

Latest Plat-Admn-301 Exam Pattern - Plat-Admn-301 Real Question



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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.
Topic 2	<ul style="list-style-type: none">Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.

Topic 3	<ul style="list-style-type: none"> Auditing and Monitoring: This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.
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Salesforce Certified Platform Administrator II Sample Questions (Q126-Q131):

NEW QUESTION # 126

The sale VP notices several sales reps generating a contract too early in the sales stage. The help correct this Behavior, the has requested the Create Contract button only be available when the opportunity reach... negotiation stage.

How should the administrator meet this requirement?

- A. Create a custom permission.
- B. Modify page layout.
- C. Create a validation rule.
- D. **Configure dynamic action.**

Answer: D

Explanation:

Dynamic actions are a way to conditionally display actions on a record page based on criteria such as field values, user profile, device type, or record type. Dynamic actions can help streamline the user interface and guide users to take the right actions at the right time. Dynamic actions can be used to show or hide the Create Contract button based on the opportunity stage value

NEW QUESTION # 127

When configuring a change set, which two practices should an administrator adhere to in order to ensure a successful deployment to production?

Choose 2 answers

- A. **Add permissions and access settings to outbound change sets in addition to the dependent component list.**
- B. When deploying a new record type, ensure the new record type is the only component in the change set.
- C. **Run deployment validations on the change set in the sandbox prior to uploading to production.**
- D. Clone a change set to add forgotten dependent components to an uploaded change set.

Answer: A,C

Explanation:

Two practices that the administrator should adhere to in order to ensure a successful deployment to production are:

* Add permissions and access settings to outbound change sets in addition to the dependent component list. This can help avoid deployment errors or access issues caused by missing permissions or settings for the components in the change set. For example, if the change set includes a new custom object, the administrator should also include the object permissions, field-level security, page layouts, and record types for that object.

* Run deployment validations on the change set in the sandbox prior to uploading to production. This can help test the change set for any errors or conflicts before deploying it to production. Deployment validations simulate the deployment without actually making

any changes and report any issues or warnings.

The other two options are incorrect because:

* Cloning a change set does not add forgotten dependent components to an uploaded change set. It only creates a copy of the existing change set that can be modified before uploading.

* When deploying a new record type, it is not necessary to have it as the only component in the change set. It can be deployed along with other components as long as they are compatible and have the required dependencies.

References: https://help.salesforce.com/s/articleView?id=sf.change_sets_components.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.change_sets_deploy.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.change_sets_validate.htm&type=5

NEW QUESTION # 128

DreamHouse Realty manages its accounts and contacts in Salesforce using a B2C account model. The business has requested that third-party loan advisors be tracked in Salesforce along with the customers they work with.

Hour should the administrator track third-party financial advisors and the customers they work with?

- A. Use a Hierarchical lookup on Contact to track loan advisors' customers,
- **B. Set up Contacts to Multiple Accounts for loan advisors.**
- C. Create a Hierarchical lookup on Account to track loan advisors' customers.
- D. Use a B2B Account Model to track loan advisors' customers.

Answer: B

Explanation:

Contacts to Multiple Accounts is a feature that allows administrators to relate a contact to multiple accounts without creating duplicate contacts for each account. This feature is useful for scenarios where a contact has business relationships with more than one account, such as consultants, brokers, or loan advisors. By setting up Contacts to Multiple Accounts for loan advisors at DreamHouse Realty, administrators can track which loan advisors work with which customers and which accounts without creating duplicate contacts for each account. References: https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts_overview.htm&type=5

NEW QUESTION # 129

AW Computing is running a special bundle deal on monitors and keyboards. Normally, discounts need VP approval, but this special bundle is pre-approved.

What should the administrator recommend for these requirements?

- **A. Implement CPQ.**
- B. Create a separate price book.
- C. Remove the approval process.
- D. Enable Subscriptions.

Answer: A

Explanation:

A price book is a list of products and their prices for a specific segment of customers or market. By creating a separate price book for the special bundle deal on monitors and keyboards, AW Computing can offer different prices for these products without affecting their standard prices or requiring VP approval. The price book can also specify which products are included in the bundle and which are not. References: https://help.salesforce.com/s/articleView?id=sf.products_pricebooks_def.htm&type=5

NEW QUESTION # 130

AW Computing has a private sharing model for its accounts, but a sales rep occasionally needs assistance from an engineer. What feature should be used to grant the engineer access to the necessary account, while maintaining the company's data security?

- A. Custom Profile
- B. Permission Set Group
- **C. Account Teams**

- D. Permission Set

Answer: C

Explanation:

Account teams are groups of users who work together on an account. Administrators can enable account teams and grant team members different levels of access to accounts and related records such as contacts, opportunities, and cases. By using account teams, Cloud Kicks can grant engineers access to the necessary accounts when they need assistance from them, while maintaining data security for other accounts that they do not need to access. References: <https://help.salesforce.com/s/articleView?id=sf.accountteam.htm&type=5>

NEW QUESTION # 131

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