

AP-207 Learning Materials: Energy and Utilities Cloud Accredited Professional & AP-207 Test Braindumps



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Buy Salesforce AP-207 preparation material from a trusted company such as ActualTestsIT. This will ensure you get updated Salesforce AP-207 study material to cover everything before the big day. Practicing for an Energy and Utilities Cloud Accredited Professional (AP-207) exam is one of the best ways to ensure success. It helps students become familiar with the format of the actual AP-207 Practice Test. It also helps to identify areas where more focus and attention are needed. Furthermore, it can help reduce the anxiety and stress associated with taking an Energy and Utilities Cloud Accredited Professional (AP-207) exam as it allows students to gain confidence in their knowledge and skills.

Salesforce AP-207 Exam Syllabus Topics:

Section	Weight	Objectives
Implementation	38%	- Initial setup and configuration - Product and pricing configuration - Industry-specific component setup - Data migration and integration - Order Capture setup - Post-sales process enablement - License and access management - Contract management configuration
Test and Deploy	13%	- Deployment planning and execution - User acceptance testing management - Testing strategy and scenario design
Discovery	13%	- Identify gaps between requirements and standard capabilities - Understand current state architecture - Document customer business needs, value and vision
Solution Design	36%	- Design future state business processes - Define security and data access model - Validate data model fitment - Define future state architecture - Understand deployment tools and best practices - Map Energy and Utilities Cloud components to requirements

>> Hot AP-207 Questions <<

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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q63-Q68):

NEW QUESTION # 63

Which are the two essential deployment steps for migrating Utilities Self Serve Portal from one org to another?
Choose 2 answers

- A. Set up Utilities self-serve templates on your target org.
- B. Create customer community user profiles for the Utilities self-serve portal.
- C. Select Self-Serve Portal components from the Energy and Utilities Cloud industry Process Library.
- D. Create an Experience cloud site to set up a sample digital experience site on your target org.

Answer: A,D

NEW QUESTION # 64

A company's energy and utilities org uses Permission Set Licenses What are the two methods to control users access to features and functionality?

- A. Sharing Settings
- B. Permission Sets
- C. Permission Set Groups
- D. Managed Package Licenses

Answer: B,C

Explanation:

In Salesforce Energy and Utilities Cloud, as well as across the Salesforce platform, controlling user access to features and functionality can be effectively managed using Permission Sets and Permission Set Groups.

Permission Sets are collections of settings and permissions that grant access to various tools and functions within Salesforce. They can be used to extend users' access rights without altering their primary profile.

Permission Set Groups are a way to organize Permission Sets, making it easier to assign and manage access for users. They allow administrators to bundle multiple Permission Sets into a single assignment, streamlining the process of granting necessary permissions to users. These tools are essential for tailoring access controls to meet the specific needs of an organization and ensuring that users have the appropriate level of access to perform their roles. Reference = Salesforce documentation provides detailed information on managing user access with Permission Sets and Permission Set Groups, emphasizing their importance in configuring secure and functional access controls within the Salesforce platform: https://help.salesforce.com/articleView?id=perm_sets_overview.htm&type=5

NEW QUESTION # 65

The administrator of an energy company needs to manage the lifecycle of new contracts in Salesforce. After the generation of the contract, it needs to be sent to the customer for eSignature through DocuSign.

Which two features of Contract Lifecycle Management and OmniStudio can be used?

- A. An Omni script can be configured, and a DocuSign Envelope action can be used to email the contract for signature.
- B. An integration Procedure with a DocuSign Signature action can be called from an Omniscript to email the contract for signature
- C. An Integration Procedure with an HTTP action is needed to integrate with DocuSign. which can be called from an Omniscript
- D. The 'Send for eSignature' Velocity action can be used to send the last version of the contract document to DocuSign

Answer: A,B

Explanation:

In managing the lifecycle of new contracts in Salesforce and integrating with DocuSign for eSignatures, the use of OmniStudio tools is pivotal. An OmniScript can be configured to include a DocuSign Envelope action, which facilitates the emailing of the contract for

signature. Additionally, an Integration Procedure with a DocuSign Signature action can be called from an OmniScript, providing a streamlined method to integrate Salesforce with DocuSign and automate the contract signature process. These features leverage the capabilities of OmniStudio to offer flexible and customizable solutions for contract management and eSignature processes, enhancing efficiency and user experience. Reference = Salesforce OmniStudio, including OmniScripts and Integration Procedures, provides comprehensive capabilities for integrating Salesforce applications with external services like DocuSign. The Salesforce documentation on OmniStudio tools offers guidance on configuring these features to streamline business processes

NEW QUESTION # 66

A utility customer runs the majority of their current processes using backoffice CIS, billing, and other thirdparty integrations. As part of the enterprise digital transformation initiative to improve end-to-end experiences, they chose Energy and Utilities Cloud with an incremental rollout strategy, beginning with employee transformation.

What solution component of Energy and Utilities Cloud should be recommended and mapped to get them started on the transformation journey?

- A. Partner Management
- **B. utility 360**
- C. utility Cx

Answer: B

NEW QUESTION # 67

An energy company wants to sell additional commodity products related to services other than electricity and gas. Which three enhancements need to be considered?

- A. Extend the value list on the status picklist for cases
- B. Extend the entries of record types on account object.
- **C. Extend the entries of record types on inventory item object.**
- **D. Extend the value list on the product family picklist for product object.**
- **E. Extend the value list on the service type picklist for service points**

Answer: C,D,E

Explanation:

When an energy company wants to sell additional commodity products related to services beyond electricity and gas, it needs to consider enhancing the Salesforce Energy and Utilities Cloud by: B. Extending the value list on the product family picklist for the product object to accommodate new product types. C. Extending the value list on the service type picklist for service points to include new services. E. Extending the entries of record types on the inventory item object to manage additional products in inventory.

These enhancements ensure the system accurately reflects the company's expanded offerings, enabling effective management and sales of a broader range of services and products. Reference = The Salesforce Energy and Utilities Cloud data model documentation and customization guides provide information on extending picklists and record types to accommodate new products and services, allowing companies to tailor the platform to their evolving business needs:

https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/

NEW QUESTION # 68

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