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Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q63-Q68):

NEW QUESTION # 63

Your customer has requested that sales order details are sent to his e-mail address. How will Order Management Cloud format the order details in the e-mail?

- A. Order Management will include the order details in an attached Word document.
- B. You cannot send order details through an e-mail.
- C. Order Management will include a link to a webpage with order details in the body of the e-mail.
- D. Order Management will include the order details in the body of the e-mail.
- E. Order Management will include the order details in an attached PDF (Portable Document Format).

Answer: E

NEW QUESTION # 64

Available to promise rules are _____.

- A. Seeded using APICS conventions
- B. System assigned base upon the item type, cumulative lead time and un consumed forecast
- C. User defined in the global order promising module
- D. User defined in order management module
- E. User defined using a matrix of selectable criteria

Answer: E

NEW QUESTION # 65

Your client is creating a promotional pricing discount for older-model tablets. The promotion is as follows:

- . Qty 1-5: Priced at 10% off list price
- . Qty 6-10: Priced at 15% off list price
- . Qty 11+: Priced at 20% off list price

Which pricing configuration should be used to achieve this?

- A. Create separate price lists for each percentage
- B. Create a pricing matrix
- C. Create a tier- based discount list
- D. Create a custom algorithm

Answer: C

Explanation:

A tier-based discount list is a pricing strategy that applies a different discount percentage based on the quantity of the item ordered. A tier-based discount list enables you to define the tier basis type, the aggregation method, the adjustment type, the adjustment basis, the application method, and the tiered pricing rules for the discount. By creating a tier-based discount list using the given parameters, the client can achieve the requirement of offering 10%, 15%, and 20% discounts for different quantity ranges of the older-model tablets.

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How Pricing Works with Tiered Pricing

NEW QUESTION # 66

Supplier Channel Management supports many business flows based on the Trading Partner Item relationship. Which flow supports the use of Supplier Items?

- A. When creating a manual adjustment
- B. When creating a manual invoice
- C. When creating a negotiation
- D. When creating a supplier site

Answer: C

Explanation:

A negotiation is a business flow that enables you to create and manage requests for quotations (RFQs) and auctions with your suppliers. A negotiation supports the use of supplier items, which are the items that the suppliers offer to sell to you. You can use supplier items to compare different offers from different suppliers, and select the best one based on your criteria1.

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Overview of Negotiations

NEW QUESTION # 67

You have a requirement to configure a different user interface (UI) depending on the user accessing it.

For one hosting application, you want a full-featured interface where users can select all options. These users have product knowledge and, therefore, do not need to be guided as much.

For the other hosting application, you want a more guided interface that takes the users through each step and hides some of the product details that may be confusing.

How can you do this?

- A. By building a Configurator rule that shows different options based on the application that is accessing
- B. By doing nothing. You cannot have more than one UI based on different applications that are accessing it. All users will have to use the more simplified method.
- C. By using Dynamic Tree Navigation and making the first question that users are prompted with to be related to the interface that they want to use
- D. **By building two separate user interfaces and for each UI and selecting the corresponding application under Applicability Parameters in the user interface setup**
- E. By building this using different languages; for example, you can have the first hosting application to provide access by using American English and the second hosting application to provide access by using British English

Answer: D

Explanation:

By building two separate user interfaces and for each UI and selecting the corresponding application under Applicability Parameters in the user interface setup.

This answer is correct because it allows you to create different user interfaces for different hosting applications, and control the visibility and behavior of each UI based on the applicability parameters. You can use the User Interface Setup task in the Setup and Maintenance work area to create and manage user interfaces for Oracle Order Management Cloud Order to Cash1.

The other answers are incorrect for the following reasons:

* By building this using different languages; for example, you can have the first hosting application to provide access by using American English and the second hosting application to provide access by using British English: This answer is incorrect because using different languages does not change the user interface design or functionality. It only changes the language of the labels and messages that are displayed to the user.

* By doing nothing. You cannot have more than one UI based on different applications that are accessing it. All users will have to use the more simplified method: This answer is incorrect because you can have more than one UI based on different applications that are accessing it. You can use the applicability parameters to specify the hosting application for each UI, and the order of precedence to determine which UI to display when there are multiple matches1.

* By using Dynamic Tree Navigation and making the first question that users are prompted with to be related to the interface that they want to use: This answer is incorrect because Dynamic Tree Navigation is a feature that enables you to create a guided selling experience for configurable products. It does not allow you to create different user interfaces for different hosting applications2.

* By building a Configurator rule that shows different options based on the application that is accessing:

This answer is incorrect because Configurator rules are used to define the logic and constraints for configurable products. They do not allow you to create different user interfaces for different hosting applications3.

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Overview of User Interface Setup

Overview of Dynamic Tree Navigation

Overview of Configurator Rules

NEW QUESTION # 68

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