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## Pass Guaranteed 2026 Pass-Sure Salesforce Plat-UX-101: Salesforce Certified Platform User Experience Designer Valid Exam Voucher

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## Salesforce Certified Platform User Experience Designer Sample Questions (Q21-Q26):

### NEW QUESTION # 21

Cloud Kicks marketing development representatives need to process incoming leads. Understanding the typical lead to opportunity is essential to the design.

Which three new records would typically be created when they convert a lead?

Choose 3 answers

- A. Account
- B. Contact
- C. Opportunity
- D. Converted Lead
- E. Activity

**Answer: A,B,C**

Explanation:

When a lead is converted in Salesforce, three new records are typically created: a contact, an account, and an opportunity. A contact is a person who is associated with an account and has a role in a sales process. An account is a company or organization that is a potential or existing customer. An opportunity is a sales deal that is in progress or has been closed. These records are linked together and use the information from the lead record. The lead record becomes read-only and is marked as converted. Reference: Converting Leads  
Lead Conversion in Salesforce

## NEW QUESTION # 22

What is the relationship between inclusive design and accessible design?

- A. Accessible and inclusive design are both methodologies based on guidelines.
- B. Inclusive design is a methodology and accessible design is based on guidelines.
- C. Accessible design is a methodology and inclusive design is focused on the outcome.

**Answer: B**

Explanation:

Inclusive design and accessible design are both important aspects of creating products and services that are usable and enjoyable for everyone, regardless of their abilities, preferences, or contexts. However, they are not the same thing. Inclusive design is a methodology that involves designing with and for people who have a range of diverse needs and experiences. Inclusive design aims to create solutions that are not only accessible, but also equitable, respectful, and empowering for all users<sup>12</sup>. Accessible design is based on guidelines that help ensure that products and services can be perceived, understood, operated, and interacted with by people with disabilities. Accessible design follows standards such as the Web Content Accessibility Guidelines (WCAG), which provide technical specifications and best practices for making web content accessible<sup>34</sup>. Inclusive design and accessible design are not mutually exclusive, but rather complementary. Inclusive design can help inform accessible design by providing insights and feedback from diverse users and stakeholders. Accessible design can help support inclusive design by providing a baseline of quality and compliance for products and services. By applying both inclusive design and accessible design, UX designers can create more inclusive, accessible, and delightful experiences for everyone. Inclusive Design & Accessibility - Salesforce Designer - Medium, Product Accessibility and Inclusive Design - Salesforce.com, Learn the Elements of an Accessible Webpage Unit | Salesforce Trailhead, How Can Tech Be More Inclusive? Salesforce's New VP of Accessibility & Inclusive Design Offers Answers - Salesforce News, [Designing for Web Accessibility Unit | Salesforce Trailhead]

## NEW QUESTION # 23

A developer is creating a Lightning Web Component (LWC) and wants to make sure the visual experience is consistent with Cloud Kicks' branding. The developer asks their UX Designer about the Salesforce Lightning Design System (SLDS) styling hooks. How should the designer describe them?

- A. They use custom CSS properties to directly style HTML elements.
- B. They use standard CSS properties to easily style base and custom components.
- C. They use custom CSS properties to easily style base and custom components.
- D. They use standard CSS properties to directly style HTML elements.

**Answer: C**

Explanation:

Styling hooks are CSS custom properties that allow developers to customize the appearance of base and custom components in a consistent and supported way. They work with web components and shadow DOM, which provide encapsulation and modularity for LWC. Styling hooks use the `--sldsnamespace` and follow a naming convention that reflects the component, category, property, attribute, and state of the element being styled. For example, `--slds-c-button-brand-color-background-hover` is a styling hook for the button component, brand category, color background property, and hover state. Styling hooks can be declared in the CSS file of

the LWC or in a global CSS file that affects all components on the page. Styling hooks are not standard CSS properties, but custom ones that are defined by SLDS and applied to the components using the `use_slds_styling_hooks` function. Reference:

Styling Hooks - Lightning Design System

SLDS Styling Hooks | Lightning Web Components Developer Guide | Salesforce Developers

-dxp Styling Hooks | LWR Sites for Experience Cloud | Salesforce Developers The Salesforce Lightning Design System (SLDS)

styling hooks use standard CSS properties to easily style base and custom components. Salesforce documentation states that

"SLDS styling hooks are CSS classes that give you access to the same styling used in the Salesforce Lightning Design System. They make it easy to style base and custom components with the same look and feel" [1].

[1] [https://developer.salesforce.com/docs/component-library/documentation/lwc/lwc.use\\_slds\\_styling\\_hooks](https://developer.salesforce.com/docs/component-library/documentation/lwc/lwc.use_slds_styling_hooks)

#### NEW QUESTION # 24

Cloud Kicks plans to release a new Salesforce product to its employees, who all have different backgrounds and experience levels within Salesforce.

Which onboarding design best practice would best support the product release?

- A. Create pop-ups to give users a full visualization of a product.
- **B. Identify the message, audience, and purpose for content.**
- C. Provide written help documentation as the single source of truth for learning about new features.

**Answer: B**

Explanation:

The best onboarding design practice for Cloud Kicks would be to identify the message, audience, and purpose for content. This would help them tailor the content to the different needs and preferences of their employees, and provide them with the most relevant and useful information. Providing written help documentation as the single source of truth for learning about new features (A) might not be engaging or effective for all users, especially those who prefer visual or interactive learning. Creating pop-ups to give users a full visualization of a product might be intrusive or overwhelming for some users, and might not explain the benefits or features of the product clearly. Identifying the message, audience, and purpose for content (B) is a key step in creating user-centered onboarding design, as it helps to define the goals, scope, and tone of the content, and to align it with the user's needs, expectations, and motivations. Reference:

[UX Designer Certification Prep: Onboarding Design]

[UX Designer Certification Prep: Content Strategy]

[Salesforce Certified User Experience Designer Exam Guide]

#### NEW QUESTION # 25

Cloud Kicks has a content-rich set of record pages and wants its UX Design team to organize and consolidate them.

Which Salesforce Lightning Design System (SLDS) component should be used to organize and consolidate content?

- **A. Q Tabs**
- B. Modals
- C. Data Tables

**Answer: A**

Explanation:

Q Tabs are a type of SLDS component that can be used to organize and consolidate content on a record page. Q Tabs are a variant of the Tabs component that are designed for use in the Lightning App Builder. Q Tabs allow users to switch between different views of related information within the same context. Q Tabs can also be nested to create subtabs within a tab. Q Tabs can help UX designers to create content-rich record pages that are easy to navigate and consume. Q Tabs can also help to reduce clutter and scrolling on a record page by grouping related content into tabs. Q Tabs can be customized with different icons, labels, and badges to indicate the type and status of the content in each tab. Q Tabs can also be configured to load content dynamically or on demand, which can improve the performance and user experience of the record page. Q Tabs Component Blueprint | Lightning Design System, Tabs Component Blueprint | Lightning Design System, Tabs | Lightning Web Components Developer Guide | Salesforce Developers

#### NEW QUESTION # 26

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