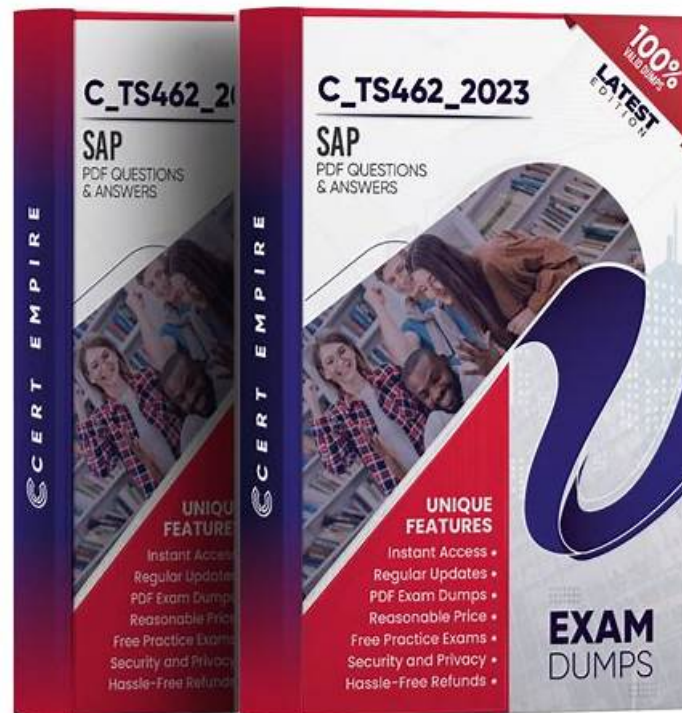


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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales

## Sample Questions (Q41-Q46):

### NEW QUESTION # 41

Which fields are used to determine the delivery item category? Note: There are 3 correct answers to this question.

- A. Item category group
- B. Shipping point
- C. MRP type
- D. Delivery type
- E. Higher-level item category

**Answer: A,D,E**

### NEW QUESTION # 42

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts.

What do you need to set up for condition type K029 so it meets this requirement?

- A. You need to set up condition type K029 as a group condition.
- B. You need to set the Condition Update indicator for condition type K029.
- C. You need to set up condition type K029 as a header condition.
- D. You need to set the Condition Index indicator for condition type K029.

**Answer: A**

Explanation:

Pricing and condition technique

### NEW QUESTION # 43

How is the link between SAP S/4HANA Sales and SAP S/4HANA Finance set up?

- A. Via the link between a billing document request and an accounting document
- B. Via a unique assignment of a sales organization to a company code
- C. Via the general billing interface available in the system
- D. Via the copying control between the invoice and the accounting document

**Answer: B**

Explanation:

The link between SAP S/4HANA Sales and SAP S/4HANA Finance is set up:

D. Via a unique assignment of a sales organization to a company code: This linkage ensures that sales transactions in S/4HANA Sales are properly integrated with financial accounting in S/4HANA Finance, facilitating automatic posting of sales-related financial transactions to the correct company code.

### NEW QUESTION # 44

Which of the following is a use case for a billing plan type?

- A. Invoice lists
- B. Settlement management
- C. Milestone billing
- D. Convergent billing

**Answer: C**

Explanation:

Organizational Structures

### NEW QUESTION # 45

What are some of the prerequisites for the creation of a credit memo based on a credit memo request? Note: There are 2 correct answers to this question.

- A. The Billing Block field in the credit memo request must be empty.
- B. An appropriate reason for rejection must be assigned to the original sales order item.
- C. The billing document of the original customer invoice must be cancelled.
- D. Copying control must exist between the sales document and the billing document.

Answer: A,D

Explanation:

Prerequisites for the creation of a credit memo based on a credit memo request include:

A . Copying control must exist between the sales document and the billing document: This ensures that data can be transferred from the credit memo request to the credit memo for accurate billing.

B . The Billing Block field in the credit memo request must be empty: This ensures that the credit memo request is ready for processing and there are no blocks preventing its conversion into a credit memo.

### NEW QUESTION # 46

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