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ITdumpsfree recognizes the acute stress the aspirants undergo to get trust worthy and authentic Salesforce Certified Nonprofit Cloud Consultant Exam (Nonprofit-Cloud-Consultant) exam study material. They carry undue pressure with the very mention of appearing in the Salesforce Nonprofit-Cloud-Consultant certification test. Here the ITdumpsfree come forward to prevent them from stressful experiences by providing excellent and top-rated Salesforce Certified Nonprofit Cloud Consultant Exam (Nonprofit-Cloud-Consultant) practice test questions to help them hold the Salesforce Certified Nonprofit Cloud Consultant Exam (Nonprofit-Cloud-Consultant) certificate with pride and honor.

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Salesforce Nonprofit-Cloud-Consultant certification is a valuable credential for professionals who work with nonprofit organizations. It demonstrates a deep understanding of Salesforce technology and best practices for working with nonprofit organizations. Certified professionals can use their knowledge and skills to help organizations better manage their programs, fundraising, and volunteer efforts, and ultimately achieve their mission.

To become a Salesforce Certified Nonprofit Cloud Consultant, one must have knowledge of various Salesforce products such as Sales Cloud, Service Cloud, Marketing Cloud, and Nonprofit Cloud. They should also have an understanding of nonprofit industry-specific requirements, fundraising strategies, and donor management. The Nonprofit-Cloud-Consultant Certification Exam consists of 60 multiple-choice questions that must be completed within 105 minutes. To pass the exam, candidates must answer 65% of the questions correctly. Salesforce Nonprofit Cloud Consultant certification is a valuable credential for nonprofit professionals who want to boost their career prospects and demonstrate their expertise in the Salesforce ecosystem.

To become certified as a Salesforce Nonprofit-Cloud-Consultant, candidates must pass a 60-question multiple-choice exam. Nonprofit-Cloud-Consultant exam is timed and must be completed within 105 minutes. Candidates must score at least 65% to pass the exam and become certified.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q96-Q101):

NEW QUESTION # 96
A nonprofit organization needs to send a mailing to all clients to invite them to an informational session on its workforce development program. The organization wants to track who it was sent to and who responded. The organization is using the NPSP with the Household Account Model. What should a consultant advise them to do to accomplish this in Salesforce?

- A. Create a Campaign, filter a list view for clients and add to Campaign. Create a report with the type Campaigns with Campaign Members.
- B. Create a mailing list Campaign, then create a report using the type Contacts & Accounts with a filter for clients, then add to Campaign
- C. Create a report using the NPSP All Contacts report and add a filter to just include clients
- D. Create a Campaign field and add all clients to it, then use the Household Mailing List button to generate the mailing list.

Answer: A

Explanation:
To send a mailing to all clients and track who was sent the invitation and who responded, you should use Campaigns in NPSP.
Here's how to set it up:
* Create a Campaign:
* Navigate to the Campaigns tab.
* Click "New Campaign" and fill out the necessary details such as Campaign Name (e.g.,
"Workforce Development Program Invite").
* Filter List View for Clients:
* Go to the Contacts tab.
* Create a new list view or filter an existing one to include only clients. This might include adding filters for criteria that identify clients, such as specific Account Record Types or custom fields.
* Add Contacts to Campaign:
* Select all the clients in the list view.
* Use the "Add to Campaign" button to add these Contacts to the previously created Campaign.
* Track Responses:
* After sending the invitations, track responses by updating the Campaign Member Status. This can be done manually or through an automated process if you have integrated email tracking.
* Create a Campaign Report:
* Go to the Reports tab.
* Create a new report using the "Campaigns with Campaign Members" report type.
* Filter the report to show the specific Campaign and the statuses of the Campaign Members (e.g.,
"Sent", "Responded").
This process ensures that the nonprofit can track who the invitations were sent to and who has responded, providing a clear view of the engagement for the workforce development program.
"Campaign Management in NPSP" from Salesforce Help: Campaign Management
"Creating and Managing Campaigns" from Salesforce.org: Campaigns Guide

NEW QUESTION # 97
A nonprofit using Salesforce configured with Person Accounts has recently installed NPSP into its org.
Which two configurations should a consultant set to ensure that Person Accounts and NPSP can coexist?
Choose 2 answers

- A. Create a validation rule to prevent the creation of Person Accounts.
- B. The Household record type in NPSP Settings is different than the Person Accounts record type.
- C. Remove permissions to Person Accounts for all profiles except System Admin.
- D. The default record type for profiles of any user who converts leads is different than the Person Account record type.

