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Free PDF 2026 Authoritative Salesforce AP-207: Dumps Energy and Utilities Cloud Accredited Professional Reviews

Preparing for the AP-207 exam can be a daunting task, but with real AP-207 exam questions, it can be a lot easier. The importance of actual Energy and Utilities Cloud Accredited Professional (AP-207) questions cannot be overemphasized. AP-207 Real Questions are crucial for passing the AP-207 exam. When candidates have access to the updated Salesforce AP-207 practice test questions, they are better prepared to succeed.

Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q69-Q74):

NEW QUESTION # 69

A consultant is facilitating their first requirements gathering session with an energy company in the initial stages of an Energy and Utilities Cloud project and is trying to get clarify on business requirements. The decision will impact numerous contractor organizations that employ the technicians, so the solution should ensure work is distributed fairly and consistently.

Which two approaches can the consultant take to achieve a consensus while building trust?

- A. Demonstrate expertise right away to achieve the fastest stakeholder agreement
- B. Focus primarily on the contractor organization's concerns.
- C. Propose compromises between stakeholders that could result in collective positive outcomes.
- D. Ask probing questions to understand and document the needs of all stakeholders.

Answer: C,D

Explanation:

In the context of facilitating a requirements gathering session for an Energy and Utilities Cloud project with multiple stakeholders, the consultant should aim to build consensus and trust by proposing compromises that could lead to collective positive outcomes and by

asking probing questions to understand and document the needs of all stakeholders. This approach ensures that the consultant acknowledges and addresses the concerns and requirements of each party involved, promoting a collaborative environment where solutions are developed with the collective best interest in mind. Reference = The Salesforce Energy and Utilities Cloud documentation on stakeholder engagement and requirements gathering emphasizes the importance of understanding stakeholder needs and finding common ground through effective communication strategies:
<https://www.salesforce.com/products/industries/energy-and-utilities/resources/>

NEW QUESTION # 70

What's an example of a parent and child premise record?

- A. The parent premise is the apartment, and the child is the type of service provided.
- B. The parent premise is the type of service provided, and the child is the apartment.
- **C. The parent premise is the apartment building, and the child is the apartment unit.**
- D. The parent premise is the apartment unit, and the child is the apartment building.

Answer: C

NEW QUESTION # 71

Having completed discovery and solution design, and as the project team moves into the implementation phase, what should be the first step in the build process?

- A. Immediately start building the solution in their favorite technology.
- B. install Salesforce Service Cloud and start building custom objects and APEX classes.
- **C. Select the Energy and Utilities Cloud applications that best meet the company's needs**
- D. Start evaluating products and offerings from as many third-party suppliers as possible.

Answer: C

Explanation:

As the project team transitions from the discovery and solution design phase to implementation, the first step in the build process should be selecting the Energy and Utilities Cloud applications that best align with the company's specific needs. This step ensures that the foundation of the project is based on applications that directly address the identified business requirements and goals, enabling a more targeted and effective implementation strategy. Starting with a clear selection of the appropriate Energy and Utilities Cloud applications allows for focused development efforts and maximizes the efficiency of the project team. Reference = Salesforce Energy and Utilities Cloud documentation outlines the importance of selecting the right applications as a critical initial step in the implementation process. This approach is supported by best practices in project management and implementation strategies for Salesforce solutions: <https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

NEW QUESTION # 72

What can an administrator use to go through the post-installation steps before the Energy and Utilities Cloud solution can be used?

- **A. The Velocity Installation Assistant guides users through all the steps required to complete installation.**
- B. Salesforce support will perform all steps required when the Energy and Utilities Cloud package is installed or upgraded.
- C. The solution is ready to be used without any post-installation steps.
- D. The Energy and Utilities Cloud online documentation outlines a series of Apex queries to run that will automate the post-installation steps.

Answer: A

NEW QUESTION # 73

A customer is ready to migrate and deploy large volumes of configuration components as part of production deployment. Which two tools support this deployment?

Choose 2 answers

- **A. IDX Workbench**
- **B. Velocity Build Tool**

- C. Velocity Installation Assistant
- D. Big Objects Manager

Answer: A,B

NEW QUESTION # 74

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