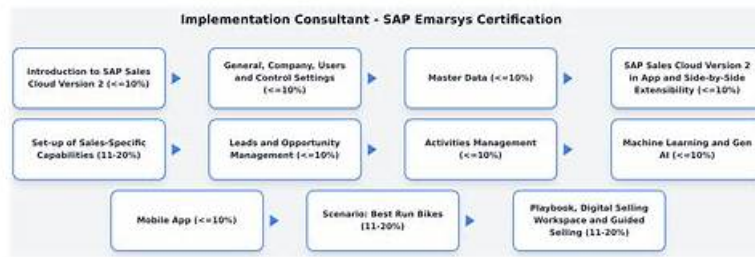


최신업데이트된C_C4H47_2503시험대비덤프자료덤프



참고: PassTIP에서 Google Drive로 공유하는 무료 2026 SAP C_C4H47_2503 시험 문제집이 있습니다:
<https://drive.google.com/open?id=1vr0WVPHMruUJaj9RLbIVvMmGs2NUduKQ>

PassTIP에는 전문적인 업계인사들이SAP C_C4H47_2503시험문제와 답에 대하여 연구하여, 시험준비중인 여러분들한테 유용하고 필요한 시험가이드를 제공합니다. 만약PassTIP의 제품을 구매하려면, 우리PassTIP에서는 아주 디테일 한 설명과 최신버전 최고품질의자료를 즉적중율이 높은 문제와 답을제공합니다.SAP C_C4H47_2503자료는 충분한 시험대비자료가 될 것입니다. 안심하시고 PassTIP가 제공하는 상품을 사용하시고, 100%통과 율을 확신합니다.

IT인증시험덤프자료를 제공해드리는 사이트는 너무나도 많습니다. 그중에서 대부분 분들이PassTIP제품에 많은 관심과 사랑을 주고 계시는데 그 원인은 무엇일까요?바로PassTIP에서 제공해드리는 덤프자료 품질이 제일 좋고 업데이트가 제일 빠르고 가격이 제일 저렴하고 구매후 서비스가 제일 훌륭하다는 점에 있습니다. PassTIP 표 SAP인증C_C4H47_2503덤프를 공부하시면 시험보는데 자신감이 생기고 시험불합격에 대한 우려도 줄어들것입니다.

>> C_C4H47_2503시험대비 덤프자료 <<

C_C4H47_2503시험대비 덤프자료 인기시험 덤프 샘플문제

PassTIP에서 제공해드리는 SAP인증 C_C4H47_2503덤프는 가장 출중한SAP인증 C_C4H47_2503시험전 공부자료입니다. 덤프품질은 수많은 IT인사들로부터 검증받았습니다. SAP인증 C_C4H47_2503덤프뿐만아니라 PassTIP에서는 모든 IT인증시험에 대비한 덤프를 제공해드립니다. IT인증자격증을 취득하려는 분들은PassTIP에 관심을 가져보세요. 구매의향이 있으시면 할인도 가능합니다. 고득점으로 패스하시면 지인분들께 추천도 해주실거죠?

SAP C_C4H47_2503 시험요강:

주제	소개
주제 1	Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
주제 2	Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
주제 3	Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
주제 4	Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.

주제 5	• Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
주제 6	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
주제 7	• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
주제 8	• Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
주제 9	• Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.

최신 SAP Certified Associate C_C4H47_2503 무료 샘플문제 (Q37-Q42):

질문 # 37

The customer you are currently supporting has recently bought the license for SAP Sales Cloud Version 2. How can you help them start the procedure for the system provisioning?

- A. By asking for support from product development
- B. By requesting admin access to their tenant
- C. By raising a Support Ticket
- D. By following the Onboarding Guide on the SAP Help Portal

정답: D

질문 # 38

Which of the following options represents a valid Master Data entity for a B2B scenario in SAP Sales Cloud Version 2?

Note: There are 2 correct answers to this question.

- A. Account
- B. Individual Customer
- C. Group
- D. Contact

정답: A,D

설명:

Topic 1, Scenario - Best Run Bikes

Scenario - Best Run Bikes

Best Run Bikes designs and manufactures bicycles, components, and apparel. After acquiring Cyclo Clothing, they launched a new sales division. Previously managing customers a spreadsheets, the VP of Sales now seeks better visibility into customers, the sales pipeline, and structured processes to shorten sales cycles. You are part of the project team implementing SAP Sales Cloud Version 2 and you have been asked to address some specific business requirements as listed below:

*Reflect the renewed Company Theme and Branding in SAP Sales Cloud Version 2.

*Prepare, clean, and transfer Account master data for Cyclo Clothing and Best Run Bikes' into the new SAP Sales Cloud Version 2 system.

- *Define specific Opportunity documents for executing and monitoring Cyclo Clothing sales activities. Gather additional insights when losing or winning Sales Quotations.
- *Improve Sales efficiency of the different sales methodologies for
- *Prepare, clean, and transfer Account master data for Cyclo Clothing and Best Run Bikes' into the new SAP Sales Cloud Version 2 system.
- *Define specific Opportunity documents for executing and monitoring Cyclo Clothing sales activities. Gather additional insights when losing or winning Sales Quotations.
- *Improve Sales efficiency of the different sales methodologies for Leads and Opportunities by guiding Sales Representatives with tailored sales activities. Additional discounts will be granted to customers if they register products online in the official website.
- *Enable Sales Teams to easily access important custom KPIs tailored to company needs when accessing Accounts Overview.
- *Personalize Leads using In Apps extensibility options for improving Sales Teams user experience and adoption.

질문 # 39

A User is no longer able to access SAP Sales Cloud Version 2, due to too many failed log-in attempts. As an Administrator, how can you fix the issue?

- A. Unlock the employee and the respective password
- B. Unlock the respective User and reset the password
- C. Assign a new security policy and unlock the User
- D. Reset the password for the affected User

정답: D

질문 # 40

You have been asked to maintain Products in SAP Sales Cloud Version 2. Which of the following settings are relevant? Note: There are 3 correct answers to this question.

- A. Product Groups
- B. Units of Measure
- C. Product Classification
- D. Number Range
- E. Product Variants

정답: A,B,D

질문 # 41

Best Run Bikes wants to tag Leads using a dedicated filterable and searchable field called "Early Adopters", and automatically notify the Sales Manager about it.

As an Administrator, what features can you use to address this requirement?

Note: There are 3 correct answers to this question.

- A. Field Attributes
- B. Autoflow Rule
- C. Determination Rule
- D. Extension Field
- E. Validation Rule

정답: B,C,D

질문 # 42

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이 글을 보시게 된다면 SAP인증 C_C4H47_2503 시험패스를 꿈꾸고 있는 분이라고 믿습니다. SAP인증 C_C4H47_2503 시험공부를 아직 시작하지 않으셨다면 망설이지 마시고 PassTIP의 SAP인증 C_C4H47_2503 덤프를 마련하여 공부를 시작해 보세요. 이렇게 착한 가격에 이정도 품질의 덤프자료는 찾기 힘들것입니다. PassTIP의 SAP인증 C_C4H47_2503 덤프는 고객님의 SAP인증 C_C4H47_2503 시험을 패스하는 필수품입니다.

C_C4H47_2503시험난이도 : https://www.passtip.net/C_C4H47_2503-pass-exam.html

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