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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q27-Q32):

NEW QUESTION # 27

Alpine, a Consumer Goods company, is sending new product introduction samples to outlets via their distributors who are using Alpine's field execution app. How can Alpine keep track of the inventory of the samples in the field?

- A. By assigning the asset to a custom task type and make the distributors enter the delivered quality
- B. By creating delivery tasks for the distributors and monitor their on hand inventory for the sample Product's Stock Keeping

Unit (SKU).

- C. By creating a report for store locations to monitor the on hand inventory
- D. By creating delivery tasks for the distributors and track the shipping document status

Answer: B

Explanation:

To keep track of the inventory of the samples in the field, Alpine can create delivery tasks for the distributors and monitor their on hand inventory for the sample Product's Stock Keeping Unit (SKU). A delivery task is a type of action plan task that allows a field rep to deliver products to a retail store. A product SKU is a unique identifier for a product that can be scanned and tracked in inventory systems. By creating delivery tasks and monitoring product SKUs, Alpine can ensure that the distributors have enough samples to distribute and also track how many samples have been delivered to each store. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

NEW QUESTION # 28

When creating a new page for the Consumer Goods Cloud mobile application, what components are available to be added?

- A. Quip Documents, Einstein Predictions, and Custom Object Task List
- B. Quip Documents, Einstein Predictions, and Price Optimization
- C. DEX Electronic Data Interchange(EDI), Price Optimization, and Customer Onboarding
- D. DEX Electronic Data Interchange(EDI), Custom Object Task List, and Customer Onboarding

Answer: A

NEW QUESTION # 29

Which three fields are available on the Retail Store object that differentiate them from the Account object?

- A. Shipping Address
- B. Delivery Method
- C. Operating Hours
- D. Payment Method
- E. Preferred Visit Hours

Answer: B,C,E

NEW QUESTION # 30

With which object is the promotion object directly associated?

- A. Retail Store
- B. Products
- C. Promotion Channel
- D. Retail Store Group

Answer: C

Explanation:

The Promotion object is directly associated with the Promotion Channel, which links promotional activities to specific channels and locations for execution.

NEW QUESTION # 31

Which three Survey invitations are displayed in the In-Store Survey task during a visit?

- A. Survey invitations associated with the Store Primary Contact
- B. All Survey invitations targeted to a contact or user
- C. Survey invitations associated with the Retail Store
- D. All open Survey invitations

- E. Survey invitations associated with the visit

Answer: A,C,E

Explanation:

Survey invitations associated with the visit, the Retail Store, and the Store Primary Contact are three survey invitations that are displayed in the In-Store Survey task during a visit. These survey invitations are relevant to the context of the visit and can help users to collect feedback from the store staff or customers. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 27.

NEW QUESTION # 32

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