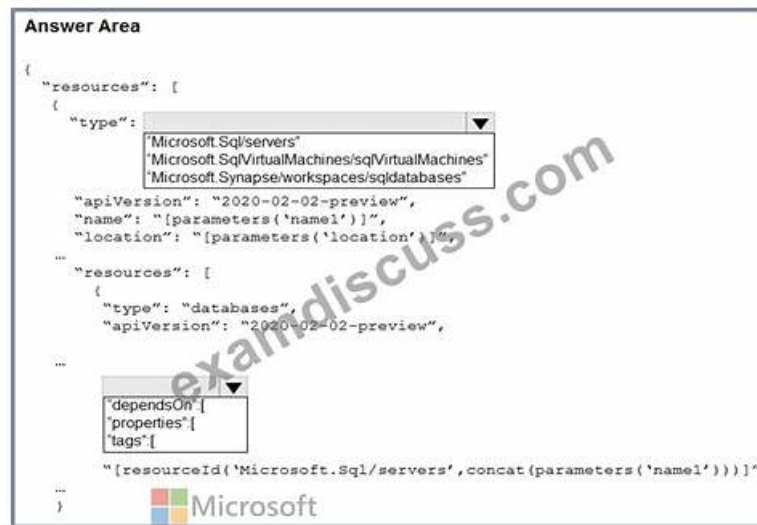


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Microsoft MB-330 is a certification exam for individuals seeking to become certified as Dynamics 365 Supply Chain Management Functional Consultants. MB-330 exam is designed to test the candidate's knowledge of various concepts in supply chain management, including inventory management, warehouse management, procurement, and transportation management. Microsoft Dynamics 365 Supply Chain Management Functional Consultant certification is intended for professionals who work with Microsoft Dynamics 365 Supply Chain Management and wish to demonstrate their expertise.

Microsoft Dynamics 365 Supply Chain Management is a powerful application that helps organizations streamline their operations and gain a better understanding of their supply chain. Microsoft Dynamics 365 Supply Chain Management Functional Consultant certification exam is ideal for professionals who are looking to enhance their knowledge and skills in Microsoft Dynamics 365 Supply Chain Management. With the MB-330 Certification, candidates can demonstrate their understanding of the application and gain recognition as a certified Functional Consultant in Supply Chain Management. Microsoft Dynamics 365 Supply Chain Management Functional Consultant certification not only validates one's skills but also increases their chances of getting a better job opportunity and a higher salary package.

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## Microsoft Dynamics 365 Supply Chain Management Functional Consultant

## Sample Questions (Q137-Q142):

### NEW QUESTION # 137

You are a Dynamics 365 for Finance and Operations system administrator. You have production and testing environments. You move the workflow from the testing environment to the production environment. The workflow in the production environment is stuck in a wait state. You need to resolve the issue with the workflow in the production environment. What should you do?

- A. Set the workflow batch job to critical
- B. Grant the user workflow permissions
- C. Set the workflow execution account in the workflow parameters
- D. Set the workflow messaging batch job group

**Answer: C**

Explanation:

Section: Configure security, processes, and options

### NEW QUESTION # 138

A company plans to use warehouse management and dock appointment scheduling in Dynamics 365 for Finance and Operations. You need to configure the system. Which configuration options should you use? To answer, drag the appropriate configuration options to the correct requirements. Each configuration option may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

**Answer:**

Explanation:

Explanation:

### NEW QUESTION # 139

Case Study 1 - Wide World Importers

Background

Wide World Importers is a distribution company whose primary customers are small boutique shops which sell globally-sourced products including unique or hand-crafted items such as perfumes and ceramicware. Through the Wide World Importers sales cycle, the commission-based sales team identifies opportunities and negotiates with shops by using a quoting process.

The products may or may not already exist in the company's current product list.

The company has the following divisions and areas of responsibility:

Current environment

Wide World Importers use Dynamics 365 Finance and Dynamics 365 Supply Chain Management.

