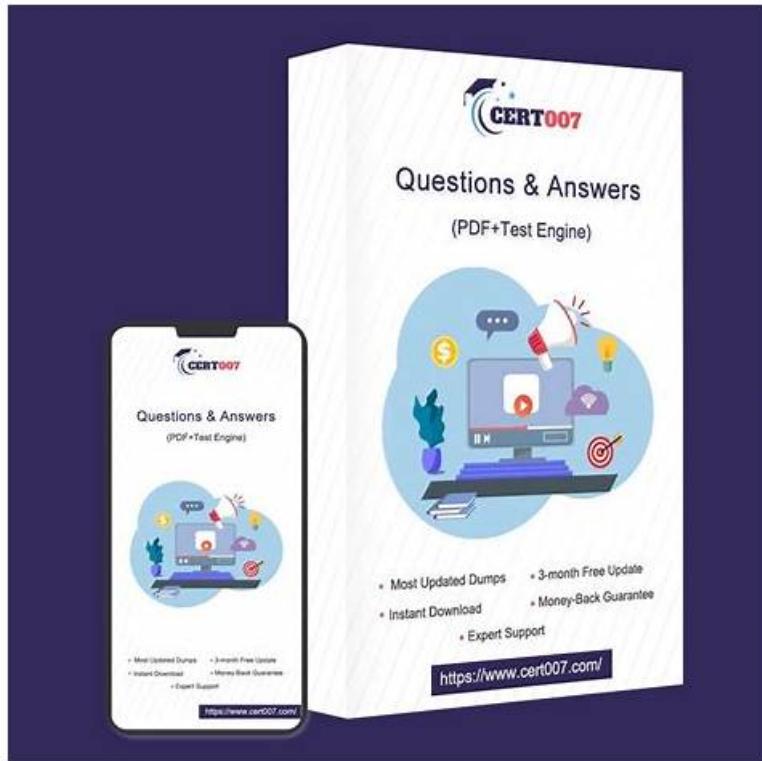


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SAP C-BCBTM-2509 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 2	<ul style="list-style-type: none">Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.

Topic 3	<ul style="list-style-type: none"> Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.
Topic 4	<ul style="list-style-type: none"> Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q27-Q32):

NEW QUESTION # 27

What makes SAP Signavio and SAP LeanIX a powerful combination?

(Note: There are 2 correct answers to this question.)

- A. We can reduce the time for financial reporting by 70% on average.
- B. Both solutions focus on transforming businesses from a current state to a future state.
- C. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.
- D. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.

Answer: B,C

Explanation:

The integration of SAP Signavio and SAP LeanIX provides a complete business and IT transformation view, connecting processes and enterprise architecture to enable end-to-end transparency and alignment.

"The combination of SAP Signavio and SAP LeanIX helps organizations understand how their business processes and IT landscapes interact, ensuring seamless transformation from the current to the target state." Reference:

Transforming from Current to Future State (Answer A):

SAP Signavio focuses on business process transformation, while SAP LeanIX manages IT architecture and application landscapes. Together, they help organizations move from as-is to to-be states with data-driven clarity.

"Both solutions support transformation by mapping the current state of processes and technology and defining the future state to align with business goals." Understanding Processes, People, Systems, and Applications (Answer B):

The combined solution helps organizations identify interdependencies between business processes, IT systems, and people, a critical factor for successful digital transformation.

"SAP Signavio and LeanIX provide 360-degree visibility into the transformation landscape - processes, systems, and people - to drive coordinated change." Incorrect Options:

C: Workforce reduction is not an SAP transformation objective.

D: Financial reporting speed is not the focus of these tools.

Verified Correct Answers: A and B.

NEW QUESTION # 28

What are the key functional categories of WalkMe's capabilities in the new pricing model?

- A. Workflow Automation, User Engagement, Security & Privacy
- B. Content Creation, Deployment, Analytics & Insights
- C. Digital Adoption, Process Optimization, Compliance Management
- D. **Data & Analytics, Action & Experience, Platform & Admin**

Answer: D

Explanation:

In WalkMe's new pricing and capability model, its platform capabilities are structured into three primary functional categories: Data & Analytics, Action & Experience, and Platform & Admin.

These categories align with WalkMe's enterprise focus on digital adoption, measurement, and governance.

"WalkMe's new pricing model organizes core capabilities into Data & Analytics, Action & Experience, and Platform & Admin, ensuring clarity, scalability, and measurable outcomes for enterprise customers." Reference:

Data & Analytics provide insights into user behavior and adoption.

Action & Experience focuses on guidance, automation, and in-app user experiences.

Platform & Admin manages security, governance, and deployment administration.

"These capability pillars ensure organizations can measure adoption, act to improve user journeys, and govern platform usage effectively." Incorrect Options:

A: Content creation and deployment are part of "Action & Experience," but not the complete categorization.

