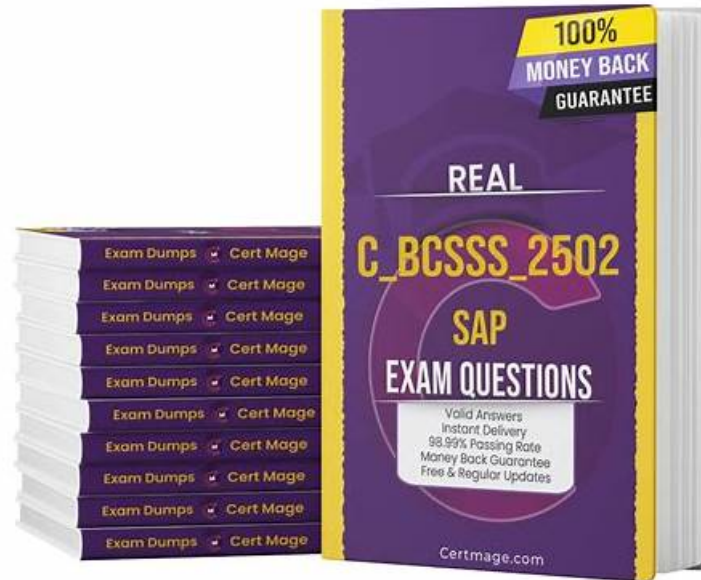


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### SAP C-BCSSS-2502 Exam Syllabus Topics:

Topic	Details
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Topic 1	<ul style="list-style-type: none"> <li>• <b>Business Value, Opportunity and Differentiators:</b>This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>SAP Sustainability Solutions, Processes and Strategy:</b> This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Sustainable Business Concepts, Compliance and Use Cases:</b> This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.</li> </ul>

## SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q31-Q36):

### NEW QUESTION # 31

Which of the following SAP sustainability solutions allow our customers to 'treat carbon like money'?

- A. SAP Sustainability Control Tower
- B. SAP Sustainability Data Exchange
- C. SAP Green Token
- **D. SAP Green Ledger**

**Answer: D**

### NEW QUESTION # 32

What is the benefit of the SAP's Sustainability Solutions having been built on SAP Business Technology Platform?

Note: There are 3 correct answers to this question.

- **A. It enables the design and implementation of custom sustainability apps.**
- B. It ensures that competitor sustainability solutions have restricted access to sustainability data.
- C. It allows customers to share their ESG data as part of SAP's large language model.
- **D. It enables holistic steering and performance management with one enterprise planning foundation.**
- **E. It allows for easy integration into each business process while maintaining a clean core.**

**Answer: A,D,E**

### NEW QUESTION # 33

Which of the following represents the current market state for sustainability solutions according to SAP?

- A. Most major innovation has been done and solutions are becoming commoditized. Therefore, SAP competes mainly on price and not capabilities.
- **B. Pure-play vendors are just starting to enter the market, and SAP has an opportunity through integrated business processes and data, and also its extensive AI portfolio.**
- C. The sustainability solutions market has minimal competition, as SAP's competitors are still evaluating their response to growing regulation.
- D. The sustainability solutions market is still developing, with significant potential for growth and evolution. This stage of maturity provides SAP with substantial opportunities to shape and dominate the market.

**Answer: B**

### NEW QUESTION # 34

Which of the following are market priorities that SAP's sustainability capabilities help customers act on? Note: There are 3 correct answers to this question.

- A. Carbon Management
- B. Land-use Optimization
- C. Reputation Management
- D. ESG Reporting
- E. Material Transition

Answer: A,D,E

### NEW QUESTION # 35

How can AI help businesses meet ESG standards?

Note: There are 3 correct answers to this question.

- A. By automating complex and time-consuming tasks.
- B. By enabling businesses to create a story that most enhances their green story.
- C. By 'outsourcing' all sustainability activities to AI and allowing employees to concentrate on their core business.
- D. By accelerating processes to save time and reduce risks associated with ESG reporting.
- E. By amplifying expertise through predictive insights and recommendations.

Answer: A,D,E

### NEW QUESTION # 36

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