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APICS Certified Supply Chain Professional Sample Questions (Q628-Q633):

NEW QUESTION # 628

A group of trading partners that produce and distributes supplies to commercial and industrial customers has decided to pursue competitive advantage by being responsive to customers' needs. The most appropriate positioning of safety stock to support this initiative would be at:

- **A. the distribution centers (DCs) closest to the customers.**
- B. each node in the distribution channel.
- C. a central warehouse for each market segment.
- D. each production facility.

Answer: A

Explanation:

Positioning safety stock at distribution centers (DCs) closest to customers supports responsiveness by reducing lead times and ensuring that products are readily available to meet customer demands. This strategy allows the company to quickly respond to fluctuations in demand and maintain high service levels. It aligns with the goal of competitive advantage through customer responsiveness by minimizing the time it takes to get products from the warehouse to the customer, thus enhancing customer satisfaction.

References:

- * Christopher, M. (2016). Logistics & Supply Chain Management. Pearson.
- * Simchi-Levi, D., Kaminsky, P., & Simchi-Levi, E. (2008). Designing and Managing the Supply Chain: Concepts, Strategies, and Case Studies. McGraw-Hill Education.

NEW QUESTION # 629

Risk pooling enables a lower total inventory level without affecting service levels based on which of the following assumptions?

- A. Inventory turnover ratio can be reduced.
- B. The planning time fence can be adjusted as needed.
- C. Aggregate demand is more accurate than disaggregate demand.
- D. The supplier shares some risk for holding inventory.

Answer: C

Explanation:

Risk pooling helps reduce total inventory levels without affecting service levels by leveraging the principle that aggregate demand is more stable and predictable than disaggregate demand. Here's the rationale:

- * Inventory turnover ratio: Lowering the ratio does not directly relate to risk pooling.
- * Aggregate demand: Combining demand across multiple locations or products reduces variability, leading to lower safety stock requirements and overall inventory levels.
- * Planning time fence: Adjusting this does not directly impact risk pooling principles.
- * Supplier risk sharing: While beneficial, it is not the primary principle of risk pooling. By pooling risks, the variability of aggregate demand is reduced, allowing for lower inventory levels while maintaining service levels.

References

- * Chopra, S., & Meindl, P. (2016). Supply Chain Management: Strategy, Planning, and Operation.
- * Simchi-Levi, D., Kaminsky, P., & Simchi-Levi, E. (2008). Designing and Managing the Supply Chain.

NEW QUESTION # 630

Demand management involves which of the following undertakings?

- A. Creating higher customer demand by improving performance in areas such as lead time and service levels
- B. Understanding events and managing activities that could influence future demand
- C. Engaging in activities associated with customer relationship management
- D. Adjusting capacity to support expected demand

Answer: B

Explanation:

Demand management involves a proactive approach to understanding and influencing demand patterns. Here's how:

- * Event Analysis: It includes analyzing events such as market trends, economic indicators, and competitive actions that could impact future demand.
- * Demand Shaping: Managing activities like promotions, pricing strategies, and marketing campaigns to shape demand in a way that aligns with supply capabilities.
- * Customer Insights: Gathering and analyzing customer feedback and preferences to anticipate changes in demand.
- * Coordination: Collaborating with different departments (e.g., marketing, sales, and operations) to ensure alignment and responsiveness to demand changes.

Effective demand management requires a comprehensive understanding of various factors that influence demand and actively managing these elements to optimize supply chain performance.

References:

- * Vollmann, T. E., Berry, W. L., Whybark, D. C., & Jacobs, F. R. (2005). Manufacturing Planning and Control for Supply Chain Management. McGraw-Hill.
- * Stevenson, W. J. (2018). Operations Management. McGraw-Hill Education.

NEW QUESTION # 631

A warehouse supervisor has discovered a shortage of material to fulfill a customer order. If the inventory report shows that there should be enough material to fill the order, what should be done next?

- A. Review service level for the safety stock.
- **B. Analyze the root cause of inventory differences.**
- C. Perform daily inventory counts.
- D. Ask the customer to provide safety lead time.

Answer: B

NEW QUESTION # 632

A vendor performance measurement system is best used to allow a company to:

- A. negotiate an inventory buy-back agreement.
- **B. evaluate the total cost of ownership (TCO).**
- C. penalize nonperforming suppliers.
- D. reduce in-transit inventory

Answer: B

NEW QUESTION # 633

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