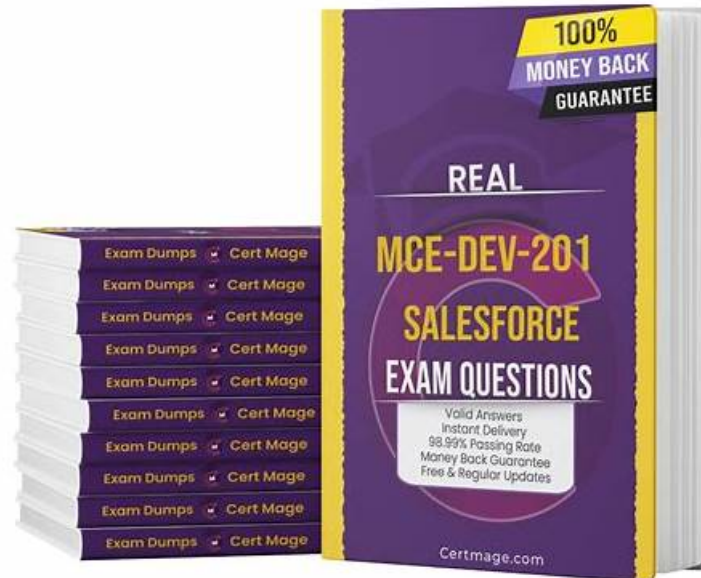


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## Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q216-Q221):

### NEW QUESTION # 216

Why should a company assign prospects in Marketing Cloud Account Engagement via Salesforce active assignment rules instead of using other Marketing Cloud Account Engagement assignment actions?

- A. The ability to assign prospects based on specific criteria being met

- B. The ability to use existing complex Salesforce lead routing processes
- C. The ability to allow Salesforce to overwrite an assigned user in Marketing Cloud Account Engagement
- D. The ability to assign prospects via automation instead of manually

**Answer: A**

#### NEW QUESTION # 217

LenoxSoft wants to add 50 points to the scores for prospects who attended a webinar last month. How would you advise them to accomplish this?

- **A. Create a new automation rule.**
- B. Select all prospects in the webinar attendees table and use the table action at the bottom to add to their scores.
- C. Add a completion action to the form the prospects completed to register for the webinar.
- D. Create a new segmentation rule.

**Answer: A**

#### NEW QUESTION # 218

"If an organization has several Marketing Cloud Account Engagement users who require direct login access to pi.Marketing Cloud Account Engagement.com, what should be done before enabling user sync?

- **A. Make sure the CRM username field on user records are empty.**
- B. Create a custom user role for Marketing Cloud Account Engagement Only users in Marketing Cloud Account Engagement.
- C. Set the users as Marketing user roles in Marketing Cloud Account Engagement before enabling user sync.
- D. Delete and recreate the specific users after enabling user sync.

**Answer: A**

#### NEW QUESTION # 219

You have been asked to create a form that gathers information from prospects. This information should be available in Marketing Cloud Account Engagement as well as a custom build community site. How would you achieve this?

- A. Create a Marketing Cloud Account Engagement form and via completion actions submit the details to the community site.
- B. Create a website form that integrates with a Marketing Cloud Account Engagement form handler, details are submitted to the community site using Marketing Cloud Account Engagement API.
- C. Create a Marketing Cloud Account Engagement form and via an automation rule submit the details to the community site.
- **D. Create a website form that submits the details to the community site and integrate it with a Marketing Cloud Account Engagement form handler.**

**Answer: D**

#### NEW QUESTION # 220

LenoxSoft has completed testing in a Salesforce Sandbox org. What steps will ensure a successful move to the Salesforce Production org?

- A. Unverified and delete the Salesforce connector for the Sandbox org
- B. Create a new Salesforce Connector for the Production org
- **C. Install the Marketing Cloud Account Engagement AppExchange package for Production Environments**
- D. Delete all data from the Sandbox org
- E. Rename the Salesforce connector for the Sandbox org

**Answer: C**

#### NEW QUESTION # 221

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