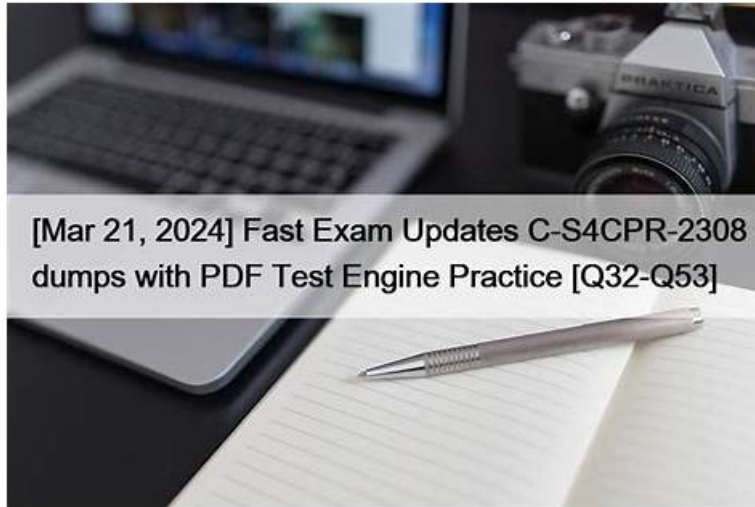


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SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q28-Q33):

NEW QUESTION # 28

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. The customer has made a request for credit
- B. The customer intends to return goods
- C. A credit note has been authorized
- D. The customer will receive replacement goods

Answer: A

NEW QUESTION # 29

Which of the following systems are used to implement SAP S/4HANA Cloud Public Edition for a customer? Note: There are 3 correct answers to this question.

- A. Test system
- B. Trial system
- C. Sandbox system
- D. Development system
- E. Starter system

Answer: A,B,E

NEW QUESTION # 30

Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created? Note: There are 2 correct answers to this question.

- A. Inspection of returned goods
- B. Issue of a refund to the customer's account
- C. Creation of a returns delivery
- D. Shipment of replacement goods to the customer

Answer: B,D

NEW QUESTION # 31

Which file formats can be uploaded for purchase orders when using the Create Sales Orders - Automatic Extraction app?

- A. Text or CSV format
- B. HTML or XML format
- C. Word or Excel format
- D. PDF or Image format

Answer: D

NEW QUESTION # 32

How can you define the relationship between business roles and business catalogs?

- A. A business role restricts access to one or more business catalogs.
- B. A business catalog is a collection of one or more business roles.
- C. A business role is a collection of one or more business catalogs.
- D. A business catalog restricts access to one or more business roles.

Answer: C

NEW QUESTION # 33

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