

# SAP C\_BCSBN\_2502 Preparation & C\_BCSBN\_2502 Authentic Exam Questions



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This confusion leads to choosing outdated material and ultimately failure in the test. The best way to avoid failure is using updated and real questions. FreeCram has come up with real SAP C\_BCSBN\_2502 Questions for students so they can pass SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions (C\_BCSBN\_2502) exam in a single try and get to their destination. FreeCram has made this study material after consulting with the professionals and getting their positive feedback.

## SAP C\_BCSBN\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.</li></ul>

## C\_BCSBN\_2502 Authentic Exam Questions - Valid C\_BCSBN\_2502 Exam Pattern

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## SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q26-Q31):

### NEW QUESTION # 26

Which components of an SAP Business Network presentation address COO concerns about supply chain transparency and partner connectivity? Note: There are 2 correct answers to this question.

- A. Raises awareness of visibility issues
- B. Emphasizes digital relationships to foster collaboration
- C. Highlights cost-saving opportunities to meet budget considerations
- D. Focuses on the benefits of local suppliers

**Answer: A,B**

Explanation:

Solution:

The two correct answers, based solely on content from learning.sap.com about addressing a COO's concerns on supply chain transparency and partner connectivity, are:

\* A. Emphasizes digital relationships to foster collaboration

SAP Business Network enhances collaboration by enabling real-time, digital connections with trading partners-supporting unified communication and document exchange across the supply chain learning.sap.com

\* B. Raises awareness of visibility issues

The COO narrative prioritizes delivering customer service and full transparency by providing real-time visibility across the network, predicting risks, and simulating scenarios with partners learning.sap.com

Options C and D are not emphasized in the COO context on learning.sap.com

### NEW QUESTION # 27

Which methods in SAP Business Suite drive innovative product development using customer feedback and AI? Note: There are 2 correct answers to this question.

- A. Uses financial analysis for effective management of innovation budgets
- B. Harnesses generative AI and customer feedback to stimulate product innovation
- C. Integrates supply chain processes enhancing design with AI
- D. Optimizes manufacturing processes by supporting creativity

**Answer: B,C**

Explanation:

Solution:

The two correct methods from learning.sap.com that drive innovative product development in SAP Business Suite using customer feedback and AI are:

\* A. Harnesses generative AI and customer feedback to stimulate product innovation SAP Business Suite leverages generative AI capabilities-powered by Joule-and rich customer insights to propose new features, designs, and improvements. This integration of feedback and advanced AI helps spark innovation throughout the product development cycle.

\* D. Integrates supply chain processes enhancing design with AI

Embedded AI within the suite enables cross-functional integration where design, supply chain, and development data converge. This

empowers AI-driven recommendations that optimize product design in harmony with logistics and production considerations. Options B and C are not emphasized on learning.sap.com in the context of AI-driven, customer-feedback-based innovation.

#### NEW QUESTION # 28

How does SAP Business Network support real-time order tracking and dispute resolution in retail? Note: There are 2 correct answers to this question.

- A. Simplifies manufacturing processes, strengthening coordination within the company
- **B. Provides supply chain visibility for informed decision-making with partners**
- **C. Allows digital collaboration through connections with trading partners**
- D. Increases operational efficiency through automation of internal financial processes

**Answer: B,C**

Explanation:

Solution:

The two correct answers from learning.sap.com are:

\* A. Allows digital collaboration through connections with trading partners SAP Business Network enables real-time collaboration and document exchange-purchase orders, confirmations, ship notices, invoices-with both SAP and non-SAP suppliers, allowing all parties to interact via a unified platform.

\* C. Provides supply chain visibility for informed decision-making with partners It also integrates with Global Track & Trace to deliver real-time order tracking details-shipment status, ETAs, delays-and supports event-based communications to resolve disputes faster.

Options B and D are not emphasized in learning.sap.com's context for order tracking and dispute resolution in retail.

#### NEW QUESTION # 29

Which processes help companies integrate renewable energy usage and risk assessment into sustainable supply chain strategies?

Note: There are 2 correct answers to this question.

- **A. Combine sustainability data with external risk factors**
- **B. Automate carbon reduction in transportation management**
- C. Focus on financial planning with less focus on ecological aspects
- D. Focus on supplier consolidation for cost reduction

**Answer: A,B**

Explanation:

Solution:

The two correct answers from learning.sap.com are:

\* B. Automate carbon reduction in transportation management

SAP integrates sustainability features into Transportation Management (TM) to automatically optimize routes and modes, reducing CO<sub>2</sub> emissions as part of smart logistics planning. This supports sustainable transport strategies within supply chains.

\* D. Combine sustainability data with external risk factors

The Sustainability Control Tower and related offerings merge internal sustainability metrics (like carbon footprints and energy use) with external data-such as climate risk profiles, regulatory changes, and resource constraints-to enable proactive, risk-aware decisions in supply chain operations Options A and C are not aligned with the described sustainable supply chain processes on learning.sap.com.

#### NEW QUESTION # 30

Which technology in SAP Business Suite ensures seamless integration of SCM processes and data harmonization to enhance "Agility and Resiliency"?

- A. Third-party software for managing SCM processes
- **B. Integrating business process data into SCM**
- C. Manual data entry for transactions
- D. Proprietary connectors for data integration

**Answer: B**

Explanation:

Solution:

The correct answer from learning.sap.com is:

\* D. Integrating business process data into SCM

SAP Business Suite enhances "Agility and Resiliency" by unifying SCM process and business data-integrating business process data directly into supply chain management. This seamless integration, facilitated by the SAP Business Data Cloud, aligns operational, transactional, and external data to enable real-time decision-making and AI-driven alerts. As a result, supply chains can quickly adapt to disruptions with minimal impact.

Options A, B, and C are not highlighted on learning.sap.com as foundational technologies used to achieve agility and resiliency.

## NEW QUESTION # 31

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