C & D: These describe solution outcomes, not the functional capability categories.

Verified Correct answer: B: Data & Analytics, Action & Experience, Platform & Admin.

NEW QUESTION # 29

What are modules of the SAP Signavio Transformation Suite?

(Note: There are 3 correct answers to this question.)

- A. Process Intelligence
- B. Collaboration Hub
- C. Business Process Modeling Notation
- D. Application Lifecycle Manager
- E. **Process Insights**

Answer: A,B,E

Explanation:

The SAP Signavio Business Transformation Suite (also called the Transformation Suite) comprises integrated modules that work together to help organizations understand, model, and optimize their business processes. The main modules are:

SAP Signavio Process Insights

SAP Signavio Collaboration Hub

SAP Signavio Process Intelligence

SAP Signavio Process Manager

"The SAP Signavio Transformation Suite includes Process Insights, Collaboration Hub, Process Intelligence, and Process Manager, delivering end-to-end process transformation capabilities." Reference:

Process Insights (Answer A):

Enables real-time monitoring and benchmarking of business process performance directly from SAP systems.

"Process Insights provides data-driven visibility into SAP ERP and S/4HANA processes, identifying quick wins for optimization."

Collaboration Hub (Answer D):

Acts as a central collaboration layer, allowing teams to access, share, and discuss process data organization-wide.

"The Collaboration Hub serves as the single source of truth for process-related information, enabling collaboration across departments." Process Intelligence (Answer E):

Performs process mining and analytics, uncovering inefficiencies and providing actionable insights.

"Process Intelligence uses event data to analyze and visualize how processes are executed in reality, identifying bottlenecks and improvement opportunities." Incorrect Options:

B: "Business Process Modeling Notation" (BPMN) is a modeling standard, not a suite module.

C: "Application Lifecycle Manager" belongs to SAP Solution Manager, not SAP Signavio.

Verified Correct Answers: A: Process Insights, D: Collaboration Hub, and E: Process Intelligence.

NEW QUESTION # 30

Which use cases are central to SAP LeanIX solutions?
(Note: There are 2 correct answers to this question.)

- A. Technology Risk and Compliance
- B. Application Portfolio Management
- C. Spend Management
- D. Blockchain Analytics

Answer: A,B

Explanation:

SAP LeanIX is primarily focused on providing Enterprise Architecture Management (EAM) and Technology Risk and Compliance (TRC) capabilities, both essential for enabling data-driven transparency and governance in transformation projects.

"Core SAP LeanIX use cases include Application Portfolio Management (APM) and Technology Risk & Compliance (TRC), which help organizations streamline IT landscapes and mitigate risks." Reference:

Application Portfolio Management (Answer B):

SAP LeanIX enables organizations to document, analyze, and optimize their application landscape to ensure efficiency and alignment with business goals.

"The Application Portfolio Management use case helps enterprises assess application value, cost, and redundancy, improving decision-making and IT governance." Technology Risk and Compliance (Answer C):

This feature supports continuous evaluation of IT technology standards and compliance requirements, helping to manage risk exposure and regulatory alignment during transformation.

"Technology Risk and Compliance offers visibility into technology obsolescence, compliance, and cybersecurity risks to support resilient IT operations." Incorrect Options:

A: Spend management belongs to SAP Ariba and SAP Concur, not LeanIX.

D: Blockchain analytics is not a LeanIX function; LeanIX focuses on architecture and compliance, not blockchain technologies.

Verified Correct Answers:

B: Application Portfolio Management

C: Technology Risk and Compliance

NEW QUESTION # 31

What benefit does the combined WalkMe-SAP solution offer to enterprises?

- A. Increased hiring efficiency
- B. Streamlined user adoption and seamless process integration
- C. Enhanced physical supply chain management
- D. Lower software maintenance costs

Answer: B

Explanation:

The partnership between SAP and WalkMe integrates WalkMe's Digital Adoption Platform (DAP) directly into SAP applications (such as SAP S/4HANA, SAP SuccessFactors, and SAP Ariba) to improve user engagement and digital process execution.

"The combined SAP-WalkMe solution helps organizations streamline user adoption and simplify process integration, ensuring users can easily navigate SAP systems and execute digital workflows correctly." Reference:

This integration provides contextual, real-time assistance to users within SAP interfaces, enabling faster onboarding, fewer errors, and improved productivity - all critical for successful transformation under the SAP Business Transformation Management (BTM) framework.

"WalkMe for SAP reduces complexity by guiding users in real time, supporting end-to-end process integration, and driving adoption across the SAP ecosystem." Incorrect Options:

A: Lower maintenance costs are a secondary effect, not the core benefit.

B: WalkMe is not a hiring solution.

D: It does not manage supply chains directly.

Verified Correct answer: C: Streamlined user adoption and seamless process integration.

NEW QUESTION # 32

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