

Valid C-BCSCX-2502 Exam Materials - Realistic SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Valid Cram Materials Pass Guaranteed



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SAP C-BCSCX-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.
Topic 2	<ul style="list-style-type: none">Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.

Topic 3	<ul style="list-style-type: none"> • Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q17-Q22):

NEW QUESTION # 17

Your customer wants to sell their products and services through the internet. Which application would you recommend?

- A. SAP Sales Cloud Version 2
- **B. SAP Commerce Cloud**
- C. SAP Business Technology Platform
- D. SAP Service Cloud Version 2

Answer: B

NEW QUESTION # 18

Which of the following features are available in SAP Service Cloud Version 2?
Note: There are 2 correct answers to this question.

- A. Billing
- **B. Omnichannel experience**
- C. Guided selling
- **D. Agent Desktop**

Answer: B,D

NEW QUESTION # 19

Which part of SAP BTP can be positioned with SAP Customer Experience when customers want to combine data from many sources and build models?

- A. SAP Workzone
- **B. SAP Datasphere**
- C. SAP Customer Data Cloud
- D. SAP Business AI

Answer: B

NEW QUESTION # 20

What are some of the aspects that help differentiate SAP Customer Experience solutions in the market?

Note: There are 3 correct answers to this question.

- A. Including integration capabilities
- B. Providing expertise in purchase processes
- C. Providing industry expertise
- D. Offering scalability and flexibility

Answer: A,C,D

NEW QUESTION # 21

Your customer is looking for a solution that can be used on a mobile device to execute a guided selling process. Which SAP Customer Experience solution would you recommend?

- A. SAP Customer Data Platform
- B. SAP Commerce Cloud
- C. SAP Sales Cloud Version 2
- D. SAP Emarsys

Answer: C

NEW QUESTION # 22

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