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Salesforce Manufacturing Cloud Accredited Professional Exam is a certification program designed for professionals working in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification program equips individuals with the necessary skills and knowledge to optimize their use of the Salesforce Manufacturing Cloud platform. The Manufacturing Cloud platform is tailored to meet the unique needs of manufacturing companies and helps them manage their sales, production, and supply chain operations.

To become a Manufacturing Cloud Accredited Professional, candidates must pass a 60-question multiple-choice exam that tests their knowledge of Salesforce Manufacturing Cloud. Manufacturing-Cloud-Professional Exam is timed at 105 minutes, and candidates must achieve a passing score of 68% or higher to earn the certification. Manufacturing-Cloud-Professional exam fee is \$200, and candidates can take the exam online or in-person at a proctored testing center. With this certification, professionals can prove their expertise in using Salesforce Manufacturing Cloud and gain a competitive edge in the job market.

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There are a lot of experts and professors in or company in the field. In order to meet the demands of all people, these excellent experts and professors from our company have been working day and night. They tried their best to design the best Manufacturing-Cloud-Professional certification training materials from our company for all people. By our study materials, all people can prepare for their Manufacturing-Cloud-Professional Exam in the more efficient method. We can guarantee that our Manufacturing-Cloud-Professional study materials will be suitable for all people and meet the demands of all people, including students, workers and housewives and so on.

The Salesforce Manufacturing-Cloud-Professional exam covers various topics related to Salesforce Manufacturing Cloud, such as order and inventory management, production planning, supplier collaboration, and more. Manufacturing-Cloud-Professional Exam also tests your knowledge of Salesforce's best practices and methodologies for implementing Manufacturing Cloud solutions.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q55-Q60):

NEW QUESTION # 55

When loading data into Salesforce Manufacturing Cloud, following a specific order of operations is crucial to ensure data integrity and avoid errors.

Which option represents the correct order of operations for loading data into Manufacturing Cloud?

- A. Load Accounts, Sales Agreements, and Orders first followed by Contacts and, finally, Products.
- B. Load Products, Accounts, and Contacts first, followed by Orders and, finally, Sales Agreements.
- C. Load Accounts, Contacts, and Products first, followed by Sales Agreements and, finally, Orders.

Answer: C

Explanation:

To load data into Manufacturing Cloud, you need to follow a specific order of operations to ensure data integrity and avoid errors. The order of operations is based on the dependencies and relationships between the objects in Manufacturing Cloud.

The recommended order of operations is as follows:

Load Accounts, Contacts, and Products first, as they are the base objects that other objects depend on.

Load Sales Agreements next, as they reference Accounts, Contacts, and Products, and are used to track run- rate or long-term negotiated business.

Load Orders last, as they reference Sales Agreements, Accounts, Contacts, and Products, and are used to track actual business transactions.

The other options are incorrect because they do not follow the recommended order of operations and may cause data integrity issues or errors.

Load Data into Manufacturing Cloud - Salesforce

NEW QUESTION # 56

The warranty claim adjudicators on Universal Containers' global warranty team need visibility to all the claim-related data on a single page. This includes information on whether the asset is covered under warranty and a detailed breakup in terms of replaced parts and labor costs.

Which of the following permission set licenses do the claims adjudicators need for this?

- A. Warranty Lifecycle Management Psl and Claims Management Foundation
- B. Industry Service Excellence and Warranty Lifecycle Management Psl
- C. Service Console for Manufacturing and Warranty Lifecycle Management Psl

Answer: B

Explanation:

Industry Service Excellence and Warranty Lifecycle Management Psl are the permission set licenses that the claims adjudicators need for this requirement. Industry Service Excellence gives users access to the Service Console app, which provides a unified view of all the claim-related data on a single page. Warranty Lifecycle Management Psl gives users access to the Warranty Lifecycle Management features, which enable users to manage warranty contracts, claims, and entitlements. The other options are not sufficient for this requirement.

Service Console for Manufacturing does not include the Warranty Lifecycle Management features. Warranty Lifecycle Management Psl and Claims Management Foundation do not include the Service Console app. References: Permission Set Licenses, Set Up Users and Permissions for Manufacturing Cloud, Assign the Manufacturing Permission Sets to Users, Assign Users Permission Sets for Service Lifecycle Features in Manufacturing Cloud

NEW QUESTION # 57

In Tableau CRM for Manufacturing, which three user types can be selected to receive credit for an order in the Tableau CRM configuration wizard then calculating actuals against account manager targets?

- A. Other User
- B. Order Owner
- C. Opportunity Owner
- D. Custom Lookup Field for a user on Account.

- E. Account Owner

Answer: A,B,E

Explanation:

These three user types can be selected to receive credit for an order in the Tableau CRM configuration wizard when calculating actuals against account manager targets. The configuration wizard guides users through the creation of an app from the Analytics for Manufacturing template and allows them to customize the data and settings for the app. One of the settings is to choose who gets credit for the orders, which determines how the actual revenue is attributed to the account managers. The user can select one of the following options:

* Account Owner: This option credits all orders to the account owner's actual revenue, regardless of who owns the order. This is useful when the account owner is responsible for the overall relationship and revenue of the account.

* Order Owner: This option credits all orders to the order owner's actual revenue, regardless of who owns the account. This is useful when the order owner is responsible for the individual order and revenue of the order.

* Other User: This option credits all orders to a custom user's actual revenue, based on a custom lookup field for a user on the account. This is useful when there is a different user, such as a sales engineer or a partner, who is responsible for the order and revenue of the order.

References: = Create and Share an App from the Analytics for Manufacturing Template, Salesforce Authentication - Tableau, The Configuration Wizard - Salesforce Developers

NEW QUESTION # 58

When list views are selected for account forecasts, which two permissions options may be based on the list view so the Account managers can generate forecasts?

- A. All users above hierarchy can see this list views
- B. Share list view with group of users
- C. Share list view with account owners
- D. All users can see the list views

Answer: B,D

Explanation:

To ensure key account managers can generate forecasts using list views for account forecasts, it's crucial that either "All users can see this list view" or "Share list view with groups of users" is selected for the list views.

This setting allows for the appropriate visibility and access required for generating accurate and comprehensive forecasts. This is essential for maintaining the integrity and effectiveness of the forecasting process within Salesforce Manufacturing Cloud .

NEW QUESTION # 59

Which two out-of-the-box actions can be performed on a Sales Agreement?

- A. Update ProductsC) Mass Update
- B. Recalculate Actuals
- C. Update Adjustments
- D. Regenerate Agreement

Answer: B,C

Explanation:

Explanation

Sales agreements in Manufacturing Cloud have several out-of-the-box actions that can be performed by users to manage the lifecycle of an agreement. Two of these actions are:

Recalculate Actuals: This action updates the actuals on the sales agreement based on the orders and invoices associated with it. It also recalculates the compliance metrics and the forecasted revenue and quantity. This action can be performed manually by users or automatically by a scheduled job.

Mass Update: This action allows users to update multiple sales agreement lines at once. Users can select the lines they want to update and then choose the fields and values they want to change. This action can save time and effort when users need to make bulk changes to the sales agreement lines.

References: : Recalculate Actuals on a Sales Agreement : Mass Update Sales Agreement Lines

NEW QUESTION # 60

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