine.
- D. By allowing organizations to model processes.

Answer: D

Explanation:
SAP Signavio Process Manager is the core process modeling and design component of the SAP Signavio Business Transformation Suite. It allows organizations to visualize, document, and optimize processes as part of transformation initiatives.
"SAP Signavio Process Manager enables organizations to model, analyze, and document business processes in a collaborative environment to support transformation and continuous improvement." Reference:
Through its BPMN 2.0-based process modeling, businesses can capture current (as-is) processes, simulate new (to-be) designs, and align stakeholders for change management.
"Organizations use Process Manager to design and optimize processes before implementation in ERP systems, ensuring standardization and efficiency." Incorrect Options:
A: It does not remove human oversight; it supports collaboration and governance.
C: It does not replace ERP systems but complements them by providing modeling and process documentation.
D: Financial reporting is handled by ERP systems, not Signavio.
Verified Correct answer: B: By allowing organizations to model processes.

NEW QUESTION # 22
What makes SAP Signavio and SAP LeanIX a powerful combination?
(Note: There are 2 correct answers to this question.)

- A. We can reduce the time for financial reporting by 70% on average.
- B. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.
- C. Both solutions focus on transforming businesses from a current state to a future state.
- D. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.

Answer: C,D

NEW QUESTION # 23
What roles do SAP Business Transformation Management solutions play in transformation scenarios?
(Note: There are 2 correct answers to this question.)

- A. They analyze as-is processes and IT landscapes only.
- B. They provide a data-driven approach for Enterprise Observability.
- C. They support change management.
- D. They are limited to the operate phase of transformations.

Answer: B,C

Explanation:
SAP Business Transformation Management (BTM) Solutions are designed to guide organizations through the complete

transformation lifecycle, from strategy and planning to implementation and adoption. They combine process analysis, enterprise architecture management, and user adoption capabilities through solutions such as SAP Signavio, SAP LeanIX, and WalkMe.

"SAP's Business Transformation Management Solutions deliver an integrated, data-driven foundation that provides visibility, transparency, and governance across all phases of business transformation while supporting organizational change management." Reference:

Supporting Change Management (Answer B):

A core objective of SAP BTM solutions is to enable and sustain change across people, processes, and technology. Through SAP Signavio's collaborative design tools and WalkMe's adoption capabilities, organizations can manage stakeholder engagement, communication, and behavior alignment effectively.

"BTM Solutions provide tools to manage the human side of transformation, ensuring that employees adapt successfully to new processes and technologies." Providing a Data-Driven Approach for Enterprise Observability (Answer C):

BTM Solutions deliver data-based visibility into business and IT landscapes through SAP LeanIX and SAP Signavio integration. This allows organizations to observe and measure transformation progress, dependencies, and business value using live data.

"SAP BTM Solutions integrate business process intelligence with enterprise architecture management, providing a data-driven approach to enterprise observability for informed transformation decisions." Why Other Options Are Incorrect:

A: Incorrect - BTM Solutions are not limited to the operate phase; they span discover, design, deliver, and run phases of transformation.

D: Incorrect - They analyze both as-is and to-be states to enable continuous improvement and future-state optimization.

Therefore, the verified and correct answers according to SAP BTM documentation are:

B: They support change management.

C: They provide a data-driven approach for Enterprise Observability.

NEW QUESTION # 24

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