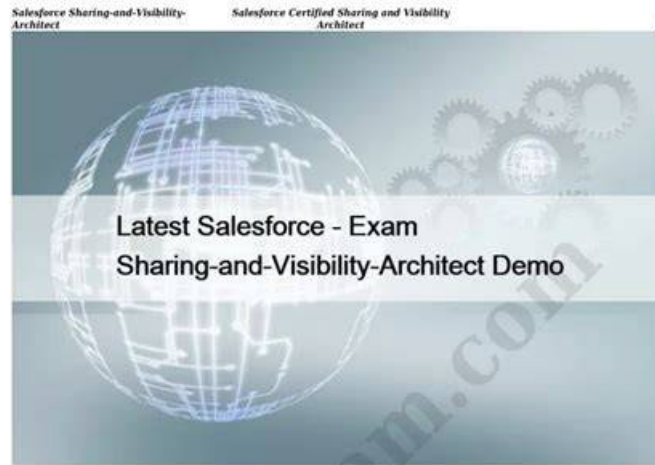


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Salesforce Sharing-and-Visibility-Architect Exam Syllabus Topics:

Section	Weight	Objectives
Account and Opportunity Teams	10%	- Account Teams - Case Teams - Opportunity Teams
Programmatic Sharing	17%	- Sharing Reason - Share Object manipulation - Implicit Sharing - Apex Managed Sharing

Territory Management	10%	- Territory Hierarchy - Territory Rules - Account Assignment
Security and Access	20%	- Field-Level Security • 1. Restrict access to specific fields - Object-Level Security • 1. Restrict access to specific objects - Record-Level Security • 1. Restrict access to specific records
Salesforce Shield and Security	10%	- Event Monitoring - Field Audit Trail - Platform Encryption
Declarative Sharing Features	23%	- Queues - Sharing Rules • 1. Guest user sharing rules • 2. Ownership-based sharing rules • 3. Criteria-based sharing rules - Manual Sharing - Teams (Account, Opportunity, Case) - Organization-Wide Defaults (OWD) • 1. Internal OWD settings • 2. External OWD settings - Role Hierarchy • 1. Grant access using hierarchies
Sharing Performance and Scalability	10%	- Group Membership Locks - Sharing Calculation - Skew - Large Data Volumes

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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q76-Q81):

NEW QUESTION # 76

What is required to implement Filter-Based Opportunity Territory Assignment?

- A. Define a Territory assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.
- B. Define an account assignment with a filter criteria rule for Filter-Based Opportunity Territory Assignment.
- **C. Define a custom Apex class for Filter-Based Opportunity Territory Assignment in the system.**
- D. Define an Opportunity assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.

Answer: C

NEW QUESTION # 77

Universal Containers (UC) has a partner community for its 200 distributors. UC customer accounts are .. organization-wide default setting for the custom Delivery object is private.

How can an architect advise UC to grant all users at a distributor access to delivery records for all customer distributor?

- **A. Create a Sharing set for the Distributor profile to grant access to the Delivery object.**
- B. Give ownership of the delivery record to a distributor user.
- C. Create a criteria-based sharing rule that shares delivery records matching the Distributor to user distributor.
- D. Create a criteria- based sharing rule that shares delivery records matching the Distributor to users of a Public Group created for the distributor.

Answer: A

NEW QUESTION # 78

Universal Containers has a strict security model enforced through object, field, and row-based security mechanisms. The Architect would like to ensure the security model is being thoroughly tested using Apex automated tests. Which three considerations should be made when using the runAs() method to design Apex unit tests?

- **A. runAs() does not enforce user permissions or field-level permissions in test classes**
- B. runAs() can be used inside of test classes to validate field-level permissions
- C. runAs() can be used outside of test classes to bypass record-level security
- **D. runAs () counts towards total DML statements issued within transaction**
- **E. runAs() can be used inside of test classes to validate record-level security**

Answer: A,D,E

Explanation:

Explanation

When using the runAs() method to design Apex unit tests, the architect should consider that runAs() does not enforce user permissions or field-level permissions in test classes, runAs() can be used inside of test classes to validate record-level security, and runAs() counts towards total DML statements issued within transaction.

These are important considerations to ensure that the test classes cover all possible scenarios and do not exceed governor limits. runAs() cannot be used outside of test classes to bypass record-level security, and runAs() cannot be used inside of test classes to validate field-level permissions

NEW QUESTION # 79

Universal Containers (UC) is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service containers. UC implemented a new Partner Community for its dealers. Each dealership has a dealer manager who manages the service agents. The community-sharing model is private.

What is the optimal option to give dealer managers visibility to customer cases only raised by their service agents?

- A. Change external organization-wide default of case object to public read only.
- **B. Create a sharing set to share cases created by service agents with their dealer manager.**
- C. Create a sharing rule to share cases created by service agents with their dealer manager.
- D. Using the role hierarchy, the cases raised by service agents will be visible to their relevant dealer managers.

Answer: B

Explanation:

Explanation

A sharing set is the best way to share cases with partner users based on a common account. Sharing sets are available for Partner

Community licenses and can grant access to related records using predefined criteria.

Option A is incorrect, since changing the external OWD to public read only would give access to all cases to all partner users, not just the ones related to their account. Option B is incorrect, since sharing rules are not available for partner users. Option C is incorrect, since the role hierarchy does not apply to partner users.

NEW QUESTION # 80

Universal Containers implemented Sales Cloud and requested that only certain branch staff trained to sell high-risk products can create opportunities for high-risk products.

How should an architect allow only specific branch staff to sell high-risk products?

- A. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via manual sharing.
- **B. Set the price book organization-wide default (OWD) to View Only and share the price book (High Risk) with the trained staff.**
- C. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via a sharing rule.

Answer: B

NEW QUESTION # 81

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