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Salesforce Nonprofit-Cloud-Consultant Certification Exam is a credential offered by Salesforce that is designed to help professionals working in the nonprofit sector to demonstrate their expertise in Salesforce's Nonprofit Cloud technology. Salesforce Certified Nonprofit Cloud Consultant Exam certification identifies individuals who have the skills and knowledge necessary to help nonprofit organizations leverage the power of Salesforce to improve their operations, fundraising, and impact.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q30-Q35):

NEW QUESTION # 30

The vice president of development of a nonprofit organization wants to be able to review giving in the pipeline at a high level, and track the organization's process towards finding new potential donors. The VP also wants to track program metrics as compared to donor histories. What should the consultant advise?

- A. Review the components that are already on the NPSP Development Forecasting dashboard. Create additional reports and edit the dashboard to add components to track the program data.
- B. Packaged NPSP reports cannot be edited. Recreate all the reports found on the NPSP Development Forecasting dashboard to edit appropriately. Add additional reports to track program data.
- C. **Review the reports on the NPSP Fundraising Reports folder. Create additional reports to track program data. Schedule each report to be sent to the vice president every morning.**
- D. Packaged NPSP dashboards cannot be edited. Recreate the NPSP Development Forecasting dashboard components. Add additional components to track program data.

Answer: C

NEW QUESTION # 31

A consultant has installed NPSP and is setting up Relationships using List Settings. The nonprofit wants the reciprocal relationship to be selected automatically based on gender. On which object should the consultant create the custom "Gender" field?

- A. Account
- B. Relationship
- C. **Contact**
- D. Affiliation

Answer: C

Explanation:

NPSP's Relationship framework has built-in logic to handle Reciprocal Relationships (e.g., if Person A is the "Son" of Person B, Person B is the "Father"). To make this work automatically, the system needs to know the gender of the individuals involved.

Implementation Logic:

* Source of Truth: Gender is a characteristic of a person, not of the relationship itself. Therefore, the Gender field must reside on the Contact object.

* NPSP Settings: The consultant then navigates to NPSP Settings > Relationships > Reciprocal Relationships.

* Field Mapping: The consultant tells NPSP which field on the Contact object should be used for gender logic (e.g., the custom Gender_c field).

* List Settings: In the "Relationship Reciprocal Settings," you define the mappings. For example:

* If the relationship is "Parent" and the Contact's gender is "Female," the reciprocal is "Mother."

* If the gender is "Male," the reciprocal is "Father."

Without the field on the Contact record, NPSP would only be able to use "Gender Neutral" reciprocals (like "Parent/Child"). Placing it on the Contact allows the system to dynamically select the most appropriate social role for the reciprocal link.

NEW QUESTION # 32

A development director needs to understand which organizations have given to the nonprofit in some year prior to the current, but have not contributed to the nonprofit in the current year. How should the consultant accomplish this task?

- A. Customize the date range on the NPSP SYBUNT report for Accounts
- B. Customize the date range on the NPSP LYBUNT report for Accounts
- C. Create an Opportunity report that compares Contact donations from the previous fiscal year to the current
- D. **Customize the date range on the NPSP SYBUNT report for Contacts**

Answer: D

NEW QUESTION # 33

A nonprofit has its organization-wide sharing settings for all objects set to Private and is using Program Management Module to track Service Deliveries. A subset of Service Delivery records should be visible to selected staff. How should a consultant meet this

requirement?

- A. Create and assign a new profile.⁹
- B. Update the assigned Permission Set.
- C. Update default sharing to Public Read/Write.
- D. Create a criteria-based sharing rule.

Answer: D

Explanation:

When an organization uses a Private sharing model (Organization-Wide Defaults), users can only see records they own or records owned by their subordinates in the role hierarchy. To open up visibility to a "subset" of records for a "selected" group of staff, the consultant must use a Sharing Rule.

Implementing the Solution:

* Criteria-Based Logic: Since only a subset of Service Deliveries (e.g., those related to "Mental Health" or a specific "Program") needs to be shared, the consultant should use a Criteria-Based Sharing Rule.

* Definition: The rule might state: "Share Service Delivery records where Program Name EQUALS 'Youth Outreach' with the 'Program Staff' Public Group."

* Access Level: The consultant defines the level of access (Read Only or Read/Write).

* Public Groups: The "selected staff" should be added to a Public Group. The sharing rule then targets this group.

Why other options are incorrect:

* Public Read/Write (Option B): This would expose all records to all users, violating the nonprofit's strict security requirements.

* Permission Sets / Profiles (Options C & D): These grant the functional ability to use the object (CRUD), but in a Private sharing model, they do not grant access to specific records owned by others.

Sharing rules are the primary tool for record-level visibility in Salesforce.

NEW QUESTION # 34

A nonprofit has significant staff turnover and wants to ensure that the purpose of Salesforce field customization is clearly understood by system admins who are new to the nonprofit.

How should the consultant meet the requirement?

- A. Create a field history report.
- B. Run and view the Setup Audit Trail.
- C. Run the Schema Builder.
- D. Complete all field descriptions.

Answer: C

Explanation:

https://trailhead.salesforce.com/content/learn/modules/data_modeling/schema_builder

NEW QUESTION # 35

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