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HP Selling HPE Aruba Networking Solutions Sample Questions (Q20-Q25):

NEW QUESTION # 20

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

- A. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- **B. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least-privilege policies.**
- C. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
- D. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.

Answer: B

Explanation:

The correct answer is because Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs with least-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforces application- and user-specific policies, shrinking the attack surface and preventing lateral movement.

Relevant extracts from official HPE Aruba Networking documentation:

- * "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
- * "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
- * "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
- * "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
- * A Scalability is a benefit, but it is not the key distinguishing factor compared to VPN- least-privilege security is the core differentiation.
- * B Aruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
- * D Lower cost is not the primary positioning; the value lies in enhanced security and reduced risk.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Zero Trust Network Access (ZTNA) - Solution Overview
- * Aruba ESP Zero Trust Security - Technical White Paper
- * Aruba SSE and ZTNA for Remote Workforce - Product Brief
- * Aruba Security and Access Control - Deployment Guide

NEW QUESTION # 21

What is one key feature that distinguishes HPE Aruba Networking EdgeConnect SD-WAN from other SD-WAN solutions?

- **A. HPE Aruba Networking EdgeConnect SD-WAN offers a higher quality of user experience and a simpler, more automated management experience than most competitors.**
- B. HPE Aruba Networking EdgeConnect SD-WAN offers specialized hardware and architectures for branches of different size rather than addressing those use cases with a single architecture.
- C. HPE Aruba Networking EdgeConnect SD-WAN can interconnect many sites while most competitors can only connect two or three.
- D. HPE Aruba Networking EdgeConnect SD-WAN ensures that all branch traffic passes through the data center for security purposes while many competitors allow branch traffic direct access to the Internet.

Answer: A

Explanation:

The correct answer is because Aruba EdgeConnect SD-WAN differentiates itself with its focus on delivering superior user experience through application-aware routing, AI-powered automation, and centralized orchestration. Compared to competitors, it

provides a simpler, more automated operational model that reduces complexity for IT teams while ensuring consistent performance for business-critical applications.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba EdgeConnect SD-WAN delivers a higher quality of experience by dynamically steering traffic across the best available path based on application performance and SLAs."
- * "With a unified orchestration platform, EdgeConnect simplifies WAN management and automates configurations, providing an operational experience that is easier and faster than most competitors."
- * "By leveraging AI-driven insights and automation, EdgeConnect ensures consistent performance while minimizing IT overhead."
- * "The solution is designed to provide both high application performance and simplified operations, aligning with enterprise needs for scale and agility." Why the other options are incorrect:
- * Bis incorrect: EdgeConnect does not force all branch traffic through the data center; instead, it optimizes local breakout with security controls, which is a competitive advantage.
- * Cis misleading: Site interconnect scalability is not the key differentiator versus competitors; most modern SD-WAN solutions can scale broadly.
- * Dis incorrect: EdgeConnect does not rely on multiple architectures for different branch sizes; it uses a single unified platform to address various use cases.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba EdgeConnect SD-WAN - Solution Overview
- * Aruba ESP WAN Edge - Technical White Paper
- * Aruba EdgeConnect Competitive Positioning Guide
- * Aruba SD-WAN AIOps and Automation - Product Brief

NEW QUESTION # 22

Which Aruba technology supports AI-based network troubleshooting?

- A. Static monitoring
- B. CLI diagnostics
- C. SNMP polling only
- **D. Aruba Central AI Insights**

Answer: D

Explanation:

AI Insights analyzes telemetry to detect issues and recommend fixes.

NEW QUESTION # 23

What topic would uncover whether a customer could have a use case for HPE Aruba Networking Zero Trust Security?

- **A. How much visibility and control the customer has over users and IoT devices on the network.**
- B. How IT needs to start focusing its security efforts on perimeter solutions, such as branch and data center firewalls.
- C. How IT can improve the user experience for employees using their personal mobile devices.
- D. How much the decision maker understands about how wireless encryption works.

Answer: A

Explanation:

The correct answer is because the foundation of Aruba's Zero Trust Security strategy is visibility, control, and continuous monitoring of all users and devices—including IoT—on the network. Aruba highlights that Zero Trust is not achieved simply with perimeter defenses but requires pervasive identity-based controls and segmentation inside the network.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Zero Trust begins with full-spectrum visibility of all devices, users, and workloads connecting to the network to ensure nothing is trusted by default."
- * "With Aruba ClearPass Device Insight and Aruba Central Client Insights, organizations gain the visibility and control required to enforce least-privilege access policies for users and IoT devices."
- * "The inability to see and control unmanaged IoT devices represents a major security blind spot that Zero Trust frameworks directly address."
- * "Aruba's Zero Trust model applies identity-based access and dynamic segmentation to secure all connected endpoints, regardless of location or device type." Why the other options are incorrect:
- * A Wireless encryption knowledge is not a determining factor for Zero Trust adoption—it is too narrow and technical.

- * CPerimeter firewalls are legacy security strategies; Aruba stresses that Zero Trust must focus inside the network, not just at the perimeter.
 - * DUser experience on personal devices (BYOD) is relevant but does not directly uncover a Zero Trust use case. The primary driver is IoT and endpoint visibility with policy enforcement.
- References (HPE Aruba Networking Solutions / Study Guides):
- * Aruba Zero Trust Security - Solution Overview
 - * Aruba ESP (Edge Services Platform) Security White Paper
 - * Aruba ClearPass Device Insight - Technical Guide
 - * Aruba Central Client Insights - Solution Brief

NEW QUESTION # 24

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- **A. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.**
- B. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
- C. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.
- D. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.

Answer: A

Explanation:

The correct answer is because Aruba Wi-Fi 6/6E/7 APs include an integrated GPS receiver that enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment of Aruba Location Services in Aruba Central.

Relevant extracts from HPE Aruba Networking documentation:

* "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."

* "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."

* "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:

* B Location-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.

* C While developer tools exist, GitHub scripts are not the defining feature of Aruba's differentiation in LBS.

* D Aruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Location Services and GPS-Enabled APs - Technical Overview
- * Aruba Central Deployment Guide - Indoor Location and Mapping
- * Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities
- * Aruba ESP Value Differentiators - Location-Based Services

NEW QUESTION # 25

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