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Business Education Content Knowledge (5101) Study Questions and Answers

According to research, the competency most needed for success in most business occupations today is

- A. computer literacy
- B. communication skills
- C. records management
- D. time management ☒ B. communication skills

Option (B) is correct. Computer literacy, records management, and time management are all skills that can be taught and improved by a business. Communication skills are the one competency that employees must possess as they enter the job.

An employee is concerned about the conduct of a colleague. Which of the following is the most appropriate way for the employee to address the matter?

- A. E-mailing the colleague about the problem and sending a copy to the supervisor
- B. Writing a letter to the colleague and filing a copy with the office manager
- C. Ignoring the problem and focusing on a positive aspect of the colleague
- D. Setting up a face-to-face meeting with the colleague and discussing the problem ☒ D. Setting up a face-to-face meeting with the colleague and discussing the problem

Option (D) is correct. A face-to-face meeting permits both parties to exchange ideas, view nonverbal cues, and move more quickly to solving the problem.

Of the following, which primarily benefits an American multinational company?

- A. Implementation of a positive trade agenda
- B. Enactment of policies that reduce foreign direct investments
- C. Increased competition with foreign state-owned enterprises
- D. Exclusion from global supply chains ☒ A. Implementation of a positive trade agenda

Option (A) is correct. A positive trade agenda is beneficial to American multinational companies.

Melinda's mother left a detailed will describing her wishes regarding the division of her real and personal property. Which of the following courts will administer the will and estate?

- A. Municipal court
- B. Circuit court
- C. Federal district court
- D. Probate court ☒ D. Probate court

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PRAXIS Praxis Business Education: Content Knowledge (5101)Exam Sample Questions (Q50-Q55):

NEW QUESTION # 50

Which of the following is a national association of marketing education students that provides teachers and members with activities to develop career skills in marketing, entrepreneurship, and management?

- A. National Association of Supervisors for Business Education (NASBE)
- B. National Tech Prep Network (NTPN)
- C. National Council on Economic Education (NCEE)
- **D. Distributive Education Clubs of America (DECA)**

Answer: D

Explanation:

Distributive Education Clubs of America (DECA) is a national association for marketing education students, offering activities and competitions to develop skills in marketing, entrepreneurship, and management. Option A (NTPN) supports tech prep programs, not marketing. Option C (NASBE) is for educators, not students.

Option D (NCEE) focuses on economic education. This question falls under the Professional Business Education category, emphasizing student organizations.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Professional Business Education; DECA National Guidelines.

NEW QUESTION # 51

Which of the following forms of business ownership is treated as a legal person separate and distinct from its owners and can initiate a legal action on its own behalf?

- A. Homeowners' association
- **B. For-profit corporation**
- C. General partnership
- D. Syndicate

Answer: B

Explanation:

A for-profit corporation is a legal entity separate from its owners, with the ability to enter contracts, sue, or be sued independently. Option A (homeowners' association) is a nonprofit entity, not a business ownership form.

Option B (syndicate) is a group formed for a specific purpose, not a legal entity. Option C (general partnership) involves shared liability among partners, not separate legal status. This question falls under the Entrepreneurship category, focusing on business structures.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Entrepreneurship; Business Law, Chapter 15.

NEW QUESTION # 52

Which of the following computer applications best fits the definition of computer-assisted instruction?

- A. Word processing and desktop publishing
- B. Database management
- **C. Tutorials and simulation software**
- D. Spreadsheets

Answer: C

Explanation:

Computer-assisted instruction (CAI) involves software designed to deliver educational content or simulate real-world scenarios, such as tutorials and simulation software, to facilitate learning. Option A (word processing and desktop publishing) is for document creation, not instruction. Option B (spreadsheets) is for data analysis, not teaching. Option D (database management) is for data organization, not educational delivery. This question aligns with the Information Technology category, emphasizing educational technology.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Information Technology; Educational Technology, Chapter 3.

NEW QUESTION # 53

Which of the following types of interviews should be conducted to ensure that assessments by key people are included in the hiring process?

- A. Behavioral interviews
- B. Stress interviews
- **C. Sequential interviews**
- D. Structured interviews

Answer: C

Explanation:

Sequential interviews involve multiple interviewers, often key stakeholders, assessing a candidate in separate sessions, ensuring diverse perspectives in the hiring process. Option A (behavioral interviews) focuses on past behavior but does not inherently include multiple assessors. Option B (stress interviews) tests candidate resilience, not broad assessment. Option D (structured interviews) uses standardized questions but does not guarantee multiple evaluators. This question aligns with the Communication and Career Development category, focusing on hiring practices.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Communication and Career Development; Human Resource Management, Chapter 7.

NEW QUESTION # 54

Which THREE of the following are the primary responsibilities of a human resources department?

- **A. Communicating employer policies and expectations**
- B. Developing new product designs and production strategies
- **C. Facilitating new employees' orientation**
- **D. Advising employees on privacy rights and health insurance options**
- E. Compiling and posting financial statements

Answer: A,C,D

Explanation:

Human resources (HR) departments focus on employee-related functions. Option A (facilitating orientation) is a core HR responsibility to onboard new employees. Option C (communicating policies) ensures employees understand workplace expectations. Option E (advising on privacy and insurance) involves HR's role in employee benefits and compliance. Option B (financial statements) is a finance department task. Option D (product designs) belongs to product development or engineering. This question aligns with the Management and Marketing category, emphasizing HR functions.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing; Human Resource Management, Chapter 1.

NEW QUESTION # 55

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