

# Top New Order-Management-Administrator Test Prep | High-quality Valid Order-Management-Administrator Exam Experience: Salesforce Order Management Administrator Accredited Professional

## MANAGEMENT 101: LEADERSHIP, MOTIVATION & ORGANIZATIONAL BEHAVIOR

### ULTIMATE EXAM STUDY GUIDE & REVIEW NOTES

**PROFESSOR'S FOREWORD:** Management is the art of getting things done through others. It is not common sense; it is a science with defined functions and theories. On this exam, do not confuse "Leading" with "Managing." Do not confuse **Herzberg's Hygiene Factors** (which prevent dissatisfaction) with **Motivators** (which create satisfaction). You must be able to apply **Maslow's Hierarchy** to a workplace scenario and distinguish between **Efficiency** and **Effectiveness**.

#### PART 1: THE FOUR FUNCTIONS OF MANAGEMENT (POLC)

Managers, regardless of their level or industry, perform four fundamental functions. This is known as the **POLC Model**.

##### 1. Planning (Setting the Direction)

- **Definition:** Defining goals, establishing strategy, and developing plans to coordinate activities.
- **Key Output:** Vision statements, Mission statements, and Strategic Plans.
- **Question Asked:** "Where are we going and how do we get there?"

##### 2. Organizing (Structuring)

- **Definition:** Determining what needs to be done, how it will be done, and who is to do it. It involves assigning tasks, grouping tasks into departments, and allocating resources.
- **Key Output:** Organizational Charts and Job Descriptions.
- **Question Asked:** "Who does what?"

##### 3. Leading (Motivating)

- **Definition:** Directing and motivating all involved parties and resolving conflicts. It involves influence and communication.
- **Key Output:** High employee morale, teamwork, and conflict resolution.
- **Question Asked:** "How do we inspire people to work hard?"

##### 4. Controlling (Monitoring)

- **Definition:** Monitoring activities to ensure they are being accomplished as planned and correcting any significant deviations.
- **The Cycle:** Set Standards -> Measure Performance -> Compare to Standards -> Corrective Action.

P.S. Free & New Order-Management-Administrator dumps are available on Google Drive shared by Exams-boost:  
<https://drive.google.com/open?id=1HSHYYzKkIPysGeq31Ae6dDYu4aJkB6h4>

The computer is widely used in all phases of society. If you get a Salesforce certification you will have wide development for business, education, medicine and nearly all walks of life. Order-Management-Administrator test dumps materials play an important role if you are willing to get a certificate. If you can show your computer skills and talents, it will be your outstanding advantage over others. Exams-boost Valid Order-Management-Administrator Test Dumps materials may be your first step to success as an IT worker.

## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.</li> </ul>

#### >> New Order-Management-Administrator Test Prep <<

## **New New Order-Management-Administrator Test Prep | Efficient Salesforce Valid Order-Management-Administrator Exam Experience: Salesforce Order Management Administrator Accredited Professional**

Users are buying something online (such as Order-Management-Administrator prepare questions), always want vendors to provide a fast and convenient sourcing channel to better ensure the user's use. Because without a quick purchase process, users of our Order-Management-Administrator quiz guide will not be able to quickly start their own review program. So, our company employs many experts to design a fast sourcing channel for our Order-Management-Administrator Exam Prep. All users can implement fast purchase and use our learning materials. We have specialized software to optimize the user's purchase channels, if you decide to purchase our Order-Management-Administrator prepare questions, you can achieve the product content even if the update service and efficient and convenient user experience.

### **Salesforce Order Management Administrator Accredited Professional Sample Questions (Q37-Q42):**

#### **NEW QUESTION # 37**

A developer needs to create a scheduled job in an external system to move Order data into a Salesforce org every 24 hours. In which two ways can this off-platform job be established without additional third-party tools?

- A. Set up an SFTP server as a waystation. drop the files there using the off-platform job and schedule a job in-platform to process the file
- B. Create a job in the org (on-platform) to drop a file of existing data. Use the off-platform machine to generate a file and identify the details between the two. Push the changes to the org's "Import" directory
- C. Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs
- D. Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data

**Answer: C,D**

Explanation:

Two ways that this off-platform job can be established without additional third-party tools are:

Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data. The CLI is a tool that allows developers to interact with Salesforce from the command line. The developer can use the CLI to create scripts that use commands such as force:data:bulk:upsert or force:data:tree:import to import data from CSV or JSON files into Salesforce.

Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs. The APIs are interfaces that allow developers to access data and functionality in Salesforce from external systems. The developer can use the APIs, such as REST API or Bulk API, to create a script that authenticates with Salesforce using OAuth 2.0 or JWT, and then performs operations such as insert, update, or delete on Order data.

Verified Reference: [https://developer.salesforce.com/docs/atlas.en-us.sfdx\\_cli\\_reference.meta/sfdx\\_cli\\_reference/cli\\_reference\\_force\\_data.htm](https://developer.salesforce.com/docs/atlas.en-us.sfdx_cli_reference.meta/sfdx_cli_reference/cli_reference_force_data.htm) [https://developer.salesforce.com/docs/atlas.en-us.api\\_asynch.meta/api\\_asynch/asynch\\_api\\_intro.htm](https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/intro_what_is_rest_api.htm)

## NEW QUESTION # 38

What type of relationship exists between FulfillmentOrder and Location?