Answer: B,D

Explanation:
To ensure that Person Accounts and NPSP can coexist within the same Salesforce org, follow these configurations:
* Different Household Record Type in NPSP Settings:
* Navigate to NPSP Settings.
* Ensure that the Household record type specified in NPSP settings is different from the Person Account record type.
* This prevents conflicts and ensures that NPSP correctly distinguishes between Household Accounts and Person Accounts.
* Default Record Type for Profiles of Users Converting Leads:
* Go to Setup > Profiles.
* Ensure that the default record type for any profiles of users who convert leads is not set to the Person Account record type.
* This ensures that when leads are converted, they do not automatically become Person Accounts, which could disrupt the NPSP data model.
By following these configurations, the nonprofit can effectively manage both Person Accounts and NPSP functionalities within the same Salesforce environment.
Salesforce NPSP Documentation: NPSP Configuration.
Salesforce Person Accounts Guide: Person Accounts.

NEW QUESTION # 98
A consultant for a nonprofit needs to upload data that contains payments on existing opportunities in Salesforce using donation matching in the NPSP Data Importer.
After a gift is successfully matched to an existing record, which two updates may occur?
Choose 2 answers

- A. The Stage of the Opportunity will change to Closed/Won.
- B. The open Payment will be marked as Paid.
- C. A Payment will be added to the Opportunity.
- D. The Opportunity amount will include the new payment amount.

Answer: C,D

Explanation:
When using the NPSP Data Importer to upload data that contains payments on existing opportunities, and matching donations to existing records, the following updates may occur:
A Payment Will Be Added to the Opportunity:
When a gift is successfully matched to an existing Opportunity, a Payment record is created and associated with the Opportunity.
This reflects the new donation and updates the financial records accordingly.
The Opportunity Amount Will Include the New Payment Amount:
The total amount on the Opportunity will be updated to reflect the sum of the original amount and the new payment amount.
This ensures that the Opportunity accurately represents the total donations received.
These updates help maintain accurate and up-to-date financial records within Salesforce, reflecting all contributions accurately.
Reference:
Salesforce NPSP Documentation: NPSP Data Importer
Salesforce Trailhead: Manage Donations with NPSP

NEW QUESTION # 99
A nonprofit uses Salesforce for fundraising and managing its educational programs. Its membership data is stored in a proprietary membership management system. The nonprofit wants real-time insights into whether its donors are members, their renewal dates, and other related data points. The membership data only needs to be viewed.
What should a consultant recommend to meet the requirement?

- A. Utilize Salesforce Connect to store this information in Custom Objects.
- B. Utilize Salesforce Connect to store this information in External Objects.
- C. Utilize Big Objects to store this information in Custom Objects.
- D. Utilize Big Objects to store this information in External Objects.

Answer: B

Explanation:

To provide real-time insights into membership data stored in a proprietary system, the nonprofit should use Salesforce Connect to store this information in External Objects:
* Salesforce Connect:
* Salesforce Connect allows Salesforce to integrate with external data sources in real-time without the need to import the data into Salesforce.
* It uses External Objects to represent the data from the external system, making it accessible within Salesforce like any other object.
* Implementing Salesforce Connect:
* Set up an external data source connection in Salesforce to the proprietary membership management system.
* Define External Objects for the membership data, such as member status, renewal dates, and other relevant data points.
* Create relationships between External Objects and standard Salesforce objects (e.g., Contacts, Accounts) to link donor and membership information.
* Real-Time Insights:
* Use reports and dashboards to display membership data alongside fundraising and program data.
* Ensure that membership data is updated in real-time, providing accurate and timely insights.
By utilizing Salesforce Connect and External Objects, the nonprofit can achieve real-time visibility into its membership data without duplicating data storage.
References:
Salesforce Connect Documentation
Trailhead Module: Integrate with External Data Sources Using Salesforce Connect

NEW QUESTION # 100
A nonprofit stores a government-issued personal identification number on each constituent's Contact record in an encrypted field.
What should a consultant enable on a Permission Set to ensure the personal identification number is fully accessible by a subset of org users'?

- A. View Ail Contact object permission
- B. View Encrypted Data system permission
- C. View All Data system permission
- D. Manage Encryptiorvieys system permission

Answer: B

Explanation:
To ensure that a subset of users can fully access the government-issued personal identification numbers stored in encrypted fields on Contact records, you must enable the "View Encrypted Data" permission in a permission set. This permission allows users to see the actual encrypted data instead of a masked value.
Steps to Enable:
* Create or Edit a Permission Set:
* Navigate to Setup -> Permission Sets.
* Create a new permission set or edit an existing one.
* Enable View Encrypted Data:
* In the permission set, go to System Permissions.
* Enable the "View Encrypted Data" permission.
* Assign Permission Set:
* Assign the permission set to the appropriate users who need to access the encrypted data.
References:
Salesforce Help: Encrypt Custom Fields
Salesforce Trailhead: Data Security and Encryption

NEW QUESTION # 101
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