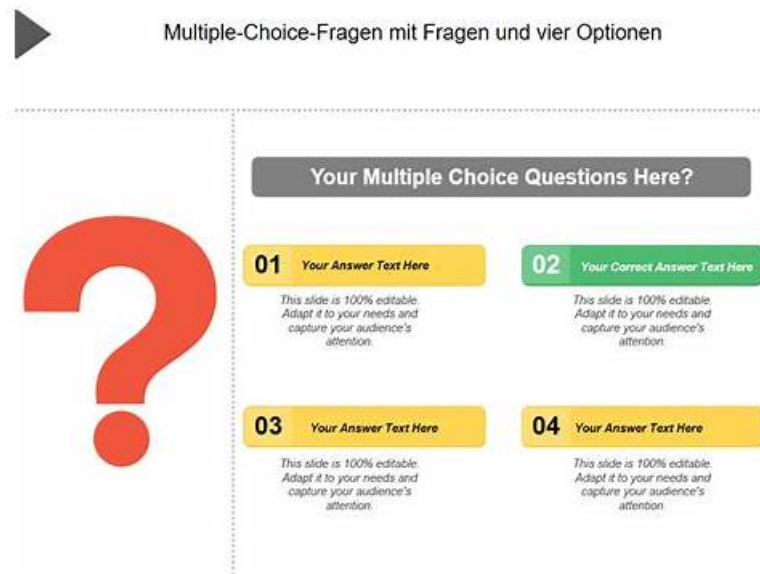


Plat-Con-201 Fragen Antworten - Plat-Con-201 Originale Fragen



Kein Wunder, dass die Schulungsunterlagen zur Salesforce Plat-Con-201 Prüfungen von DeutschPrüfung von der Mehrheit der Kandidaten gelobt werden. Das zeigt, dass unsere Schulungsunterlagen doch zuverlässig sind und den Kandidaten tatsächlich Hilfe leisten können. Die Kandidaten sind in der Lage, die Plat-Con-201 Prüfung unbesorgt zu bestehen. Im Vergleich zu anderen Websites ist DeutschPrüfung immer noch der Best-Seller auf dem Markt. Unter den Kunden hat der DeutschPrüfung einen guten Ruf und wird von vielen anerkannt. Wenn Sie an der Salesforce Plat-Con-201 Prüfung teilnehmen wollen, klicken Sie doch schnell DeutschPrüfung. Ich glaube, Sie werden sicher was bekommen, was Sie wollen. Sonst würden Sie sicher bereuen. Wenn Sie ein professionelle IT-Experte werden wollen, dann fügen Sie es schnell in den Warenkorb hinzu.

Wie wir alle wissen, genießen die Dumps zur Salesforce Plat-Con-201 Zertifizierungsprüfung von DeutschPrüfung einen guten Ruf und sind international berühmt. Wieso kann DeutschPrüfung so große Resonanz finden? Weil die Fragenkataloge zur Salesforce Plat-Con-201 Zertifizierung von DeutschPrüfung wirklich praktisch sind und Ihnen helfen können, gute Noten in der Plat-Con-201 Prüfung zu erzielen.

>> Plat-Con-201 Fragen Antworten <<

Plat-Con-201 Aktuelle Prüfung - Plat-Con-201 Prüfungsguide & Plat-Con-201 Praxisprüfung

DeutschPrüfung ist eine professionelle Website, die jedem Kandidaten guten Service vor und nach dem Kauf bietet. Wenn Sie die Prüfungsfragen und Antworten zur Salesforce Plat-Con-201 Zertifizierungsprüfung von DeutschPrüfung benötigen, können Sie im Internet die Demo herunterladen, um sicherzustellen, ob es Ihnen passt. So können Sie persönlich die Qualität unserer Produkte testen und dann kaufen. Fallen Sie in der Salesforce Plat-Con-201 Prüfung durch, zahlen wir Ihnen die gesamte Summe zurück. Und außerdem bieten wir Ihnen einen einjährigen kostenlosen Update-Service, bis Sie die Salesforce Plat-Con-201 Prüfung bestehen.

Salesforce Certified Omnistudio Consultant Plat-Con-201 Prüfungsfragen mit Lösungen (Q100-Q105):

100. Frage

A business is creating an agent console with FlexCards to provide a 360° view of their customers. The business wants the following information displayed:

- * Account information including account name, phone, and website
- * Active opportunities related to the account
- * Active contracts related to the account

* The ability to view and renew contracts

An Integration Procedure will be used to retrieve Account, Opportunity, and Contract data.

How should the consultant design the FlexCards to meet these requirements?