- A. One-to-One Lookup (Location) FulfilledFrom Location
- B. Many-to-One Lookup(Location) Fulfil led from Location Id
- C. Junction (Many to Many)
- D. One-to-Many Lookup (Location) FulfilledFrom Location Id

**Answer: B**

Explanation:

The type of relationship that exists between FulfillmentOrder and Location is Many-to-One Lookup (Location) FulfilledFrom Location Id. A Lookupfield is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. A Many-to-One relationship means that many child records can be related to one parent record, but not vice versa. In this case, a FulfillmentOrder has a Lookup field named FulfilledFrom Location Id that references a Location record. A Location is a record that represents a physical location from which order product items are fulfilled, such as warehouses and retail stores. A Locationcan have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Location. Verified References: [https://help.salesforce.com/s/articleView?id=sf.custom\\_field\\_types.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htm&type=5)

## NEW QUESTION # 39

An admin is working with Order Management licensed as standalone (B2C Commerce is not in the scenario).

The admin submits a JSON payload using Workbench and Workbench indicates the operation was successful. The second time the same payload is submitted the operation fails. What are two likely causes?

- A. The Order Reference Number must be updated
- B. The stock levels inthe org are depleted from the first order
- C. The payment data must be updated
- D. Stock Keeping Unit values must be updated

**Answer: A,C**

Explanation:

Two likely causes that could make the second submission of the same JSON payload fail are:

The payment data must be updated. The payment data in the JSONpayload contains information such as the payment method, amount, and authorization code. If the same payment data is used for the second order, it may cause a duplicate payment error or an invalid authorization error.

The Order Reference Number must be updated. The Order Reference Number is a unique identifier for each order that is generated by the external system and sent in the JSON payload. If the same Order Reference Number is used for the second order, it may cause a duplicate order error or an invalid order error.

Verified References: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_api.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_api.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_payment\\_api.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_payment_api.htm&type=5)

## NEW QUESTION # 40

What can an administrator use to control what inventory is exposed on specific selling channels?

- A. Selling Channel Status
- **B. Product Eligibility Flag**
- C. Product Filter Status
- D. Selling Channel Flag

**Answer: B**

Explanation:

The Product Eligibility Flag is a custom field on the Product object that indicates whether a product is eligible for a specific selling channel. An administrator can use this field to control what inventory is exposed on different channels, such as web, mobile, or store. For example, if a product has the Product Eligibility Flag set to Web Only, it will not be available for other channels. References: Order Management Objects, [Product Eligibility Flag]

#### **NEW QUESTION # 41**

What are two ways an administrator can export data from order Management?  
(Choose 2)

- A. User the developer console
- **B. Use data loader**
- C. Find an application on AppExchange
- D. Write APEX classes to query the database and write to a file
- **E. Use workbench to access the database**

**Answer: B,E**

#### **NEW QUESTION # 42**

.....

For candidates who are going to buy Order-Management-Administrator exam bootcamp online, they may pay more attention to privacy protection, and if you are choose us, we can ensure that your personal information will be protected well. Once the order finishes, your personal information such as your name and email address will be protected well. In addition, Order-Management-Administrator Exam Dumps contain both questions and answers, and you can have a quickly check after practicing. Online and offline service are available for Order-Management-Administrator exam bootcamp, if you have any questions, don't hesitate to consult us.

**Valid Order-Management-Administrator Exam Experience:** <https://www.exams-boost.com/Order-Management-Administrator-valid-materials.html>

- Order-Management-Administrator Valid Test Preparation  Latest Order-Management-Administrator Dumps Questions  New Order-Management-Administrator Exam Question  The page for free download of [ Order-Management-Administrator ] on « www.examcollectionpass.com » will open immediately  Exam Order-Management-Administrator Topic
- Latest Order-Management-Administrator Dumps Questions  New Order-Management-Administrator Exam Question   Demo Order-Management-Administrator Test  Search for  Order-Management-Administrator  and easily obtain a free download on ( www.pdfvce.com )  Order-Management-Administrator Guaranteed Questions Answers
- Order-Management-Administrator Valid Test Preparation  Reliable Order-Management-Administrator Test Blueprint  Order-Management-Administrator Valid Test Cost  Immediately open ➡ www.examcollectionpass.com   and search for ➡ Order-Management-Administrator  to obtain a free download \* Reliable Order-Management-Administrator Dumps Sheet
- Order-Management-Administrator Guaranteed Questions Answers  Order-Management-Administrator Valuable Feedback  Popular Order-Management-Administrator Exams  Search for ➡ Order-Management-Administrator  and download it for free on ➡ www.pdfvce.com  website  Order-Management-Administrator Valid Test Syllabus
- New Order-Management-Administrator Test Prep: Salesforce Order Management Administrator Accredited Professional - Trustable Salesforce Valid Order-Management-Administrator Exam Experience  Easily obtain free download of [ Order-Management-Administrator ] by searching on ⚡ www.vee4dumps.com  ⚡   Test Order-Management-Administrator Voucher
- Order-Management-Administrator Valid Test Cost  Order-Management-Administrator Valid Test Preparation

Order-Management-Administrator Exam Syllabus  Search for ✓ Order-Management-Administrator   and easily obtain a free download on [www.pdfvce.com](http://www.pdfvce.com)  Reliable Order-Management-Administrator Test Blueprint

BTW, DOWNLOAD part of Exams-boost Order-Management-Administrator dumps from Cloud Storage:

<https://drive.google.com/open?id=1HSHYyZKkIPysGeq31Ae6dDYu4aJkB6h4>