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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q41-Q46):

NEW QUESTION # 41

Which channels are supported by SAP S/4HANA output management? Note: There are 3 correct answers to this question.

- A. Fax
- B. XML
- C. Print
- D. ALE
- E. E-mail

Answer: B,C,E

NEW QUESTION # 42

You want to evaluate sales discount condition records.

Which tool can you use? Note: There are 2 correct answers to this question.

- A. Manage Prices - Sales app
- B. Pricing reports
- C. Listing
- D. Price lists

Answer: A,D

NEW QUESTION # 43

You are using multiple address handling in a sales document. At which levels can you assign the address determination? Note: There are 2 correct answers to this question.

- A. Address usage of the business partner
- B. Origin and source of the partner function
- C. Partner determination procedure
- D. Generic partner function

Answer: A,C

NEW QUESTION # 44

You want to ensure that only complete sales documents can be saved.

How can you achieve this?

- A. Assign an incompleteness procedure to all schedule line categories used in sales.
- B. Activate the General option in status groups used in checks for sales document header fields.
- C. Set Dialog Message for Incompletion flag in the configuration for the relevant sales document types.
- D. Set the No Change Possible flag in the partner determination procedure of the sold-to party.

Answer: C

Explanation:

To ensure that only complete sales documents can be saved, the most effective approach is:

A . Set Dialog Message for Incompletion flag in the configuration for the relevant sales document types.

By setting this flag for the sales document types in the configuration, the system will prompt a dialog message for any incomplete fields based on the assigned incompleteness procedures. This will prevent users from saving the sales document until all mandatory fields are filled out, thereby ensuring the completeness of the document.

NEW QUESTION # 45

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.

What must you do? Note: There are 3 correct answers to this question.

- A. In the access sequence, set the partner function language for this text to "sold-to party".
- B. Include the text type with an appropriate access sequence in the text determination procedure.
- C. Ensure that the access sequence reads the sold-to party text first.
- D. Assign the text determination procedure to the sales document type.
- E. Assign an appropriate text type to the sales document type.

Answer: A,B,D

NEW QUESTION # 46

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