- A. Parent FlexCard with single Child and multiple Card States
- B. Parent FlexCard with multiple Child and different Card States
- **C. Parent FlexCard with multiple Child and Card Actions**
- D. Parent FlexCard with single Child and Card Actions

Antwort: C

Begründung:

The consultant should design the FlexCards using a Parent FlexCard with multiple Child and Card Actions to meet these requirements. A Parent FlexCard is a FlexCard that can display data and actions in a card format, and also contain one or more Child FlexCards. The consultant can use a Parent FlexCard to display the account information, including account name, phone, and website. A Child FlexCard is a FlexCard that can display data and actions in a card format within a Parent FlexCard. The consultant can use multiple Child FlexCards to display the active opportunities and contracts related to the account. A Card Action is a button or a link that can invoke an OmniScript or an Integration Procedure from a FlexCard. The consultant can use multiple Card Actions to enable the user to view and renew contracts

101. Frage

You want to update 500 Leads through a Data Loader. In the CSV file, you have three columns (ID, Email, and Phone). Also, there are some blank values in the rows (some records do not have email, and some do not have a phone). You do not want null values in the records when updating the values. Which of the following options should you use to do this?

- A. Null values cannot be ignored. If they are present in CSV, they get updated as null.
- B. Open Data Loader --> Setting --> Check the "Ignore Null Values" checkbox.
- C. Null values do not get updated through Data Loader.
- **D. Open Data Loader --> Setting --> Uncheck the "Insert Null Values" checkbox.**
- E. Modify the CSV file and remove the records which have null values, and update them manually.

Antwort: D

Begründung:

The requirement is to update 500 Leads using Data Loader, ensuring that blank (null) values in the CSV file (for Email or Phone) do not overwrite existing values in Salesforce records. The Salesforce Data Loader provides a specific setting to control this behavior, making A the correct answer.

Here's why A. Open Data Loader --> Setting --> Uncheck the "Insert Null Values" checkbox is the correct answer:

* Data Loader Behavior: By default, when you update records via Data Loader, blank values in the CSV file are treated as nulls and will overwrite the corresponding fields in Salesforce with null, replacing any existing data. For example, if a Lead record has Phone = "555-1234" and the CSV has a blank Phone column for that ID, the update will set Phone = null unless configured otherwise.

* Insert Null Values Setting: The "Insert Null Values" checkbox in Data Loader's Settings (found under Settings > Settings) determines whether blank CSV values are treated as nulls.

* Checked: Blank values in the CSV overwrite existing field values with null (default behavior).

* Unchecked: Blank values in the CSV are ignored, and the existing field values in Salesforce are preserved.

* Meeting the Requirement: Unchecking "Insert Null Values" ensures that if a row in the CSV has a blank Email or Phone, those fields in the corresponding Lead record remain unchanged (e.g., retaining Email = "john@example.com" instead of setting it to null).

Only non-blank values in the CSV (e.g., a new Phone number) will update the records.

* Process: Open Data Loader, go to Settings > Settings, uncheck "Insert Null Values," then proceed with the Update operation using the CSV file with ID, Email, and Phone columns.

Now, let's examine why the other options are incorrect:

* B. Null values cannot be ignored. If they are present in CSV, they get updated as null: This is false.

Data Loader provides the "Insert Null Values" setting specifically to ignore nulls when unchecked, contradicting this option.

* C. Open Data Loader --> Setting --> Check the "Ignore Null Values" checkbox: There's no "Ignore Null Values" checkbox in Data Loader Settings. The relevant option is "Insert Null Values," which must be unchecked (not checked) to ignore nulls, making this option incorrect due to inaccurate terminology and logic.

* D. Modify the CSV file and remove the records which have null values, and update them manually:

This is a workaround, not a best practice. Manually editing 500 records is inefficient and error-prone when Data Loader's built-in setting can handle this automatically.

* E. Null values do not get updated through Data Loader: This is false. By default, null values do update fields unless the "Insert Null

Values" setting is unchecked.

References:

* Salesforce Data Loader Guide: Settings - Details the "Insert Null Values" option and its impact on updates.

* Salesforce Help: Updating Records with Data Loader - Explains handling null values in CSV imports /updates.

102. Frage

A company needs to generate invoices when contracts reach an approved status. Users should initiate the invoice generation process from the contract page, but the option should not appear until the contract reaches the approved status. After the invoice is generated, it should be sent to the customer for signature.

What three tools should be used in the solution the consultant recommends to meet these requirements?

Choose 3 answers

- A. DataRaptor
- B. OmniScript
- C. FlexCards
- D. OmniStudio Action
- E. Interaction Launcher

Antwort: A,B,D

Begründung:

The three tools that should be used in the solution are OmniScript, OmniStudio Action, and DataRaptor.

OmniScript can be used to create a user interface for generating invoices from contracts. OmniStudio Action can be used to conditionally display the invoice generation option on the contract page based on the contract status. DataRaptor can be used to read, transform, and write data between Salesforce and external systems.

Interaction Launcher is not needed for this scenario, as it is used to launch interactions from other applications. FlexCards are not relevant for this scenario, as they are used to display contextual data on record pages.