There is a single legal entity.

The primary distribution center for the company is located Las Vegas, Nevada, USA. There is an additional warehouse in California which receives imported goods from container ships. When goods are received in California, the goods are transferred to Nevada for distribution. No orders are shipped directly from California.

Requirements. Sales

The company has two teams of sales representatives: East and West. Each team has one representative for each of the following categories of goods: perfumes, ceramicware, and all other goods. Sales representatives are paid commissions based on sales.

Commissions must be paid based on the home office location for customers. For example, commission for a customer that is headquartered in the Western United States is paid to the West group of sales representatives.

Sales representatives are responsible for driving new business. Company executives must be able to see metrics that define the companies that the sales representatives are targeting, where there is potential to do business, and where quotes are being generated.

Customer records must not be created until a sale is confirmed.

The sales team quoted a new perfume for a customer named Customer1. The customer has shipping locations in the following regions: United States, Austria, and Japan. Sales must only be made to the US and Japan due to product ingredients. Automated checks must be put into place so that users do not have to remember to select the correct item.

#### Requirements. Testing

The company periodically performs testing on ceramicware as it is received to determine whether the products contain lead. The company labels and markets ceramicware as Lead Free or Not for food use. Perfumes may contain restricted ingredients that cannot be sold to customers in the European Union. The company performs testing on perfumes and has processes to ensure that perfumes containing restricted ingredients are not sold to customers in Europe.

Ten percent of all ceramicware items received must be tested for lead. The process for managing testing must be automated. There must be tolerances setup that define the acceptable amount of lead levels in a product.

#### Requirements. Inventory management

The inventory team must control costing of items by using FIFO principles. The finance team must be able to see updated FIFO adjustments throughout the month but will only settle FIFO for month-end reporting.

Inventory close must be run at the end of each month. A report must be provided to the finance team that includes the physical quantities and inventory value for items, with totals at the bottom.

The warehouse team needs a similar report but does not want the inventory value included.

During inventory close, some items cannot be fully costed because the issue cannot be settled against the receipt. The finance team must know which items were excluded.

#### Other inventory requirements

Inventory must be reserved against physical inventory.

Items must be grouped so that the inventory costing can be posted to the ledger by using the following groups: perfumes, ceramicware, other goods. All goods are FIFO. Financial reports must be grouped by these three categories, even though transactions from all categories post to the same ledger accounts.

Wide World Importers plans to import a specific type of pottery from a local company in Mexico

that handmakes the goods. The pottery must be available in orange or red colors. The cost is the same regardless of the color selection.

A new line of perfumes is being introduced. The procurement team must be able to identify

which perfumes are men's or women's fragrances, and must be able to further categorize perfumes as Perfume, Eau de Perfume, Eau de Toilette, Eau de Cologne, or Eau Fraiche.

You must set up a structure of products for classifying each item for purchase, sales, and

reporting analysis.

#### Issue

Customer service representatives report that some inventory shows as ordered reserved when the ordered reserved parameter is turned off.

An item that is typically carried is out of stock. A customer named Customer2 wants to place a special rush order for the item. This will result in a significantly increased cost from the supplier.

The finance team does not want to have this special order affect the FIFO tiers.

You need to configure the system to support the pottery line.

What should you do first?

- A. Create a new product with storage dimensions.
- B. Create a new product with tracking dimensions.
- C. Set up a new product with product configuration.
- **D. Create a new product master with pre-defined product variants.**

**Answer: D**

Explanation:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/tasks/create-predefined-product-variants>

#### NEW QUESTION # 140

You are configuring pricing for a new item.

Wholesale customers must pay \$10.00 for order quantities of up to 9 units. All other customers receive a static price of \$14.00 regardless of quantity.

You need to configure sales trade agreements.

In Trade Agreement Setup, which actions should you perform? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

**Answer:**

Explanation:

Reference:



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