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## Salesforce Certified Administrator Sample Questions (Q129-Q134):

### NEW QUESTION # 129

What are true for the data loader?

- A. It can load all objects, including custom objects
- B. It deduplicates and inserts records
- C. It generates an error report after the loading
- D. It comes installed with salesforce.com application
- E. It cannot load custom objects

**Answer: A,C**

**NEW QUESTION # 130**

The Director of Sales wants a report that shows the Opportunity pipeline for the current and next fiscal quarters. This report should be grouped by Sales Rep and Opportunity Stage. Which report format would you use to create this custom report?

- A. Matrix Report.
- **B. The Summary Report**
- C. The Tabular Report

**Answer: B**

**NEW QUESTION # 131**

The new charting engine allows for greater customization and creation of charts including:

- **A. Bar  
Line  
Funnel  
Donut  
Pie  
Combo Charting**

**Answer: A**

**NEW QUESTION # 132**

Universal Containers (UC) customers have provided feedback that their support cases are not being responded to quickly enough. UC wants to send all unassigned Cases that have been open for more than two hours to an urgent Case queue and alert the support manager.

Which feature should an administrator configure to meet this requirement?

- A. Case Scheduled Report
- **B. Case Assignment Rules**
- C. Case Escalation Rules
- D. Case Dashboard Refreshes

**Answer: B**

**NEW QUESTION # 133**

CORRECT TEXT

What do Business processes do?

Business Processes track sales, support, solution, cases

**Answer:**

Explanation:

A

**NEW QUESTION # 134**

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