103. Frage

A business wants to create an OmniScript that allows call center agents to schedule field service appointments with customers. The process needs to retrieve available appointment dates from an external system via a REST API and then display them to the user for selection in a dropdown list. Once the user selects a date, a confirmation should display with rich text and images.

Which three OmniScript elements should be used to meet these requirements?

Choose 3 answers

- A. Select
- B. HTTP Action
- C. Multi-select
- D. Text Block
- E. Text Area

Antwort: A,B,D

Begründung:

The three OmniScript elements that should be used to meet the requirements are: Text Block, HTTP Action, and Select. A Text Block element can display rich text and images using HTML tags in the OmniScript. An HTTP Action element can invoke a REST API and store the response in a JSON object. A Select element can display a dropdown list of options for the user to choose from.

104. Frage

Which OmniScript element retrieves Salesforce data that is then returned in Value/Label pairs and becomes available for selection in a dropdown list?

- A. Calculation Action
- B. Select
- C. Lookup
- D. DataRaptor Extract Action

Antwort: B

Begründung:

Comprehensive and Detailed In-Depth Explanation: The requirement is to identify an OmniScript element that retrieves Salesforce data, formats it as Value/Label pairs, and makes it available for selection in a dropdown list. In Salesforce OmniStudio, the Select element is explicitly designed for this purpose, making it the correct answer.

Here's why D. Select is the correct answer:

- * **Functionality of the Select Element:** The Select element in OmniScript creates a dropdown list (or similar UI control) that allows users to choose from a set of options. It can retrieve Salesforce data directly and present it as Value/Label pairs, where the "Value" is the underlying data (e.g., a picklist value's API name or a record ID) and the "Label" is the user-friendly display text (e.g., the picklist label or a record name). The Select element supports three option source types:

- * **Manual:** Hardcoded options entered by the designer.

- * **SObject:** Retrieves options dynamically from a Salesforce object field, such as a picklist or a query result.

- * **Custom:** Uses Apex or other custom logic for advanced scenarios. When configured with the "SObject" option source, the Select element queries Salesforce data (e.g., picklist values from a field like Industry on Account) and returns it as Value/Label pairs for the dropdown.

- * **How It Works:**

- * In the OmniScript Designer, you set the Select element's "Option Source" to "SObject" and specify the object (e.g., Case) and field (e.g., Reason). The element then pulls all active picklist values from that field (e.g., Value: Billing, Label: "Billing Issue") and populates the dropdown.

- * Alternatively, it can use a DataRaptor Extract to fetch a list of records (e.g., SELECT Id, Name FROM Account), where Id becomes the Value and Name becomes the Label. The retrieved data is automatically formatted as Value/Label pairs for user selection.

- * **Meeting the Requirement:** The Select element both retrieves Salesforce data (via direct SObject access or a DataRaptor) and presents it in a dropdown, fulfilling the question's criteria perfectly.

Now, let's examine why the other options are incorrect:

- * **A. Lookup:** The Lookup element in OmniScript allows users to search for and select a Salesforce record (e.g., finding an Account by typing its name). While it retrieves Salesforce data and displays a list of matching records, it's designed for record selection, not for presenting a predefined set of Value/Label pairs in a dropdown. The Lookup element returns a selected record's ID and optionally other fields, but it doesn't natively format data as a dropdown list of Value/Label pairs—it's more interactive and search-driven.

- * **B. Calculation Action:** A Calculation Action performs computations or data manipulations within an OmniScript (e.g., adding numbers or setting variables). It doesn't retrieve Salesforce data on its own (that's the role of a DataRaptor) nor does it present data in a UI component like a dropdown. It's a backend action, not a user-facing element, so it doesn't meet the requirement.

- * **C. DataRaptor Extract Action:** This option (likely a typo for "DataRaptor Extract Action" given the OmniStudio context) refers to an OmniScript action that uses a DataRaptor Extract to retrieve Salesforce data. While it can fetch data and potentially structure it as Value/Label pairs (if the DataRaptor is configured to query a picklist field or map Id and Name), it's not an "element" that displays a dropdown—it's an action that supplies data to other elements (like Select). The Select element uses this data, but the DataRaptor Extract Action itself doesn't render the UI.

Key Distinction:

The Select element is the only option listed that is both an OmniScript element (a UI component) and capable of retrieving Salesforce data (either directly or via a DataRaptor) to populate a dropdown with Value/Label pairs. Other tools like DataRaptors support the process, but Select is the end-point for display and interaction.

References:

- * **Salesforce OmniStudio Documentation: OmniScript Elements Reference** - Details the Select element's ability to retrieve Salesforce data as Value/Label pairs for dropdowns.

- * **Salesforce OmniStudio Developer Guide: Select Element Configuration** - Explains SObject and DataRaptor integration for populating options.

- * **Salesforce Help: OmniScript Designer** - Describes how Select differs from Lookup and actions like Calculation or DataRaptor Extract.

105. Frage

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