

Salesforce Plat-Admn-301 Accurate Prep Material, Reliable Plat-Admn-301 Test Cram



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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.
Topic 2	<ul style="list-style-type: none">• Data and Analytics Management: This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.

Topic 3	<ul style="list-style-type: none"> Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.
Topic 4	<ul style="list-style-type: none"> Environment Management and Deployment: This section of the exam measures skills of Salesforce Administrator and covers moving metadata between environments using tools such as sandboxes, change sets, and managed or unmanaged AppExchange packages. It explains the capabilities and best practices related to deploying changes through change sets to ensure smooth and controlled migrations.
Topic 5	<ul style="list-style-type: none"> Auditing and Monitoring: This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.

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Salesforce Certified Platform Administrator II Sample Questions (Q152-Q157):

NEW QUESTION # 152

Cloud Kicks (CK) has a backup team of employees that helps short-staffed departments. These users could be working with sales one day and service the next. CK is implementing new Lightning record pages for each department so that they view records in a way that makes sense for each department.

How should the administrator ensure this is configured correctly?

- A. Adjust the profile of the backup users each day to align with the proper access they require.
- B. Create permission sets for each department and assign them to the backup team users.
- **C. Configure one app per department and activate record pages for each app.**
- D. Allow the backup team users to update their own profile with Delegated Administration.

Answer: C

Explanation:

Configuring one app per department and activating record pages for each app will ensure that users view records in a way that makes sense for each department. An app is a collection of items that work together to serve a particular function. An app can have different record pages for different objects and profiles. By activating record pages for each app, the administrator can customize what users see based on their app context. References: https://help.salesforce.com/s/articleView?id=sf.app_manager_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.app_builder_customize_lex_pages_assign.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.app_builder_customize_lex_pages_assign.htm&type=5

NEW QUESTION # 153

DreamHouse Realty (DR) wants to ensure that its data is protected. There have been several recent attempts to phish employees.

What should DR do to help ensure that the user that is logged in is the right user when the running user is trying to view reports and dashboards?

- **A. Require a high assurance session when exporting or printing reports and dashboards.**
- B. Set up an authentication provider for reports and dashboards.
- C. Require MFA when users need to view and export dashboards and reports.
- D. Require a Username, Password, and Security Token when logging in.

Answer: A

Explanation:

To help ensure that users who are viewing reports and dashboards are who they say they are, DR should require a high assurance session when exporting or printing reports and dashboards. A high assurance session requires users to verify their identity using multi-factor authentication before accessing sensitive data or functionality in Salesforce. References:

[https://help.salesforce.com/s/articleView?id=sf.](https://help.salesforce.com/s/articleView?id=sf.security_high_assurance_session_level.htm&type=5)

[security_high_assurance_session_level.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.security_high_assurance_session_level.htm&type=5)

NEW QUESTION # 154

AW Computing is conducting an audit and wants to understand how many objects have been shared as public externally. which tool should the administrator use to quickly obtain this details?

- **A. Security Health Check**
- B. Setup Audit Trail
- C. Object Manager
- D. Session Security Settings

Answer: A

Explanation:

The Security Health Check tool in Salesforce provides a detailed overview of an organization's security posture, which includes information on how objects are shared externally. This tool is particularly useful for administrators who need to review and assess various security configurations, including the visibility of objects to external users.

* Security Health Check:

* This tool helps administrators quickly identify and manage risks related to security settings, including those pertaining to data sharing externally.

* By using Health Check, administrators can access a report that shows the sharing settings of objects, allowing them to confirm if any objects have been shared as "Public" externally, which is crucial during an audit.

* It provides insights into high-risk settings and areas where the configuration does not align with Salesforce security best practices, such as public access levels.

* Use Case:

* For an audit focused on understanding external access to objects, Security Health Check is the most appropriate choice because it gives a quick snapshot of how data sharing settings compare against Salesforce's recommended security baseline.

* This can help AW Computing immediately identify which objects have broader public access than desired, addressing potential security vulnerabilities.

Incorrect options:

* Setup Audit Trail: This tool tracks configuration changes within Salesforce over time, but it does not provide specific details about data sharing settings or external visibility of objects.

* Session Security Settings: These settings control session policies and timeouts but are not related to object sharing or external visibility.

* Object Manager: While Object Manager allows administrators to configure object-specific settings, it does not provide an overall view or quick audit of external sharing configurations.

Reference: Salesforce documentation highlights that the Security Health Check tool is designed for comprehensive security assessments, including the review of public data exposure and external sharing settings.

NEW QUESTION # 155

At Urso Major Solar, several different planetary teams handle leads depending on which planet the lead is coming from. While most of the teams only need a few fields filled out to work the lead, the Jupiter team requires additional information to be filled out, such as which moon the lead is coming from. The administrator needs to automate which team is allocated the lead record based on the planet and ensure that every team has all of the information they need.

Which two features will satisfy these requirements?
Choose 2 answers

- A. Workflow Rules
- **B. Assignment Rules**
- **C. Validation Rules**
- D. Matching Rules

Answer: B,C

Explanation:

Assignment rules and validation rules are two features that can satisfy these requirements:

* Assignment rules are used to automatically assign leads or cases to users or queues based on certain criteria. In this case, an assignment rule can be used to assign leads to different planetary teams depending on which planet the lead is coming from

* Validation rules are used to validate the data entered by users and prevent records from being saved if they do not meet certain criteria. In this case, a validation rule can be used to ensure that every team has all of the information they need by making certain fields required or dependent on other fields.

The other two options are incorrect because:

* Matching rules are used to identify duplicate records based on certain fields or fuzzy logic. They do not assign records or validate data.

* Workflow rules are used to automate tasks or actions based on certain criteria. They do not assign records or validate data.

References: https://help.salesforce.com/s/articleView?id=sf.customize_leadrules.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.validation_rules.htm&type=5

NEW QUESTION # 156

An administrator at Cloud Kicks has been asked to reduce the file size of full data exports in order to have quicker exports. Which three recommendations should the administrator make?

Choose 3 answers

- A. Unselect the recycle bin in the object export option.
- **B. Reduce the amount of objects per export.**
- **C. Keep deleted record counts to a minimum.**
- **D. Deselect 'Include images, documents, and attachments' in the export.**
- E. Request a backup file every 5 days.

Answer: B,C,D

Explanation:

Three recommendations that the administrator can make to reduce the file size of full data exports are:

* Reduce the amount of objects per export. By selecting only the objects that are necessary for the backup and excluding the ones that are not, you can reduce the number of files and records that are exported and decrease the file size.

* Deselect 'Include images, documents, and attachments' in the export. By unchecking this option, you can exclude the files that are stored in Salesforce as images, documents, or attachments from the export.

These files can take up a lot of space and increase the file size significantly.

* Keep deleted record counts to a minimum. By emptying the recycle bin regularly or using hard delete options, you can reduce the number of deleted records that are included in the export. Deleted records are still counted as part of the export limit and can increase the file size.

The other two options are incorrect because:

* Requesting a backup file every 5 days does not reduce the file size of each export. It only increases the frequency of exports and may cause more storage issues.

* Unselecting the recycle bin in the object export option does not reduce the file size of full data exports.

It only applies to individual object exports and not to weekly or monthly exports.

References: https://help.salesforce.com/s/articleView?id=sf.data_export.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.admin_exportdata.htm&type=5

NEW QUESTION # 157

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